

#### **BOARD OF DIRECTORS**

**ROBERT E. ALVARADO** Division 1

DON WILSON Division 2

GLORIA DIZMANG Division 3

KATHY MAC LAREN Division 4

VINCENT DINO Division 5

DENNIS D. LaMOREAUX General Manager

ALESHIRE & WYNDER LLP Attorneys





SERVICE SERVICE

February 13, 2020

AGENDA FOR A MEETING OF THE FINANCE COMMITTEE OF THE PALMDALE WATER DISTRICT Committee Members: Gloria Dizmang-Chair, Don Wilson to be held at the District's office at 2029 East Avenue Q, Palmdale

## **TUESDAY, FEBRUARY 18, 2020**

### 4:30 p.m.

<u>NOTE</u>: To comply with the Americans with Disabilities Act, to participate in any Board meeting please contact Dawn Deans at 661-947-4111 x1003 at least 48 hours prior to a Board meeting to inform us of your needs and to determine if accommodation is feasible.

Agenda item materials, as well as materials related to agenda items submitted after distribution of the agenda packets, are available for public review at the District's office located at 2029 East Avenue Q, Palmdale (Government Code Section 54957.5). Please call Dawn Deans at 661-947-4111 x1003 for public review of materials.

<u>PUBLIC COMMENT GUIDELINES:</u> The prescribed time limit per speaker is three-minutes. Please refrain from public displays or outbursts such as unsolicited applause, comments, or cheering. Any disruptive activities that substantially interfere with the ability of the District to carry out its meeting will not be permitted, and offenders will be requested to leave the meeting. (PWD Rules and Regulations, Appendix DD, Sec. IV.A.)

Each item on the agenda shall be deemed to include any appropriate motion, resolution, or ordinance to take action on any item.

- 1) Roll call.
- 2) Adoption of agenda.
- 3) Public comments for non-agenda items.

4) Action Items: (The public shall have an opportunity to comment on any action item as each item is considered by the Committee prior to action being taken.)

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- 4.1) Consideration and possible action on approval of minutes of meeting held November 19, 2019.
- 4.2) Discussion and overview of Cash Flow Statement and Current Cash Balances as of December 2019. (Financial Advisor Egan)
- 4.3) Discussion and overview of Financial Statements, Revenue, and Expense and Departmental Budget Reports for December 2019. (Finance Manager Williams)
- 4.4) Discussion and overview of committed contracts issued. (Finance Manager Williams)
- 4.5) Review 2019 Finance Committee goals and establish 2020 goals.
- 5) Information items.
  - 5.1) Status of Debt Service Coverage. (Financial Advisor Egan)
  - 5.2) Other.
- 6) Board members' requests for future agenda items.
- 7) Date of next Committee meeting.
- 8) Adjournment.

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DENNIS D. LaMOREAUX, General Manager

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# PALMDALE WATER DISTRICT

## **BOARD MEMORANDUM**

DATE:February 12, 2020February 18, 2020TO:FINANCE COMMITTEECommittee MeetingFROM:Mr. Bob Egan, Financial AdvisorRE:AGENDA ITEM NO. 4.2 – DISCUSSION AND OVERVIEW OF CASH<br/>FLOW STATEMENT AND CURRENT CASH BALANCES AS OF<br/>DECEMBER 2019.

Attached are the Cash Notes, the Investment Funds Report, and the Cash Flow Report as of December 2019. The reports will be reviewed in detail at the Finance Committee meeting.

201	19		
4th Quarter Major	account Act	ivity	
<u>acct 11469</u>			
Balance	12/31/19		
Balance	09/30/19		
Increase		2,759,005	
<u>3 mos activity</u>			
Taxes received		2,749,460	
Interest/Mkt value received	1	9,545	
		2,759,005	
<u>Acct 11475</u>			
Balance	12/31/19	528,841	
Balance	09/30/19	(12,181)	
Increase		516,660	
<u>3 mos activity</u>			
Interest received		222	
Capital improvements receive	ed	516,438	
		516,660	
Additional cap fees rec'd in	-	-	
745,288 transferred to 114	32 and inves	sted in January.	
Acct 11432			
Balance	12/31/19	5,614,292	
Balance	09/30/19	(5,691,242)	
Decrease	03/30/13	(76,950)	
Beerease		(10,000)	
3 mos activity			
Interest/Mkt value received		43,806	
Transfer to 24016	-	(120,757)	
		(76,950)	
		( -,	
Acct 24016.			
Balance	12/31/19	370,772	
Balance	09/30/19	(248,676)	
Increase		122,096	
	<u> </u>	,	
<u>3 mos activity</u>			
Interest/Mkt value received		1,339	
Transfer from 11432	-	120,757	
		122,096	

#### PALMDALE WATER DISTRICT INVESTMENT FUNDS REPORT December 31, 2019

		December 31, 20	19				
<i>c</i> •	<i></i>				December 2019	November 2019	September 2019
CAS 1-00-0103-100	Citizens - Checking				637,145.96	1,080,695.46	1,335,583.53
1-00-0103-200	Citizens - Refund				5,611.32	-	-
1-00-0103-300	Citizens - Merchant				373,175.53	121,102.33	376,468.0
				Bank Total	1,015,932.81	1,201,797.79	1,712,051.6
1-00-0110-000	PETTY CASH				300.00	300.00	300.0
1-00-0115-000	CASH ON HAND				5,400.00	5,400.00	5,400.0
				TOTAL CASH	1,021,632.81	1,207,497.79	1,717,751.6
INVESTI	NENITC						
				Acct. Total	12 424 25	12 424 25	12 250 2
1-00-0135-000	Local Agency Investment Fund			Acct. Total	12,434.35	12,434.35	12,358.2
1-00-0120-000	UBS Money Market Account General (SS 11469) UBS RMA Government Portfolio				2,530,640.37	<u> </u>	-
	UBS Bank USA Dep acct				250,000.00	176,975.99	13,984.1
	Accrued interest				7,742.16	10,246.34	13,573.1
					2,788,382.53	187,222.33	27,557.3
	US Government Securities						
	CUSIP # Issuer	Maturity Date	Rate	PAR	Market Value	Market Value	Market Value
				-	-		-
	Certificates of Deposit						
	Issuer	Maturity Date	Rate	Face Value			
	1 US Bank NA MN	10/10/2019	2.250	240,000		-	240,021.6
	2 Synchrony Bank	11/12/2019	2.300	240,000	-	-	240,108.0
	3 TBK Bank	12/02/2019	2.400	240,000	-	240,016.80	240,196.8
	4 Bank of China	12/19/2019	2.450	200,000	-	200,098.00	200,238.0
	5 Apollo Bank	01/10/2020	2.250	240,000	240,040.80	240,189.60	240,232.8
	6 New York Community	05/11/2020	1.550	240,000	239,901.60	239,937.60	-
	7 Meriodian Corp	03/18/2020	1.800	240,000	240,076.80	240,144.00	239,947.20
	8 UBS Bank	04/24/2020	3.000	238,000	239,009.12	239,332.80	-
	9 Texas Cap Bank	05/11/2020	1.800	240,000	240,036.00	-	-
	10 JP Morgan bank	07/19/2020	2.000	200,000	200,024.00	200,106.00	200,070.00
	Goldman Sachs Consumers Bank	11/18/2020 11/27/2020	2.300 1.600	240,000 200,000	241,353.60 199,894.00	241,665.60	241,341.60
	consumers bank	11/2//2020	1.000	2,758,000	1,840,335.92	1,841,490.40	1,842,156.0
				Acct. Total	4,628,718.45	2,028,712.73	1,869,713.34
1-00-1110-000	UBS Money Market Account Capital (SS 11475)						
	UBS Bank USA Dep acct UBS RMA Government Portfolio				250,000.00 278,841.48	250,000.00 260,661.03	12,181.04
				Acct. Total	528,841.48	510,661.03	12,181.04
1-00-0125-000	UBS Access Account General (SS 11432) UBS Bank USA Dep acct				58,064.20	57,193.19	42,211.89
	UBS RMA Government Portfolio				965,375.00	-	
	Accrued interest				27,777.14	27,845.08	11,281.78
					1,051,216.34	85,038.27	53,493.67
	US Government Securities						
	CUSIP # Issuer	Maturity Date	Rate	PAR	Market Value	Market Value	Market Value
	912796RF8 US Treasury Bill	10/10/2019	2.260	1,750,000	-	-	1,749,230.00
	9128283N8 US Treasury Note	12/31/2019	1.875	1,000,000	-	1,000,100.00	999,880.00
	9128283S7 US Treasury Note	01/31/2020	2.000	1,750,000	1,750,472.50	1,750,910.00	-
	912828C57 US Treasury Note	03/21/2021	2.250	1,430,000	1,440,896.60	1,440,496.20	1,440,496.20
				5,930,000	3,191,369.10	4,191,506.20	4,189,606.20
	Certificates of Deposit						
	Issuer	Maturity Date	Rate	Face Value			
	1 Synchrony Bank	04/14/2020	1.850	240,000	240,242.40	240,367.20	240,218.40
	2 JP Morgan Chase Bank	11/18/2020	1.600	240,000	239,212.80	239,306.40	238,603.20
	3 Bank of Baroda NY	11/23/2020	1.600	77,000	-	76,789.79	76,564.18
	4 Wells Fargo	12/14/2020	3.100	240,000	243,278.40	243,758.40	243,717.60
	5 Comenity Cap Bank	01/19/2021	1.900	163,000	164,170.34	164,392.02	164,157.30
	6 Bank of America	02/08/2021	2.550	240,000	242,318.40	242,688.00	242,412.00
	7 Sallie Mae Bank	05/10/2021	2.450	240,000	242,484.00	242,815.20	242,469.60
				1,440,000	1,371,706.34	1,450,117.01	1,448,142.28
				Acct. Total	5,614,291.78	5,726,661.48	5,691,242.15
			Total Mar	aged Accounts	10,784,286.06	8,278,469.59	7,585,494.76
1-00-1121-000	UBS Rate Stabilization Fund (SS 24016) - District	Restricted					
	UBS Bank USA Dep acct				8,884.23	8,883.51	4,376.14
	UBS RMA Government Portfolio				44,000.00	-	-
	Accrued interest				991.92	474.40	233.97
					53,876.15	9,357.91	4,610.11
	Certificates of Deposit Issuer	Maturity Date	Rate	Face Value			
	1 US Bank USA	10/16/2019	2.500	244,000	-	-	244,065.8
	2 State Bank India 3 Bank of Baroda NY	04/21/2020	1.850	240,000	240,139.20	240,232.80	-
	S BALIK OF BALODA INY	11/23/2020	1.600	77,000	76,756.68	-	
				561,000	316,895.88	240,232.80	244,065.8
				Acct. Total	370,772.03	249,590.71	248,675.9
		GRAND TOTAL	CASH AND	INVESTMENTS	12,176,690.90	9,735,558.09	9,551,922.3
				rease) in Funds	2,441,132.81		5,551,522.3
		IA		case, in Fullus	2,441,132.01		
1-00-1135-000	2018A Bonds - Project Funds (BNY Mellon)						
	Construction Funds				4.353.631.88	7.066.076.17	8.560.688.58

1-00-1135-000 2018A Bonds - Project Funds (BNY Mellon)			
Construction Funds	4,353,631.88	7,066,076.17	8,560,688.58
Issuance Funds	12,453.92	12,438.11	12,398.86
	4,366,085.80	7,078,514.28	8,573,087.44

#### PALMDALE WATER DISTRICT

			2010 6											Budget 2020
	January	February	2019 Ca March	ISh Flow Repo April	May	v. 13, 2018 Approv June	ved Budget) July	August	September	October	November	December	YTD	Carryover Information
= Total Cash Beginning Balance (BUDGET)	11,758,902	11,719,239	11,701,222	9,716,957	11,223,622	11,836,793	11,371,326	11,142,978	10,898,854	8,880,124	9,040,500	9,425,377		
Total Cash Beginning Balance	11,758,902	11,738,165	12,039,792	9,623,377	10,972,277	10,978,197	10,966,272	10,689,934	11,059,239	9,551,922	8,941,037	9,735,558		
Budgeted Water Receipts	1,857,500	1,801,000	1,717,500	1,908,000	2,013,500	2,174,500	2,428,000	2,491,500	2,638,500	2,464,000	2,129,000	2,115,500	25,738,500	
Water Receipts	2,209,434	1,813,810	1,788,600	1,755,912	1,817,467	1,988,434	2,258,505	2,487,162	2,600,688	2,536,339	2,234,362	2,294,874	25,785,587	
DWR Refund (Operational Related)				4,993		7,294				5,026			17,313	
Other										18,293			18,293	
Total Operating Revenue (BUDGET) _ Total Operating Revenue (ACTUAL)	2,209,434	1,813,810	1,788,600	1,760,905	1,817,467	1,995,728	2,258,505	2,487,162	2,600,688	2,559,659	2,234,362	2,294,874	- 25,821,193	
	2,200,404	1,010,010	1,700,000	1,700,505	1,017,407	1,333,720	2,230,303	2,407,102	2,000,000	2,333,033	2,234,302	2,234,074	23,021,133	
Total Operating Expenses excl GAC (BUDGET)	(1,703,728)	(1,470,089)	(1,442,592)	(1,552,592)	(1,724,092)	(1,767,092)	(1,828,092)	(1,944,092)	(1,907,092)	(1,838,092)	(1,702,091)	(1,485,497)	(20,365,141)	
GAC (BUDGET)		(160,000)		(160,000)		-	(160,000)	(160,000)		(160,000)			(800,000)	
Operating Expenses excl GAC (ACTUAL)	(2,315,781)	(1,692,032)	(1,660,277)	(1,603,933)	(2,432,794)	(1,664,550)	(1,654,735)	(1,922,103)	(1,740,585)	(2,922,847)	(1,778,290)	(1,610,313)	(22,998,239)	
GAC	(123,876)	-	-	(123,876)	-	-	(68,074)	(123,876)			(123,876)		(563,578)	
Prepaid Insurance (paid)/refunded	(2,420,657)	(1 (02 022)	(1 (20 )77)	(1 727 000)	(2,422,704)		(64,671)	(34,354)	(1 740 595)	(160,409)	(1.002.100)	(140,755)	(400,189)	
Total Operating Expense (ACTUAL)	(2,439,657)	(1,692,032)	(1,660,277)	(1,727,809)	(2,432,794)	(1,664,550)	(1,787,481)	(2,080,332)	(1,740,585)	(3,083,256)	(1,902,166)	(1,751,068)	(23,962,007)	
Non-Operating Revenue:														
Assessments, net (BUDGET)	686,050	264,605	18,650	2,167,790	745,795	13,325	86,225	134,500	-	-	137,500	2,620,560	6,875,000	
Actual/Projected Assessments, net	649,895	302,122	33,330	1,922,586	737,077	36,359	86,737	150,449	-	-	151,918	2,597,541	6,668,015	
Asset Sale/Unencumbered Money (Taxes)									4,766				4,766	
RDA Pass-through (Successor Agency)	254,124					470,470							724,594	253,086
Interest	36,770	15,070	29,281	33,027	30,415	32,419	32,590	31,635	12,653	43,833	12,943	23,271	333,907	
Market Adjustment	11,113	24,995	9,551	5,603	14,958	20,887	4,922	17,522	(1,831)	3,984	(2,975)	(2,719)	106,010	
Grant Re-imbursement	9,185												9,185	100,000
Capital Improvement Fees - Infrastructure		1,963		2,833	3,114				37,361	65,587	167,135	225,960	503,954	
Capital Improvement Fees - Water Supply									190,654	15,537	265,760	8,196	480,147	
DWR Refund (Capital Related)				111,507	33,510						70,197		215,214	
Other	4,195	(3)	(19)	20,997	(4)	(11)	8	300	43		(50)	1,949	27,405	
Total Non-Operating Revenues (BUDGET) Total Non-Operating Revenues (ACTUAL)	965,283	344,147	72,142	2,096,554	819,069	560,125	124,257	199,907	243,647	128,941	664,929	2,854,198	9,073,197	
	505,205	344,147	72,142	2,050,554	019,009	500,125	124,237	155,507	243,047	120,541	004,925	2,034,150	5,075,157	
Non-Operating Expenses:														
Budgeted Capital Expenditures	(80,000)	(325,000)	(235,000)	(478,000)	(291,000)	(145,000)	(195,000)	(685,000)	(179,500)	(169,500)	(126,000)	(439,785)	(3,348,785)	
Budgeted Capital Expenditures (Committed During Year)													-	
Actual/Projected Capital Expenditures	(34,053)	(15,749)	(507,515.89)	(106,387)	(48,125)	(64,096)	(59,434)	(89,102)	(29,873)	(67,996)	(38,829)	(112,944)	(1,174,104)	
WRB Capital Expenditures (COP - Amargosa Recharge Proj)			(7.4.9.40)	(225,626)		(= = 40)					(4- 6-0)	-	(225,626)	(1,120,785)
Const. of Monitoring Wells/Test Basin (Water Supply) Grade Control Structure (Water Supply)			(54,040)			(5,540)					(15,653)	-	(75,233)	(293,500)
													_	
SWP Capitalized	(712,005)	(138,030)	(160,840)	(138,030)	(138,029)	(138,029)	(712,001)	(138,029)	(167,030)	(138,029)	(138,028)	(138,028)	(2,856,108)	
Investment in PRWA Butte County Water Transfer				(300,000)		(684,855)						(695,158)	(1,380,013)	
						(004,000)						(055,150)		
Bond Payments - Interest			(1,295,245)						(1,286,120)				(2,581,365)	
Principal			(588,735)			_			(1,117,860)				(1,706,595)	
Capital leases - Holman Capital (2017 Lease)							(89,477)						(89,477)	(89,477)
Capital leases - Enterprise FM Trust (Vehicles)	(5,357)	(6,136)	(6,121)	(6,121)	(7,081)	(6,121)	(6,121)	(5,712)	(5,563)	(5,563)	(5,563)	(5,563)	(71,021)	
Capital leases - Wells Fargo (Printers)	(4,382)	(4,382)	(4,382)	(4,587)	(4,587)	(4,587)	(4,587)	(4,587)	(4,622)	(4,641)	(4,532)	(5,179)	(55,054)	
Total Non-Operating Expenses (ACTUAL)	(755,797)	(164,298)	(2,616,879)	(780,750)	(197,821)	(903,228)	(871,619)	(237,430)	(2,611,067)	(216,229)	(202,605)	(956,871)	(10,214,595)	1
Total Cash Ending Balance (BUDGET)	11,719,239	11,701,222	9,716,957	11,223,622	11,836,793	11,371,326	11,142,978	10,898,854	8,880,124	9,040,500	9,425,377	11,649,020		
Total Cash Ending Balance (ACTUAL)	11,738,165	12,039,792	9,623,377	10,972,277	10,978,197	10,966,272	10,689,934	11,059,239	9,551,922	8,941,037	9,735,558 Budget	12,176,691	Corprover	(2 002 262)
											Budget	11,649,020	Carryover	(2,803,262)
											Difference	527 671	Adi, Difference	(2 275 591)
 2018 Cash Ending Balance (ACTUAL)	14,185,206	14,474,248	13,088,750	14,753,769	15,025,830	13,747,742	12,855,412	12,404,076	10,070,582	9,788,348	Difference	527,671 11,758,902	Adj. Difference	(2,275,591)

Indicates actual expenditures/revenues:

Indicates anticipated expenditures/revenues:

#### Budget 2020 2/11/2020

# PALMDALE WATER DISTRICT

## BOARD MEMORANDUM

DATE:February 11, 2020February 18, 2020TO:Finance CommitteeCommittee MeetingFROM:Michael Williams, Finance Manager/CFOVIA:Mr. Dennis LaMoreaux, General ManagerRE:AGENDA ITEM 4.3 – DISCUSSION AND OVERVIEW OF FINANCIAL<br/>STATEMENTS, REVENUE, AND EXPENSE AND DEPARTMENTAL BUDGET<br/>REPORTS FOR DECEMBER 2019

### **Discussion:**

Presented here are the Balance Sheet and Profit/Loss Statement for the period ending December 31, 2019. Also included are Quarter-to-Quarter Comparisons and Year-to-Date Revenue and Expense Analysis. Finally, I have provided individual departmental budget reports through the month of December 2019.

This is the 12<sup>th</sup> month/4<sup>th</sup> quarter of the District's Budget Year 2019. The target percentage is 100%. Revenues ideally are at or above, and expenditures ideally are below.

#### **Balance Sheet:**

- Pages 1 and 2 is our balance sheet trending for the 12-month period and a graphic presentation of Assets, Liabilities, and Net Position at December 31, 2019.
- The significant change is the increase in investments from property assessments, however, they are offset by a reduction in assessment receivables, resulting in a net change in Current Assets of approximately \$260K.

### **Profit/Loss Statement:**

- Page 3 is our profit/loss statement trending for the 12-month period.
- Operating revenue is at 97.5% of budget.
- Cash operating expense is at 98.4% of budget.
- All departmental budgets are at or below the target percentage, except for the following:
  - Engineering is over budget due to the SCADA Watch budgeting issues, which was discussed, also due to employee transitioning overlap.
  - Operations is over due to several unexpected expenses occurring such as increased electrical costs, maintenance on the wind turbine, Palmdale Lake management, building maintenance, and increased chemical use.
  - Human Resource is over due to increased employee expense and safety supplies.
  - Water purchases is over budget due to the state recalculating credits.
- Revenues have exceeded expenses for the month by \$215K, and year-to-date revenues have exceeded expenditures by \$2.5M.
- Under Non-Operating Revenues, interest earnings have exceeded budget by approximately \$300K due to bond proceeds earning interest as the grade control project was on hold.
- We received close to \$1M in Capital Improvement Fees for the year.

## FINANCE COMMITTEE PALMDALE WATER DISTRICT

VIA: Mr. Dennis D. LaMoreaux, General Manager

February 12, 2020

• Pages 4 through 6 is showing the P&L in various graphic forms using major report category totals.

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• Page 7 is showing the operating expense distributed between personnel and operation costs. Labor costs are at 55% of total expenses with salaries making up 37% of that.

## **Quarter-To-Quarter Comparison P&L:**

- Page 8 is our yearly 4<sup>th</sup> quarter comparison, comparing 2019 to 2018.
- Total operating revenue increased \$674, or 0.01%.
- Total operating expense increased \$380K, or 7%.
- Units billed decreased by 29K.
- Revenue per unit sold increased \$0.07.
- Revenue per connection decreased \$0.09.
- Units sold per connection decreased 0.39.

## **Revenue Analysis Year-To-Date:**

- Page 9 is our comparison of revenue, year-to-date.
- Operating revenue through December 2019 is up \$86K, or 0.35%.
- Retail water revenue from all areas are up by \$148K from last year. That's shown by the combined green highlighted area.
- Retail water sales, excluding meter fees, is down \$524K.
- Total revenue is up \$1M. or 3%.
- Operating revenue is at 97.5% of budget; last year was at 104% of budget.

## **Expense Analysis Year-To-Date:**

- Page 10 is our comparison of expense, year-to-date.
- Cash Operating Expenses through December 2019 are down \$853K, or 4%, compared to 2018; note that the 2019 budget is approximately \$1.2M less than 2018.
- Total Expenses are down \$873K, or 2.5%.

## **Departments:**

• Pages 11 through 21 are detailed individual departmental budgets for your review.

## **Non-Cash Definitions:**

**Depreciation:** This is the spreading of the total expense of a capital asset over the expected life of that asset.

**OPEB Accrual Expense:** Other Post-Employment Benefits (OPEB) is the recognized annual required contribution to the benefit. The amount is actuarially determined in accordance with the parameters of GASB 45. The amount represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year.

Bad Debt: The uncollectible accounts receivable that has been written off.

**Service Cost Construction:** The value of material, parts & supplies from inventory used to construct, repair and maintain our asset infrastructure.

Capitalized Construction: The value of our labor force used to construct our asset infrastructure.

				Water District Sheet Report								
	January 2019	February 2019	March 2019	April 2019	May 2019	June 2019	July 2019	August 2019	September 2019	October 2019	November 2019	Decem 201
ASSETS	-	101200 DVD						2010	2010	2015	2015	201
Current Assets:												
Cash and cash equivelents	\$ (172,201)	\$ 850,293	\$ 152,827	\$ 556,719	\$ 795,587	\$ 240,435	\$ 860,864	\$ 1,049,220	\$ 1,717,752	\$ 1,007,759	\$ 1,207,498	\$ 1,02
Investments	11,978,425	11,300,101	9,470,551	10,415,558	10,182,610	10,723,893	9,830,124	10,011,150	7,834,171			
Accrued interest receivable	-	-	-	-	-	-	-					3
Accounts receivable - water sales and services, net	1,440,059	1,361,918	1,233,979	1,367,579	1,571,645	1,753,716	1,849,589	2,099,395	2,161,089	2,007,512	2,054,157	1,67
Accounts receivable - property taxes and assessments	3,703,618	3,401,497	3,368,166	1,445,580	708,504	672,145	7,185,408	7,034,958	7,034,958	7,004,004	6,852,086	4,25
Accounts receivable - other	10,103	10,103	10,103	10,103	10,103	10,103	12,102	11,902	11,802	11,702	11,702	1
Materials and supplies inventory	1,015,414	1,054,405	1,561,685	1,529,885	1,508,282	1,476,371	1,391,951	1,336,310	1,232,189	1,135,716	1,080,778	1,02
Prepaid items and other deposits	377,107	356,153	335,199	319,466	303,734	352,672	331,550	344,699	323,494	486,466	464,023	58
Total Current Assets	\$ 18,352,526	\$ 18,334,470	\$ 16,132,510	\$ 15,644,891	\$ 15,080,465	\$ 15,229,335	\$ 21,461,588	\$ 21,887,634	\$ 20,315,455	\$ 19,586,436	\$ 20,198,304	\$ 19,93
Non-Current Assets:												
Restricted - cash and cash equivalents	\$ 10,110,068	\$ 9,712,855	\$ 9,730,512	\$ 9,700,094	\$ 9,711,621	\$ 9,730,473	\$ 9,730,473	\$ 8,556,559	\$ 8,556,559	\$ 7,225,673	\$ 7,225,673	\$ 4,36
Investment in Palmdale Recycled Water Authority	1,668,290	1,668,290	1,668,290	1,668,290	1,668,290	1,668,290	1,668,290	1,668,290	1,668,290	1,668,290	1,668,290	1,66
Capital assets - not being depreciated	14,706,951	14,263,904	14,444,557	14,794,917	14,620,616	14,812,756	14,960,714	16,343,248	16,502,948	17,637,283	18,144,428	19,99
Capital assets - being depreciated, net	143,238,730	143,195,266	142,679,006	142,183,528	142,115,088	142,266,903	142,515,104	141,994,255	141,495,629	141,596,976	141,107,360	142,60
Total Non-Current Assets TOTAL ASSETS	\$ 169,724,038	\$ 168,840,315 \$ 497 474 795	\$ 168,522,365	\$ 168,346,829	\$ 168,115,615	\$ 168,478,422	\$ 168,874,581	\$ 168,562,353	\$ 168,223,426	\$ 168,128,222	\$ 168,145,750	\$ 168,64
	\$ 188,076,564	a 10/,1/4,/85	ə 184,654,875	ə 183,991,720	<b>\$ 183,196,079</b>	\$ 183,707,757	\$ 190,336,168	\$ 190,449,987	\$ 188,538,881	\$ 187,714,658	\$ 188,344,054	\$ 188,57
DEFERRED OUTFLOWS OF RESOURCES:												
Deferred loss on debt defeasence, net		\$ 2,139,016			\$ 2,099,843	\$ 2,086,785	\$ 2,073,728	\$ 2,060,670	\$ 2,047,612	\$ 2,034,555	\$ 2,021,497	\$ 2,00
Deferred outflows of resources related to pensions	3,364,969	3,364,969	2,837,150	3,364,969	3,364,969	3,364,969	3,364,969	3,364,969	3,364,969	3,364,969	3,364,969	3,36
Total Deferred Outflows of Resources TOTAL ASSETS AND DEFERRED OUTFLOWS OF	\$ 5,517,043	\$ 5,503,985	\$ 4,963,109	\$ 5,477,870	\$ 5,464,812	\$ 5,451,754	\$ 5,438,697	\$ 5,425,639	\$ 5,412,581	\$ 5,399,524	\$ 5,386,466	\$ 5,37
RESOURCES	\$ 193,593,607	\$ 192,678,771	\$ 189,617,984	\$ 189,469,590	\$ 188,660,892	\$ 189,159,511	\$ 195,774,865	\$ 195,875,626	\$ 193,951,463	\$ 193,114,181	\$ 193,730,520	\$ 193,95
Construction and developer deposits Accrued interest payable Long-term liabilities - due in one year: Compensated absences Capital lease payable Loan payable Revenue bonds payable <b>Total Current Liabilities</b> Non-Current Liabilities - due in more than one year:	1,631,376 864,500 329,209 82,364 1,186,595 520,000 \$ 8,695,466 \$		an a						1,730,085 1,003 381,560 - - - \$ 5,094,725			1,62 63 40 \$ 6,82
Compensated absences Capital lease payable	\$ 109,736 \$		a. •	10 10 10 10 10 10 10 10 10 10 10 10 10 1	and the second second second		Carl Contraction Contraction Contraction		5	8 8		\$ 134,
Loan payable	429,316 8,746,801	429,316 8,735,203	429,316 8,723,605	429,316 8,712,008	429,316 8,700,410	429,316 8,688,812	429,316 8 677 214	429,316	429,316	429,316	429,316	429
Revenue bonds payable	53,490,000	53,490,000	53,490,000	53,490,000	53,490,000	53,490,000	8,677,214 53,490,000	8,665,616 53,490,000	8,654,018	8,642,420	8,630,823	8,619
Net other post employment benefits payable	13,705,196	13,812,256	15,884,436	14,026,376	14,133,436	14,240,495	14,347,555	53,490,000 14,454,615	53,490,000 14,561,559	53,490,000 14,668,076	53,490,000 14,774,592	53,490 14,882
Aggregate net pension liability	9,809,458	9,809,458	9,265,615	9,809,458	9,809,458	9,809,458	9,809,458	9,809,458	9,809,458	9,809,458	9,809,458	9,809
Pension-related debt		-	816,046	-	-	-		-		-	-	
Total Non-Current Liabilities	\$ 86,290,508	86,395,136	\$ 88,737,001	\$ 86,599,788	\$ 86,690,726	\$ 86,786,188	\$ 86,875,858	\$ 86,970,851	\$ 87,071,539	\$ 87,166,457	\$ 87,266,870	\$ 87,364
Total Liabilities	\$ 94,985,973 \$	5 94,754,704	\$ 96,655,863	\$ 93,584,118	93,822,627	\$ 93,809,050	\$ 94,766,014	\$ 94,854,180	\$ 92,166,264	\$ 92,735,743	\$ 93,317,079	\$ 94,188
DEFERRED INFLOWS OF RESOURCES:												
Unearned property taxes and assessments	\$ 2,750,000 \$	10.00		\$ 1,100,000	550,000	\$-	\$ 6,050,000	\$ 5,500,000	\$ 4,950,000	\$ 4,400,000	\$ 3,850,000	\$ 3,300
Deferred inflows of resources related to pensions	585,837	585,837	493,082	585,837	585,837	585,837	585,837	585,837	585,837	585,837	585,837	585
Total Deferred Inflows of Resources	\$ 3,335,837 \$	5 2,785,837	\$ 2,143,082	\$ 1,685,837	5 1,135,837	\$ 585,837	\$ 6,635,837	\$ 6,085,837	\$ 5,535,837	\$ 4,985,837	\$ 4,435,837	\$ 3,885
NET POSITION:												
Profit/(Loss) from Operations	\$ (436,499) \$	6 (570,067)	6 (2,082,709)	\$ (1,508,662)	6 (2,005,869)	\$ (943,672)	\$ (1,335,282)	\$ (772,688)	\$ 541,066	\$ (315,694)	\$ 269,308	\$ 169
	1,673,178			108 DO 00 B								
Restricted for investment in Valmaale Resulted Water Authority	1,0/3,1/8	1,674,908	1,683,223	1,974,945	1,974,945	1,974,945	1,974,945	1,974,945	1,974,945	1,974,945	1,974,945	1,974
Restricted for investment in Palmdale Recycled Water Authority Unrestricted	94 035 118	94 033 297	91 218 524	03 722 250	03 722 250	03 722 250	02 722 050	02 700 050	00 700 050	00 700	00 700	
Unrestricted	94,035,118 \$ 95,271,797 \$	94,033,387	91,218,524 90,819,038	93,733,350 \$ 94,199,634	93,733,350	93,733,350 \$ 94,764,624	93,733,350	93,733,350	93,733,350	93,733,350	93,733,350	93,733
	94,035,118 <b>\$ 95,271,797 \$</b>			93,733,350 \$ 94,199,634							93,733,350 \$ 95,977,604	93,733 <b>\$ 95,877</b>

## BALANCE SHEET AS OF DECEMBER 31, 2019



## Palmdale Water District Consolidated Profit and Loss Statement For the Twelve Months Ending 12/31/2019

		January	Februa	171/	March	April		May		luno	luk		August	6.		•		Marriel	_				Adjusted	% of
Operating Revenue:		January	rebrua	li y	March	Артт		IVIAY		June	July		August	50	ptember	0	ctober	November	D	ecember	Year-to-Date	Adjustments	Budget	Budget
Wholesale Water	\$	56,939	\$ 13.	142	\$ 4,431	\$ 6,159	\$	22,946	\$	48,639	\$ 56,792	2	83,909	¢	74,761	\$	71,002	\$ 4,029	\$	82,100	\$ 524,847		¢ 005.000	477 040/
Water Sales		477,735	391,		319,697	458,685	+	650,703	¥	749,758	899,138		1,146,736	Ψ,	1,133,292	Ψ	915,290	924,049		517,103	\$ 524,647 8,583,797		\$ 295,000 9,653,000	177.91%
Meter Fees		1,159,875	1,157,		1,162,732	1,162,922		1,161,208	1	1,165,651	1,165,032		1,167,654		1,164,738	1	164,981	1,167,779		1,167,339	13,967,724		9,853,000	88.92% 101.81%
Water Quality Fees		40,767		742	32,863	46,533		64,276		73,116	83,042		98,508		93,494	10 T	75,247	70,878		43,909	760,376		826,500	92.00%
Elevation Fees		15,960	13,	363	12,081	18,983		29,360		32,486	39,232		46,900		44,049		34,193	30,417		19,070	336,093		370,000	90.84%
Other		89,037		662	114,931	55,707		61,381		60,163	78,785		81,190		96,264		84,686	77,812		74,298	941,914		875,000	107.65%
Total Operating Revenue	\$	1,840,314	\$ 1,681,	332	\$ 1,646,735		\$	1,989,874	\$ 2	2,129,812	\$ 2,322,021			\$ 2	2,606,596	\$ 2,	345,399		_			\$ -	\$ 25,738,500	97.58%
Cash Operating Expenses:																								
Directors	\$			071	and the second		\$	,	\$	11,250	\$ 8,789	\$	10,399	\$	10,403	\$	10,390	\$ 9,467	\$	7,569	\$ 112,639		\$ 140,500	80.17%
Administration-Services		183,719	161,		164,756	189,839		225,371		161,136	163,064		143,516		151,506		190,971	140,233		132,266	2,007,845		2,119,700	94.72%
Administration-District		97,102	130,		271,670	114,846		135,398		261,662	155,309		146,623		209,016		162,994	156,095		212,434	2,053,242		2,166,500	94.77%
Engineering*		166,620	118,		133,299	115,522		162,159		129,895	121,962		125,821		112,383		208,331	154,588		126,082	1,674,934	(84,809)	1,511,741	110.80%
Facilities		593,796	453,		384,805	479,361		899,567		468,644	538,487		390,848		497,017		734,315	415,633		399,939	6,256,060	,	6,598,000	94.82%
Operations		271,872	169,		233,409	305,016		361,769		237,961	334,133		276,023		303,571		289,474	250,067		342,565	3,375,155		3,012,000	112.06%
Finance		126,506	92,		90,760	86,475		126,042		95,250	104,902		82,616		98,819		147,221	96,321		94,273	1,241,565		1,289,750	96.26%
Water Conservation		18,601	18,		19,672	20,884		31,155		17,869	18,141		18,346		18,385		32,657	26,447		139,294	379,602		374,150	101.46%
Human Resources		83,872	16,		29,352	44,820		48,767		24,902	39,151		38,472		27,907		64,750	36,218		21,555	476,723		438,600	108.69%
Information Technology*		112,651	88,		47,682	55,307		81,674		109,605	53,697		96,366		59,803		128,008	69,257		85,121	987,331	84,809	1,040,859	94.86%
Customer Care		141,355	103,		107,220	98,067		131,809		105,973	96,333		91,997		114,653		132,923	83,396		110,002	1,316,755		1,347,700	97.70%
Source of Supply-Purchased Water		249,481	57,		191,827	141,508		3,577		172,228	290,723		351,954		280,783		192,020	190,569		17,166	2,139,779		1,905,000	112.32%
Plant Expenditures		119,461	(2,	733)	8,701	-		21,954		-	-		(15,015)		-		-	-		-	132,368		212,000	62.44%
GAC Filter Media Replacement		-		-	123,876	-		-		67,973	123,876		-		-		123,876	-		-	439,601		800,000	54.95%
Total Cash Operating Expenses	\$	2,170,095	\$ 1,415,	731	\$ 1,816,177	\$ 1,659,165	\$ :	2,242,817	\$ 1	,864,347	\$ 2,048,568	\$	1,757,968	\$ 1	,884,245	\$ 2,4	417,931	1,628,291	\$ 1	1,688,264	\$ 22,593,599	\$ -	\$ 22,956,500	98.42%
Not Cook Operating Profit/// acc)	•	(000 700)	A 005	004	A (100 111)																			
Net Cash Operating Profit/(Loss)	\$	(329,782)	\$ 265,	601	\$ (169,441)	\$ 89,824	\$	(252,943)	\$	265,466	\$    273,453	\$	866,930	\$	722,351	\$	(72,532) \$	646,673	\$	215,554	\$ 2,521,153	\$ -	\$ 2,782,000	90.62%
Non-Cash Operating Expenses:																								
Depreciation	\$	438,723	\$ 442,8	872	\$ 439,346	\$ 440,091	\$	443,002	\$	433,184	\$ 437,529	\$	436,007	\$	427,772	\$ 4	429,933	427,353	\$	452,363	\$ 5,248,174		\$ 5,050,000	103.92%
OPEB Accrual Expense		127,710	127,	710	127,710	127,710		127,710		127,710	127,710		127,710	*	127,710		127,710	127,710	Ψ	127,710	1,532,521		1,750,000	87.57%
Bad Debts		2,488	4,	732	10,049	968		(4,752)		(5,202)	2,945		2,370		343		220	396		700	15,258		50,000	30.52%
Service Costs Construction		(3,809)	4,	106	1,436	14,296		(7,384)		(1,464)	2,506		61,103		24,856		(64,128)	11,474		483	43,476		100,000	43.48%
Capitalized Construction		(63,004)	(45,8	867)	(22,234)	(49,075)		(217,648)	3	(125,525)	(104,206)	)	(137,264)		(87,532)		219,770)	(182,332)		(105,944)	(1,360,402)		(600,000)	226.73%
Total Non-Cash Operating Expenses	\$	502,108	\$ 533,	553	\$ 556,308	\$ 533,989	\$	340,928	_	428,703	\$ 466,484		489,926	\$	493,149		273,966	384,602	\$		\$ 5,479,027	\$ -	\$ 6,350,000	86.28%
Net Operating Profit/(Loss)	\$	(831,890)	\$ (267,	952)	\$ (725,749)	\$ (444,165)	¢	(593,871)	¢	(163,238)	(102.024)	¢												
	<u> </u>	(001,000)	ψ (207,	552)	Ψ (125,145) ·	\$ (444,105)	φ	(555,671)	φ (	103,230)	\$ (193,031)	)\$	377,004	\$	229,202	\$ (3	346,498) \$	262,071	\$	(259,758)	\$ (2,957,874)	\$ -	\$ (3,568,000)	82.90%
Non-Operating Revenues:																								
Assessments (Debt Service)	\$		\$ 396,0		\$ 396,000 \$		\$	396,000		371,945		\$	396,000	\$	396,000	\$ 4	16,845 \$	416,845	\$	416,845	\$ 4,790,480		\$ 5,125,000	93.47%
Assessments (1%)		408,124	154,0	000	154,000	154,000		154,000		617,571	154,000		154,000		158,766	1	133,155	133,155		133,155	2,507,926		2,300,000	109.04%
DWR Fixed Charge Recovery		-		-	-	111,507		33,510		-	-		-		27,003		5,252	-		-	177,272		175,000	101.30%
Interest		47,884	40,0		38,831	38,631		45,373		53,306	37,512		49,157		10,822		47,816	21,883		20,552	451,831			301.22%
CIF - Infrastructure		-	1,9	963		2,833		3,114					-		37,361		65,587	167,135		225,960	503,954			2687.75%
CIF - Water Supply				-				500 C 10 - 1							190,654		15,537	265,760		8,196	480,147			853.59%
Grants - State and Federal		9,185		-	-	-		-		-	-		-		-		-	-		-	9,185		100,000	9.19%
Other		4,195	•	(3)	(19)	21,197		366		(11)	8		300		43		(43)	(50)		1,949	27,933		50,000	55.87%
Total Non-Operating Revenues	\$	865,388	\$ 592,0	026	\$ 588,812 \$	5 724,168	\$	632,363	\$1,	042,811	5 587,520	\$	599,457	\$	820,650	\$6	84,149 \$	1,004,728	\$	806,657	\$ 8,948,728	\$-		112.21%
Non Operating Expenses																								
Non-Operating Expenses:	¢	220.200	¢ 0404			040.000	•		•															
Interest on Long-Term Debt Amortization of SWP	\$		\$ 218,1		* = 1		\$	216,636		216,636 \$		\$	216,636	· · · ·	216,636		213,791 \$				\$ 2,611,015		\$ 2,648,000	98.60%
		237,754	237,7		237,754	237,885		237,885		237,885	237,885		237,885		237,885	2	37,885	237,885		237,885	2,854,227		2,881,000	99.07%
Change in Investments in PRWA		4,888	1,7	31	-	300,037		-		-	-		=		-		-	-			306,655			102.22%
Water Conservation Programs	¢	957	¢ 4574	-	2,930	220	¢	538	<u>*</u>	4,436	14,585		7,731		3,748		11,912	2,580		288	49,924		236,500	21.11%
Total Non-Operating Expenses	\$	469,997	\$ 457,6	042	\$ 458,840 \$	5 754,778	\$	455,059	\$	458,956 \$	476,218	\$	462,252	\$	458,268	\$4	63,588 \$	454,256	\$	451,965	\$ 5,821,821 \$	\$	6,065,500	95.98%
Net Earnings	\$	(436,499)	\$ (133,5	567)	\$ (595,777) \$	6 (474,775)	\$	(416,567)	\$	420,617 \$	(81,730)	\$	514,209	\$	591,583	\$ (1	25,937) \$	812,543	\$	94,934	\$ 169,033	\$	\$ (1,658,500)	-10.19%









### Palmdale Water District Profit and Loss Statement Quarterly Comparison

		4th Qtr		4th Qtr			%	Consu	npti	on Compa	rison	
	_	2018		2019		Change	Change			2018	201	
Operating Devenues								Units Billed		1,757,111	1,728,	018
Operating Revenue: Wholesale Water	\$	230,348	\$	157,130	¢	(73,219)	-31.79%	Active		80,080	80	,184
Water Sales	φ	2,328,964	φ	2,356,442	φ	27,478	1.18%	Vacant		2,123		,133
Meter Fees		3,439,307		3,500,100		60,792	1.77%	vacant		2,125	2	,155
Water Quality Fees		193,235		190,034		(3,201)	-1.66%					
Elevation Fees		90,949		83,681		(7,269)	-7.99%	Rev/unit	\$	3.71	\$ 3	3.78
Other		240,703		236,795		(3,908)	-1.62%	Rev/con	\$			1.37
Total Operating Revenue	\$	6,523,507	\$	6,524,181	\$	674	0.01%	Unit/con	Ψ	21.94		1.55
Crah Oranting Francisco				×								
Cash Operating Expenses: Directors	\$	27,801	\$	27,425	\$	(376)	-1.35%					
Administration-Services	Ψ	525,273	Ψ	463,470	Ψ	(61,803)	-11.77%					
Administration-District		499,001		531,523		32,522	6.52%					
Engineering		434,036		489,001		54,965	12.66%					
Facilities		1,434,007		1,549,888		115,881	8.08%					
Operations		831,826		882,106		50,280	6.04%					
Finance		- 12 m										
Water Conservation		306,531		337,814		31,284	10.21% 217.99%					
Human Resources		62,391		198,398		136,008						
		120,026		122,523		2,497	2.08%					
Information Technology		177,964		282,387		104,422	58.68%					
Customer Care		359,676		326,321		(33,356)	-9.27%					
Source of Supply-Purchased Water		223,168		399,755		176,587	79.13%					
Plant Expenditures		119,792		-		(119,792)	-100.00%					
GAC Filter Media Replacement	-	232,702		123,876	•	(108,826)	-46.77%					
Total Cash Operating Expenses	\$	5,354,193	\$	5,734,485	\$	380,292	7.10%					
Non-Cash Operating Expenses:												
Depreciation	\$	1,320,579	\$	1,309,649	\$	(10,930)	-0.83%					
OPEB Accrual Expense		383,130		383,130		-	0.00%					
Bad Debts		4,430		(52,170)		(56,600)	-1277.67%					
Service Costs Construction		23,435		(52,170)		(75,605)	-322.62%					
Capitalized Construction		(336,713)		(508,045)		(171,333)	50.88%					
Total Non-Cash Operating Expenses	\$	1,394,861	\$	1,080,393	\$	(314,468)	-22.54%					
Net Operating Profit/(Loss)	\$	(225,548)		(290,698)	\$	(65,150)	28.89%					
	<b>—</b>	(220,040)	¥	(200,000)	<u> </u>	(00,100)	20.0070					
Non-Operating Revenues: Assessments (Debt Service)	\$	834,837	¢	1,250,535	¢	<sup>′</sup> 415,698	49.79%					
Assessments (1%)	Ψ	715,163	Ψ	399,465	Ψ	(315,698)	-44.14%					
DWR Fixed Charge Recovery		76,515		5,252		(71,263)	-93.14%					
Interest		and the second second second				and the second sec	-23.34%					
CIF - Infrastructure		117,733		90,251		(27,482)						
		18,573		458,682		440,110	2369.63%					
CIF - Water Supply		37,298		289,493		252,195	676.16%					
Grants - State and Federal Other		-		4 956		-	07 000/					
		66,978		1,856		(65,122)	-97.23%					
Total Non-Operating Revenues	\$	1,867,097	\$	2,495,534	\$	628,438	33.66%					
Non-Operating Expenses:												
Interest on Long-Term Debt	\$	654,471	¢	641,374	¢	(13,096)	-2.00%			*		
Amortization of SWP	φ		φ		φ	· · ·						
		713,262		713,655		393	0.06%					
Change in Investments in PRWA		(296,423)		-		296,423	-100.00%					
Water Conservation Programs	-	23,425	-	14,780	*	(8,645)	-36.90%					
Total Non-Operating Expenses	_\$	1,094,734	\$	1,369,809	\$	275,075	25.13%					
Net Earnings	\$	546,815	\$	835,027	\$	288,212	52.71%					

### Palmdale Water District **Revenue Analysis**

## For the Twelve Months Ending 12/31/2019

#### 2018 to 2019 Comparison

	ne i		)19	Enung 12/	51/2019			20	18 to 2019	Co	mparison	
		Thru	13			Adjusted	9/ of					0/
	1	November	1	December	Year-to-Date	Adjusted	% of Budget			Va	an ta Data	%
Operating Revenue:		November		December	Tear-to-Date	Budget	Budget		ecember	rea	ar-to-Date	Change
Wholesale Water	\$	442,747	¢	82,100	\$ 524,847	¢ 205.000	177 019/	¢	10 107	¢	07 074	E 040/
Water Sales	Ψ	8,066,695	Ψ	517,103	\$ 524,647 8,583,797			\$	18,137	Ф	27,871	5.61%
Meter Fees		12,800,385				9,653,000	88.92%		(81,765)		(439,720)	-4.87%
Water Quality Fees		716,468		1,167,339	13,967,724	13,719,000	101.81%		(75,212)		673,242	5.06%
Elevation Fees				43,909 19,070	760,376 336,093	826,500	92.00%		(7,572)		(42,930)	-5.34%
Other		317,022 867,616		74,298		370,000	90.84%		(3,713)		(42,287)	-11.18%
Total Water Sales	¢	23,210,933	\$	1,903,818	941,914	875,000	107.65%	¢	(1,375)	•	(89,936)	-8.72%
Total Water Sales	φ	23,210,933	φ	1,903,010	\$ 25,114,751	\$25,738,500	97.58%	\$	(151,499)	\$	86,240	0.35%
Non-Operating Revenues:												
Assessments (Debt Service)	\$	4,373,635	\$	416,845	\$ 4,790,480	\$ 5,125,000	93.47%	\$	462,841	\$	(21,255)	-0.44%
Assessments (1%)		2,374,771		133,155	2,507,926	2,300,000	109.04%		(296,175)		71,718	2.94%
DWR Fixed Charge Recovery		177,272		-	177,272	175,000	101.30%		-		(89,605)	-33.58%
Interest		431,279		20,552	451,831	150,000	301.22%		(21,409)		159,515	54.57%
CIF - Infrastructure		277,994		225,960	503,954	18,750	#########		225,960		466,886	1259.54%
CIF - Water Supply		471,951		8,196	480,147	56,250	853.59%		8,196		410,268	587.11%
Grants - State and Federal		9,185			9,185	100,000	9.19%		-		(38,482)	-80.73%
Other		25,984		1,949	27,933	50,000	55.87%		(40,014)		(42,294)	-60.23%
Total Non-Operating Revenues	\$	8,142,071	\$	806,657	\$ 8,948,728	\$ 7,975,000	112.21%	\$	339,400	\$	916,751	11.41%
Total Revenue	\$	31,353,004	\$	2,710,475	\$ 34,063,479	\$33,713,500	101.04%	\$	187,901	\$	1,002,991	3.08%
		20	)18									
		Thru				Adjusted	% of					
		November	1	December	Year-to-Date	Budget	Budget					
Operating Revenue:						Dauger	Duuget					
Wholesale Water	\$	433,013	\$	63,962	\$ 496,976	\$ 160,000	310.61%					
Water Sales		8,424,650	Ŧ	598,868	9,023,517	8,320,000	108.46%					
Meter Fees		12,051,932		1,242,551	13,294,482	13,006,500	102.21%					
Water Quality Fees		751,826		51,480	803,306	941,000	85.37%					
Elevation Fees		355,597		22,783	378,380	360,000	105.11%					
Other		956,177		75,673	1,031,850	800,000	128.98%					
Total Water Sales	\$	22,540,181	\$	1,991,355	\$ 24,531,536	\$23,587,500	104.00%					
Non-Operating Revenues:		1			and many of the second second second							
Assessments (Debt Service)	\$	4,857,731	\$	(45 996)	\$ 4,811,735	\$ 5,125,000	93.89%					
Assessments (1%)	Ψ	2,006,879	Ψ	429,330	2,436,209	2,375,000	102.58%					
DWR Fixed Charge Recovery		266,877		429,000	266,877	2,375,000	152.50%					
Interest		250,356		41,960	292,316	90,000						
CIF - Infrastructure		37,068		41,900	37,068	90,000 62,500	59.31%					
CIF - Water Supply		69,879		-	69,879		37.27%					
Grants - State and Federal		47,667		_	47,667	187,500 178,000	26.78%				3	
Other				-	47,007	170,000						
outor		28 264		41 963	70 227	60 000	117 05%					
Total Non-Operating Revenues	\$	28,264	\$	41,963	70,227 \$ 8 031 977	60,000 \$ 8 253 000	<u>117.05%</u> 97.32%					
Total Non-Operating Revenues Total Revenue	\$	28,264 7,564,720 30,104,901	\$ \$	41,963 467,257 2,458,611	\$ 8,031,977	60,000 \$ 8,253,000 \$ 31,840,500	<u>117.05%</u> 97.32% 102.27%					

#### Palmdale Water District Operating Expense Analysis For the Twelve Months Ending 12/31/2019 2019

#### 2018 to 2019 Comparison

	20	19						
	Thru			Adjusted	% of			%
	November	December	Year-to-Date	Budget	Budget	December	Year-to-Date	Change
Cash Operating Expenses:								
Directors	\$ 105,071	\$ 7,569	\$ 112,639	\$ 140,500	80.17%	\$ (1,416	) \$ (9,613)	-7.86%
Administration-Services	1,875,580	132,266	2,007,845	2,119,700	94.72%	(23,770	) 140,029	7.50%
Administration-District	1,840,808	212,434	2,053,242	2,166,500	94.77%	(62,750	) 47,048	2.35%
Engineering	1,548,852	126,082	1,674,934	1,596,550	104.91%	11,924	(71,681)	-4.10%
Facilities	5,856,121	399,939	6,256,060	6,598,000	94.82%	7,220	(409,471)	-6.14%
Operations	3,032,591	342,565	3,375,155	3,012,000	112.06%	9,035	(181,873)	-5.11%
Finance	1,147,292	94,273	1,241,565	1,289,750	96.26%	2,978	(14,765)	-1.18%
Water Conservation	240,308	139,294	379,602	374,150	101.46%	122,073	145,226	61.96%
Human Resources	455,168	21,555	476,723	438,600	108.69%	36,261	(29,402)	-5.81%
Information Technology	902,210	85,121	987,331	956,050	103.27%	9,457		33.85%
Customer Care	1,206,753	110,002	1,316,755	1,347,700	97.70%	(16,936	) (41,739)	-3.07%
Source of Supply-Purchased Water	2,122,613	17,166	2,139,779	1,905,000	112.32%	(7,995		27.47%
Plant Expenditures	132,368	-	132,368	212,000	62.44%	410,397	(456,868)	-77.54%
GAC Filter Media Replacement	439,601	-	439,601	800,000	54.95%	(123,876	the second s	-60.79%
Total Cash Operating Expenses	\$ 20,905,335	\$1,688,264	\$ 22,593,599	\$ 22,956,500	98.42%	\$ 372,603		-3.78%
Non-Cash Operating Expenses:								
Depreciation	\$ 4,795,811	\$ 452,363	\$ 5,248,174	\$ 5,050,000	103.92%	\$ 3,875	\$ (69,879)	-1.31%
OPEB Accrual Expense	1,404,811	127,710	1,532,521	1,750,000	87.57%	φ 0,070	φ (00,075)	-1.0170
Bad Debts	14,558	700	15,258	50,000	30.52%	(1,506	) (77,140)	-83.49%
Service Costs Construction	42,992	483	43,476	100,000	43.48%	11,697		-54.68%
Capitalized Construction	(1,254,458)	(105,944)	10 YO M 40 YO M 10 YO M 10 YO	(600,000)	226.73%	(16,235	· · · · · · · · · · · · · · · · · · ·	55.54%
Total Non-Cash Operating Expenses	\$ 5,003,715	\$ 475,312	\$ 5,479,027	\$ 6,350,000	86.28%	\$ (2,170		-12.51%
Non-Operating Expenses:		201 - of • est dates				• (-,	, . (,,	
Interest on Long-Term Debt	\$ 2,397,223	\$ 213,791	\$ 2,611,015	\$ 2,648,000	98.60%	\$ (4,365	) ¢ 205 120	9 5 2 0/
Amortization of SWP	2,616,342	237,885	2,854,227	\$ 2,848,000 2,881,000	98.80% 99.07%	+ (.,===		8.53%
Change in Investments in PRWA	306,655	237,885	306,655	conceptor proceeders have		131	207,827	7.85%
Water Conservation Programs	49,636	288	10.0000 - 10.0000 - 10.0000	300,000	102.22%	296,423	sources of the second	3588.20%
Total Non-Operating Expenses	\$ 5,369,856	\$ 451,965	49,924 \$ 5,821,821	236,500	21.11% 95.98%	(13,541 \$ 278,648		-47.51%
• • • •	φ 0,009,000	φ 401,905	φ 3,021,021	\$ 6,065,500	90.90%	\$ 278,648	\$ 666,109	12.92%
Total Expenses	\$31,278,906	\$ 2,615,541	\$ 33,894,446	\$ 35,372,000	95.82%	\$ 649,081	\$ (873,029)	-2.51%

#### Palmdale Water District Operating Expense Analysis For the Twelve Months Ending 12/31/2019

		201	18						
		Thru						Adjusted	% of
	N	lovember	D	ecember	Y	ear-to-Date		Budget	Budget
Cash Operating Expenses:									
Directors	\$	113,268	\$	8,984	\$	122,252	\$	140,500	87.01%
Administration-Services		1,711,781		156,035		1,867,816		1,957,200	95.43%
Administration-District		1,731,009		275,184		2,006,193		1,730,000	115.96%
Engineering		1,632,458		114,157		1,746,615		1,662,900	105.03%
Facilities		6,272,812		392,720		6,665,531		7,091,750	93.99%
Operations		3,223,499		333,530		3,557,028		3,032,007	117.32%
Finance		1,165,035		91,294		1,256,330		1,291,250	97.30%
Water Conservation		217,155		17,221		234,376		300,000	78.13%
Human Resources		520,831		(14,707)		506,125		636,850	79.47%
Information Technology		661,965		75,664		737,629		896,350	82.29%
Customer Care		1,231,557		126,937		1,358,494		1,312,700	103.49%
Source of Supply-Purchased Water		1,653,427		25,161		1,678,589		2,100,000	79.93%
Plant Expenditures		999,634		(410,397)		589,237		1,144,000	51.51%
GAC Filter Media Replacement		997,384		123,876		1,121,260		840,000	133.48%
Total Cash Operating Expenses	\$2	22,131,815	\$ '	1,315,660	\$	23,447,476	\$	24,135,507	97.15%
Non-Cash Operating Expenses:									
Depreciation	\$	4,869,565	\$	448,488	\$	5,318,053	\$	6,000,000	88.63%
OPEB Accrual Expense	Ψ	1,404,811	Ψ	127,710	Ψ	1,532,521	Ψ	2,300,000	66.63%
Bad Debts		90,192		2,207		92,399		50,000	184.80%
Service Costs Construction		107,150		(11,213)		95,937		125,000	76.75%
Capitalized Construction		(784,912)		(89,709)		(874,621)		(600,000)	145.77%
Total Non-Cash Operating Expenses	\$	5,686,806	\$	477,482	\$		\$	7,875,000	78.28%
	•	0,000,000	•	,	¥	0,104,200	Ψ	1,010,000	10.2070
Non-Operating Expenses:	-								
Interest on Long-Term Debt	\$	2,187,738	\$	218,157	\$	-,,	\$	2,063,500	116.59%
Amortization of SWP		2,408,646		237,754		2,646,400		2,851,000	92.82%
Change in Investments in PRWA		304,738		(296,423)		8,315		300,000	2.77%
Water Conservation Programs	_	81,273	_	13,829		95,102		221,000	43.03%
Total Non-Operating Expenses	\$	4,982,395	\$	173,317	\$	5,155,712	\$	5,435,500	94.85%
Total Expenses	\$:	32,801,016	\$ ·	1,966,460	\$	34,767,475	\$	37,446,007	92.85%

#### 2018 to 2019 Comparison

#### Palmdale Water District 2019 Directors Budget For the Twelve Months Ending Tuesday, December 31, 2019

	А	YTD	 RIGINAL BUDGET	AD	JUSTMENTS	0.00	DJUSTED BUDGET	PERCENT
		2019	2019		2019	RE	MAINING	USED
Personnel Budget:								
1-01-4000-000 Directors Pay	\$	-	\$ -	\$	-	\$	-	
Employee Benefits 1-01-4005-000 Payroll Taxes Subtotal (Benefits)		4,382	5,500 5,500				1,118 1,118	79.67% 79.67%
Total Personnel Expenses	\$	4,382	\$ 5,500	\$		\$	1,118	79.67%
				2000				
OPERATING EXPENSES:								
1-01-xxxx-006 Director Share - Dizmang, Gloria	\$	6,965	\$ 23,010			\$	16,045	30.27%
1-01-xxxx-007 Director Share - Alvarado, Robert		31,400	27,000				(4,400)	116.30%
1-01-xxxx-008 Director Share - Mac Laren, Kathy		23,701	27,000				3,299	87.78%
1-01-xxxx-010 Director Share - Dino, Vincent		21,415	27,000				5,585	79.31%
1-01-xxxx-011 Director Share - Henriquez, Marco		3,990	3,990				(0)	100.01%
1-01-xxxx-012 Director Share - Wilson, Don		20,787	 27,000				6,213	76.99%
Subtotal Operating Expenses		108,257	135,000		-		26,742	80.19%
Total O & M Expenses	\$	112,639	\$ 140,500	\$		\$	27,860	80.17%

#### Palmdale Water District 2019 Administration Services Budget For the Twelve Months Ending Tuesday, December 31, 2019

	YTD ACTUAL 2019	ORIGINAL BUDGET 2019	ADJUSTMENTS 2019	ADJUSTED BUDGET REMAINING	PERCENT USED
Personnel Budget:					
1-02-4000-000 Salaries	\$ 1,253,41			\$ 96,582	92.85%
1-02-4000-100 Overtime	3,878		-	10,122	27.70%
Subtotal (Salaries)	\$ 1,257,296	\$ \$ 1,364,000	\$ -	\$ 106,704	92.18%
Employee Benefits					
1-02-4005-000 Payroll Taxes	\$ 82,78	\$ 96,500		13,713	85.79%
1-02-4010-000 Health Insurance	189,419			4,581	97.64%
1-02-4015-000 PERS	98,75			21,249	82.29%
Subtotal (Benefits)	\$ 370,957		\$ -	\$ 39,543	90.37%
Total Personnel Expenses	\$ 1,628,253	\$ 1,774,500	\$ -	\$ 146,247	91.76%
rotar Personner Expenses	\$ 1,020,23	φ 1,774,500	φ -	φ 140,247	91.70%
OPERATING EXPENSES: 1-02-4050-000 Staff Travel	\$ 13,469		\$ -	\$ 531	96.21%
1-02-4050-100 General Manager Travel	5,332			(332)	106.64%
1-02-4060-000 Staff Conferences & Seminars	10,398			(4,398)	173.30%
1-02-4060-100 General Manager Conferences & Seminars	3,414			586	85.35%
1-02-4130-000 Bank Charges	184,167	C 110000		(34,167)	122.78%
1-02-4150-000 Accounting Services	25,736			(736)	102.94%
1-02-4175-000 Permits	13,554			3,946	77.45%
1-02-4180-000 Postage	11,227			13,773	44.91%
1-02-4190-100 Public Relations - Publications	21,155			8,845	70.52%
1-02-4190-700 Public Affairs - Marketing/Outreach	46,562			(21,562)	186.25%
1-02-4190-710 Public Affairs -Advertising	3,134			866	78.35%
1-02-4190-720 Public Affairs - Equipment	1,333			1,167	53.33%
1-02-4190-730 Public Affairs -Conference/Seminar/Travel 1-02-4190-740 Public Affairs - Consultants	1,389			1,111	55.56%
1-02-4190-740 Public Affairs - Consultants	865	3,000 700		3,000	0.00%
1-02-4200-000 Advertising	2,242			(165) 1,758	123.57% 56.05%
1-02-4205-000 Office Supplies	30,132			(8,132)	136.96%
1-02-4210-000 Office Furniture	5,482			(482)	109.64%
Subtotal Operating Expenses	\$ 379,592		\$ -	\$ (34,392)	109.96%
	+ 010,002	÷ 0.0,200	Ŧ	+ (01,002)	100.0070
Total Departmental Expenses	\$ 2,007,845	\$ 2,119,700	\$-	\$ 111,855	94.72%

#### Palmdale Water District 2019 Administration District Wide Budget For the Twelve Months Ending Tuesday, December 31, 2019

		YTD ACTUAL		DRIGINAL BUDGET	AD.	JUSTMENTS		DJUSTED BUDGET	PERCENT
		2019		2019		2019	RE	MAINING	USED
Personnel Budget:							¥		
1-02-5070-001 On-Call	\$	76,857	\$	105,000			\$	28,143	73.20%
Subtotal (Salaries)	\$	76,857	\$	105,000	\$	-	\$	28,143	73.20%
Employee Benefits 1-02-5070-002 PERS-Unfunded Liability	\$	699,416	\$	699,000				(416)	100.06%
1-02-5070-003 Workers Compensation		325,844		375,000				49,156	86.89%
1-02-5070-004 Vacation Benefit Expense		59,410		25,000				(34,410)	237.64%
1-02-5070-005 Life Insurance	-	6,392	•	6,500	-		•	108	98.34%
Subtotal (Benefits)	\$ 1	1,091,062	\$	1,105,500	\$	× -	\$	14,438	98.69%
Total Personnel Expenses	\$ 1	1,167,919	\$	1,210,500	\$	-	\$	42,581	96.48%
OPERATING EXPENSES: 1-02-5070-006 Other Operating 1-02-5070-007 Consultants 1-02-5070-008 Insurance 1-02-5070-009 Groundwater Adjudication - Legal 1-02-5070-010 Legal Services 1-02-5070-011 Memberships/Subscriptions 1-02-5070-012 Elections 1-02-5070-014 Groundwater Adjudication - Assessment Subtotal Operating Expenses	\$	23,109 243,954 230,945 63,390 121,969 110,031 51,671 40,251 885,323	\$	25,000 234,000 280,000 40,000 125,000 125,000 57,000 45,000 931,000	\$		\$	1,891 (9,954) 49,055 (23,390) 3,031 14,969 5,329 4,749 45,677	92.44% 104.25% 82.48% 158.48% 97.58% 88.03% 90.65% 89.45% 95.09%
Total Departmental Expenses	\$2	2,053,242	\$	2,141,500	\$	-	\$	88,258	95.88%

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#### Palmdale Water District 2019 Engineering Budget For the Twelve Months Ending Tuesday, December 31, 2019

		YTD		RIGINAL			Α	DJUSTED	
	A0	CTUAL	E	BUDGET	ADJ	USTMENTS		BUDGET	PERCENT
		2019		2019		2019	R	EMAINING	USED
Personnel Budget:									
1-03-4000-000 Salaries*	\$1,	169,136	\$ <sup>·</sup>	1,092,500	\$	(68,789)	\$	(145,425)	
1-03-4000-100 Overtime*		43,158		11,250		(1,433)		(33,341)	439.63%
Subtotal (Salaries)	\$ 1,:	212,295	\$ `	1,103,750	\$	(70,222)	\$	(178,767)	117.30%
Employee Benefits									
1-03-4005-000 Payroll Taxes*		90,342		82,000		(7,711)		(16,053)	121.61%
1-03-4010-000 Health Insurance	i	215,206		211,000				(4,206)	101.99%
1-03-4015-000 PERS*		100,184		106,000		(6,876)		(1,060)	101.07%
Subtotal (Benefits)	\$ 4	405,732	\$	399,000	\$	(14,587)	\$	(21,319)	105.55%
	_								
Total Personnel Expenses	\$ 1,0	618,027	\$ 1	,502,750	\$	(84,809)	\$	(200,086)	114.11%
OPERATING EXPENSES:									
1-03-4050-000 Staff Travel	\$	6,090	\$	4,500			\$	(1,590)	135.34%
1-03-4060-000 Staff Conferences & Seminars		1,590		4,800				3,210	33.13%
1-03-4060-001 Staff Training - Auto CAD Civil 3D		-		13,000				13,000	0.00%
1-03-4155-000 Contracted Services		2,481		20,000				17,519	12.40%
1-03-4165-000 Memberships/Subscriptions		5,670		2,500				(3,170)	226.79%
1-03-4250-000 General Materials & Supplies		3,665		10,500				6.835	34.90%
1-03-8100-100 Computer Software - Maint. & Support		5,539		31,000				25,461	17.87%
1-03-8100-200 Computer Software - SCADAWatch		31,873		7,500				(24,373)	424.97%
Subtotal Operating Expenses	\$	56,907	\$	93,800	\$		\$	36,893	60.67%
	Ŧ	20,007	Ψ	50,000	*		Ψ	00,000	50.0770
Total Departmental Expenses	\$ 1.6	674,934	\$ 1	,596,550	\$	(84,809)	\$	(163,193)	110.80%
* Budget adjustments by Board action 03/25/19						, ,/		(	
,									

#### Palmdale Water District 2019 Facilities Budget For the Twelve Months Ending Tuesday, December 31, 2019

	YTD ACTUAL	ORIGINAL BUDGET	ADJUSTMENTS	ADJUSTED BUDGET	PERCENT
	2019	2019	2019	REMAINING	USED
Barran I.B. Kark					
Personnel Budget:					
1-04-4000-000 Salaries	\$ 2,222,518	\$ 2,251,500		\$ 28,982	98.71%
1-04-4000-100 Overtime	170,255	φ 2,231,300 115,000		(55,255)	148.05%
Subtotal (Salaries)		\$ 2,366,500	\$ -	\$ (26,274)	101.11%
	,,	,	·	· ()- · /	
Employee Benefits					
1-04-4005-000 Payroll Taxes	187,297	181,000		(6,297)	103.48%
1-04-4010-000 Health Insurance	524,040	473,000		(51,040)	110.79%
1-04-4015-000 PERS	191,029	230,500		39,471	82.88%
Subtotal (Benefits)	\$ 902,365	\$ 884,500	\$ -	\$ (17,865)	102.02%
Total Personnel Expenses	\$ 3,295,139	\$ 3,251,000	\$ -	\$ (44,139)	101.36%
	\$ 0,200,100	\$ 0,201,000	Ψ	φ (44,100)	101.0070
OPERATING EXPENSES:					
1-04-4050-000 Staff Travel	\$ 8,290	\$ 6,000		\$ (2,290)	138.17%
1-04-4060-000 Staff Confrences & Seminars	4,313	15,000		10,687	28.76%
1-04-4155-000 Contracted Services	496,981	571,500		74,519	86.96%
1-04-4175-000 Permits-Dams	42,780	40,000		(2,780)	106.95%
1-04-4215-100 Natural Gas - Wells & Boosters	222,292	210,000		(12,292)	105.85%
1-04-4215-200 Natural Gas - Buildings	10,010	9,000		(1,010)	111.22%
1-04-4220-100 Electricity - Wells & Boosters	1,061,023	1,150,000		88,977	92.26%
1-04-4220-200 Electricity - Buildings	71,542	88,000		16,458	81.30%
1-04-4225-000 Maint. & Repair - Vehicles	21,819	32,500		10,681	67.14%
1-04-4230-100 Maint. & Rep. Office Building	6,284	25,000		18,716	25.13%
1-04-4235-110 Maint. & Rep. Equipment	8,389	12,000		3,611	69.91%
1-04-4235-400 Maint. & Rep. Operations - Wells	53,267	80,000		26,733	66.58%
1-04-4235-405 Maint. & Rep. Operations - Boosters 1-04-4235-410 Maint. & Rep. Operations - Shop Bldgs	52,004	50,000		(2,004)	104.01%
1-04-4235-415 Maint. & Rep. Operations - Shop blogs	10,411 18,567	25,000 50,000		14,589 31,433	41.65% 37.13%
1-04-4235-420 Maint. & Rep. Operations - Water Lines	252,808	300,000		47,192	84.27%
1-04-4235-425 Maint. & Rep. Operations - Littlerock Dam	7,843	15,000		7,157	52.29%
1-04-4235-430 Maint. & Rep. Operations - Palmdale Dam	670	-		(670)	02.2070
1-04-4235-435 Maint. & Rep. Operations - Palmdale Canal	4,884	10,000		5,116	48.84%
1-04-4235-440 Maint. & Rep. Operations - Large Meters	13,638	25,000		11,362	54.55%
1-04-4235-445 Maint. & Rep. Operations - Telemetry	893	-		(893)	
1-04-4235-450 Maint. & Rep. Operations - Hypo Generators	1,443	10,000		8,557	14.43%
1-04-4235-455 Maint. & Rep. Operations - Heavy Equipment	60,433	42,500		(17,933)	142.19%
1-04-4235-460 Maint. & Rep. Operations - Storage Reservoirs	2,807	5,000		2,193	56.13%
1-04-4235-461 Maint. & Rep. Operations - Air Vac	14,815	15,000		185	98.77%
1-04-4235-470 Maint. & Rep. Operations - Meters Exchanges	91,293	50,000		(41,293)	182.59%
1-04-4270-300 Telecommunication - Other	8,015	5,000		(3,015)	160.30%
1-04-4300-100 Testing - Regulatory Compliance	8,725	20,000		11,275	43.63%
1-04-4300-200 Testing - Large Meters 1-04-4300-300 Testing - Edison Testing	16,220 5,800	12,500 15,000		(3,720) 9,200	129.76% 38.67%
1-04-6000-000 Waste Disposal	16,181	20,000		3,819	80.91%
1-04-6100-100 Fuel and Lube - Vehicle	100,360	134,000		33,640	74.90%
1-04-6100-200 Fuel and Lube - Machinery	24,608	25,000		392	98.43%
1-04-6200-000 Uniforms	21,403	28,000		6,597	76.44%
1-04-6300-100 Supplies - General	31,279	55,000		23,721	56.87%
1-04-6300-200 Supplies - Hypo Generators	7,091	7,500		409	94.54%
1-04-6300-300 Supplies - Electrical	577	3,000		2,423	19.22%
1-04-6300-400 Supplies - Telemetry	1,894	5,000		3,106	37.87%
1-04-6300-800 Supplies - Construction Materials	32,428	35,000		2,572	92.65%
1-04-6400-000 Tools	44,217	45,000		783	98.26%
1-04-6450-000 Equipment	-	15,500		15,500	0.00%
1-04-7000-100 Leases -Equipment	19,342	15,000		(4,342)	128.95%
1-04-7000-100 Leases -Vehicles	83,284	70,000	¢	(13,284)	118.98%
Subtotal Operating Expenses	\$ 2,960,921	\$ 3,347,000	φ -	\$ 386,079	88.46%
Total Departmental Expenses	\$ 6,256,060	\$ 6,598,000	\$ -	\$ 341,940	94.82%
	+ 0,200,000	+ 0,000,000		+ 011,010	01.0270

#### Palmdale Water District 2019 Operation Budget For the Twelve Months Ending Tuesday, December 31, 2019

	YTD ACTUAL	ORIGINAL BUDGET	ADJUSTMENTS	ADJUSTED BUDGET	PERCENT
	2019	2019	2019	REMAINING	USED
Personnel Budget:					
1-05-4000-000 Salaries	\$ 1,035,866	\$ 1,006,500		\$ (29,366)	102.92%
1-05-4000-100 Overtime	110,380	73,500		(36,880)	150.18%
Subtotal (Salaries)	\$ 1,146,245	\$ 1,080,000	\$ -	\$ (66,245)	106.13%
Employee Benefits					
1-05-4005-000 Payroll Taxes	88,433	81,000		(7,433)	109.18%
1-05-4010-000 Health Insurance	167,516	179,000		11,484	93.58%
1-05-4015-000 PERS	91,630	102,000		10,370	89.83%
Subtotal (Benefits)	\$ 347,579	\$ 362,000	\$ -	\$ 14,421	96.02%
Total Personnel Expenses	\$ 1,493,825	\$ 1,442,000	\$-	\$ (51,825)	103.59%
OPERATING EXPENSES:		<b>*</b> • • • • •		¢ (0.044)	400 400/
1-05-4050-000 Staff Travel	\$ 5,944			\$ (2,944)	198.12%
1-05-4060-000 Staff Conferences & Seminars	1,145	3,000		1,855	38.17%
1-05-4120-100 Training - Lab Equipment	-	5,000		04.005	74 400/
1-05-4155-000 Contracted Services	72,195	97,000		24,805	74.43%
1-05-4175-000 Permits	69,263	68,000		(1,263)	101.86%
1-05-4215-200 Natural Gas - WTP	1,580	3,000		1,420	52.68%
1-05-4220-200 Electricity - WTP	257,450	200,000		(57,450)	128.72%
1-05-4230-110 Maint. & Rep Office Equipment	1,705	5,000		3,295	34.10%
1-05-4235-110 Maint. & Rep. Operations - Equipment	16,241	20,000		3,759	81.21%
1-05-4235-410 Maint. & Rep. Operations - Shop Bldgs	7,038	6,000		(1,038)	117.30%
1-05-4235-415 Maint. & Rep. Operations - Facilities	83,332	70,000		(13,332)	119.05%
1-05-4235-500 Maint. & Rep. Operations - Wind Turbine	53,615	10,000		(43,615)	536.15% 111.71%
1-05-4236-000 Palmdale Lake Management	111,708	100,000		(11,708)	114.19%
1-05-6000-000 Waste Disposal	22,839	20,000		(2,839)	
1-05-6200-000 Uniforms	12,993	16,000		3,007	81.21%
1-05-6300-100 Supplies - Misc.	25,570	15,000		(10,570)	170.47%
1-05-6300-600 Supplies - Lab	44,469	60,000		15,531	74.11% 74.20%
1-05-6300-700 Outside Lab Work	74,198	100,000		25,803	
1-05-6400-000 Tools	3,015	6,000		2,985	50.25%
1-05-6500-000 Chemicals	1,006,489	760,000		(246,489)	132.43%
1-05-7000-100 Leases -Equipment	10,542	3,000	\$ -	(7,542) \$ (316,331)	<u>351.41%</u> 119.83%
Subtotal Operating Expenses	\$ 1,881,331	\$ 1,570,000			
Total Departmental Expenses	\$ 3,375,155	\$ 3,012,000	\$ -	\$ (368,155)	112.06%

#### Palmdale Water District 2019 Finance Budget For the Twelve Months Ending Tuesday, December 31, 2019

	 YTD ACTUAL 2019	 DRIGINAL BUDGET 2019	ADJUSTMENTS 2019	B	DJUSTED BUDGET MAINING	PERCENT
Personnel Budget:						
1-06-4000-000 Salaries 1-06-4000-100 Overtime	\$ 687,620 788	\$ 711,750 3,000		\$	24,130 2,212	96.61% 26.27%
Subtotal (Salaries)	\$ 688,408	\$ 714,750	\$ -	\$	26,342	96.31%
Employee Benefits						
1-06-4005-000 Payroll Taxes	48,357	55,000			6,643	87.92%
1-06-4010-000 Health Insurance	101,355	101,250			(105)	100.10%
1-06-4015-000 PERS	 63,912	72,500			8,588	88.15%
Subtotal (Benefits)	\$ 213,624	\$ 228,750	\$-	\$	15,126	93.39%
Total Personnel Expenses	\$ 902,032	\$ 943,500	\$ -	\$	41,468	95.60%
OPERATING EXPENSES:						
1-06-4050-000 Staff Travel	\$ 357	\$ 2,000		\$	1,644	17.83%
1-06-4060-000 Staff Conferences & Seminars	547	1,500.00			953	36.45%
1-06-4155-000 Contracted Services	14,835	12,250			(2,585)	121.10%
1-06-4155-100 Contracted Services - Infosend	265,550	270,000			4,450	98.35%
1-06-4165-000 Memberships/Subscriptions	220	500			280	44.00%
1-06-4230-110 Maintenance & Repair - Office Equipment	-	500			500	0.00%
1-06-4250-000 General Material & Supplies	-	3,000			3,000	0.00%
1-06-4260-000 Business Forms	-	4,000			4,000	0.00%
1-06-4270-100 Telecommunication - Office	31,206	25,000			(6,206)	124.83%
1-06-4270-200 Telecommunication - Cellular Stipend	24,215	24,500			285	98.84%
1-06-7000-100 Leases - Equipment	 2,603	 3,000			397	86.76%
Subtotal Operating Expenses	\$ 339,533	\$ 346,250	\$ -	\$	6,717	98.06%
Total Departmental Expenses	\$ 1,241,565	\$ 1,289,750	\$-	\$	48,185	96.26%

#### Palmdale Water District 2019 Water Conservation Budget For the Twelve Months Ending Tuesday, December 31, 2019

	YTD ACTUAL 2019	ORIGINAL BUDGET 2019	ADJUSTMENTS 2019	ADJUSTED BUDGET REMAINING	PERCENT
Personnel Budget:	0			,	
1-07-4000-000 Salaries 1-07-4000-100 Overtime Subtotal (Salaries)	\$ 167,216 <u>4,797</u> \$ 172,013	\$ 156,750 3,000 \$ 159,750		\$ (10,466) (1,797) \$ (12,263)	106.68% 159.90% 107.68%
Employee Benefits 1-07-4005-000 Payroll Taxes 1-07-4010-000 Health Insurance 1-07-4015-000 PERS	13,670 45,490 16,426	12,500 40,400 16,000		(1,170) (5,090) (426)	109.36% 112.60% 102.67%
Subtotal (Benefits)	\$ 75,587	\$ 68,900	\$-	\$ (6,687)	109.70%
Total Personnel Expenses	\$ 247,600	\$ 228,650	\$ -	\$ (17,153)	108.29%
OPERATING EXPENSES: 1-07-4050-000 Staff Travel 1-07-4060-000 Staff Confrences & Seminar 1-07-4190-300 Public Relations - Landscape Workshop/Training 1-07-4190-400 Public Relations - Contests 1-07-4190-500 Public Relations - Education Programs 1-07-4190-900 Public Relations - Other 1-07-6300-100 Supplies - Misc. Subtotal Operating Expenses	\$ 2,280 1,145 89 390 119,294 1,880 6,923 \$ 132,002	<ul> <li>\$ 2,500</li> <li>3,000</li> <li>5,000</li> <li>3,000</li> <li>120,000</li> <li>5,000</li> <li>7,000</li> <li>\$ 145,500</li> </ul>	\$ -	<ul> <li>\$ 220</li> <li>1,855</li> <li>4,911</li> <li>2,610</li> <li>706</li> <li>3,120</li> <li>77</li> <li>\$ 13,498</li> </ul>	91.21% 38.17% 1.79% 13.01% 99.41% 37.60% 98.90% 90.72%
Total Departmental Expenses	\$ 379,602	\$ 374,150	\$-	\$ (3,655)	101.46%

#### Palmdale Water District 2019 Human Resources Budget For the Twelve Months Ending Tuesday, December 31, 2019

	YTD ACTUAL 2019	ORIGINAL BUDGET 2019	ADJUSTMENTS 2019	ADJUSTED BUDGET REMAINING	PERCENT USED
Personnel Budget:					
1-08-4000-000 Salaries 1-08-4000-100 Salaries - Overtime Subtotal (Salaries)	\$ 235,010 613 \$ 235,623	\$ 222,750 1,000 \$ 222,750	\$ -	\$ (12,260) 387 \$ (12,260)	105.50% 61.28% 105.78%
Employee Benefits 1-08-4005-000 Payroll Taxes 1-08-4010-000 Health Insurance 1-08-4015-000 PERS Subtotal (Benefits)	17,466 31,281 16,595 \$ 65,342	17,000 31,750 18,000 \$ 66,750	\$ -	(466) 469 1,405 \$ 1,408	102.74% 98.52% 92.20% 97.89%
Total Personnel Expenses	\$ 300,965	\$ 289,500	\$-	\$ (10,852)	103.96%
OPERATING EXPENSES: 1-08-4050-000 Staff Travel 1-08-4060-000 Staff Conferences & Seminars 1-08-4090-000 Employee Expense 1-08-4095-000 Employee Recruitment 1-08-4100-000 Employee Retention 1-08-4105-000 Employee Relations 1-08-4120-100 Training-Safety 1-08-4120-200 Training-Speciality 1-08-4121-000 Safety Program 1-08-4165-000 Membership/Subscriptions 1-08-4165-100 HR/Safety Publications 1-08-6300-500 Supplies - Safety Subtotal Operating Expenses	<ul> <li>\$ 3,261</li> <li>1,574</li> <li>85,996</li> <li>1,894</li> <li>7,925</li> <li>5,046</li> <li>1,384</li> <li>5,986</li> <li>16,508</li> <li>35</li> <li>1,474</li> <li>44,674</li> <li>\$ 175,758</li> </ul>	<ul> <li>\$ 1,500</li> <li>1,500</li> <li>50,000</li> <li>3,000</li> <li>5,000</li> <li>35,000</li> <li>35,000</li> <li>15,000</li> <li>1,000</li> <li>1,000</li> <li>1,000</li> <li>30,000</li> <li>\$ 148,100</li> </ul>	\$-	(74) (35,996) (1,894) (4,925) (46) 2,116 29,014 (1,508) 965 126 1,000 (14,674) \$ (27,658)	100.92% 39.54% 17.10% 110.05% 3.50% 92.14% 0.00% <u>148.91%</u> 118.67%
Total Departmental Expenses	\$ 476,723	\$ 437,600	\$ -	\$ (39,123)	108.94%

#### Palmdale Water District 2019 Information Technology Budget For the Twelve Months Ending Tuesday, December 31, 2019

	 YTD ACTUAL 2019	RIGINAL BUDGET 2019	AD.	USTMENTS 2019	E	DJUSTED BUDGET EMAINING	PERCENT
Personnel Budget:							
1-09-4000-000 Salaries*	\$ 286,562	\$ 213,500	\$	68,789	\$	(4,273)	101.51%
1-09-4000-100 Overtime*	731	3,000		1,433		3,702	16.48%
Subtotal (Salaries)	\$ 287,292	\$ 216,500	\$	70,222	\$	(570)	100.20%
Employee Benefits							
1-09-4005-000 Payroll Taxes*	21,331	17,000		7,711		3,380	86.32%
1-09-4010-000 Health Insurance	31,509	24,750		in the second		(6,759)	127.31%
1-09-4015-000 PERS*	25,993	21,750		6,876		2,633	90.80%
Subtotal (Benefits)	\$ 78,833	\$ 63,500	\$	14,587	\$	(746)	100.96%
Total Personnel Expenses	\$ 366,125	\$ 280,000	\$	84,809	\$	(1,316)	100.36%
OPERATING EXPENSES:1-09-4050-000Staff Travel1-09-4060-000Staff Confrences & Seminars1-09-4155-000Contracted Services1-09-4165-000Memberships/Subscriptions1-09-4270-000Telecommunications1-09-7000-100Leases - Equipment1-09-8000-100Computer Equipment - Computers1-09-8000-200Computer Equipment - Laptops1-09-8000-300Computer Equipment - Monitors1-09-8000-500Computer Equipment - Toner Cartridges1-09-8000-550Computer Equipment - Telephony1-09-8000-650Computer Equipment - Other1-09-8000-650Computer Equipment - Warranty & Support1-09-8100-100Computer Software - Maint. and Support1-09-8100-150Computer Software - Dynamics GP Support	\$ 2,968 2,017 173,899 1,455 95,680 55,085 54,264 44,449 2,214 157 - 15,583 6,000 115,891 40,731	\$ 3,000 10,000 200,850 2,500 99,500 45,000 45,000 2,000 3,000 3,000 25,000 145,200 55,000		(7,000) 7,000	\$	32 7,983 19,951 1,045 3,820 (2,264) 551 (214) 2,843 3,000 9,417 9,000 29,309 14,269	98.92% 20.17% 89.71% 58.20% 96.16% 104.35% 98.78% 110.70% 5.23% 0.00% 62.33% 40.00% 79.81% 74.06%
1-09-8100-200 Computer Software - Software and Upgrades	 10,812	 20,000				9,188	54.06%
Subtotal Operating Expenses	\$ 621,205	\$ 674,050	\$	-	\$	107,930	92.16%
Total Departmental Expenses	\$ 987,331	\$ 954,050	\$	84,809	\$	106,613	95.04%

\* Budget adjustments by Board action 03/25/19

#### Palmdale Water District 2019 Customer Care Budget For the Twelve Months Ending Tuesday, December 31, 2019

	YTD	ORIGINAL				DJUSTED	
	 ACTUAL	 BUDGET	AD.	JUSTMENTS	1025	BUDGET	PERCENT
	 2019	 2019		2019	RE	MAINING	USED
Personnel Budget:							
1-10-4000-000 Salaries	\$ 923,399	\$ 897.000			\$	(26,399)	102.94%
1-10-4000-100 Overtime	3,842	7,500				3,658	51.23%
Subtotal (Salaries)	\$ 927,241	\$ 904,500	\$	-	\$	(22,741)	102.51%
Employee Benefits							
1-10-4005-000 Payroll Taxes	67,863	68,500				637	99.07%
1-10-4010-000 Health Insurance	204,576	181.500				(23.076)	112.71%
1-10-4015-000 PERS	79,411	121,500				42,089	65.36%
Subtotal (Benefits)	\$ 351,850	\$ 371,500	\$	-	\$	19,650	94.71%
Total Personnel Expenses	\$ 1,279,091	\$ 1,276,000	\$	-	\$	(3,091)	100.24%
OPERATING EXPENSES:							
1-10-4050-000 Staff Travel	\$ 4,626	\$ 2,000			\$	(2,626)	231.32%
1-10-4060-000 Staff Conferences & Seminars	3,082	3,000				(82)	102.73%
1-10-4155-000 Contracted Services	26,630	22,000				(4,630)	121.04%
1-10-4230-110 Maintenance & Repair-Office Equipment	-	200				200	0.00%
1-10-4250-000 General Material & Supplies	2,454	7,000				4,546	35.06%
1-10-4260-000 Business Forms	 871	 2,500				1,629	34.85%
Subtotal Operating Expenses	\$ 37,664	\$ 36,700	\$	-	\$	(964)	102.63%
Total Departmental Expenses	\$ 1,316,755	\$ 1,312,700	\$	-	\$	(4,055)	100.31%

## Palmdale Water District 2018 Capital Projects - Contractual Commitments and Needs

#### New and Replacement Capital Projects

					Approved	Board / Manager	Payments Approved to	Contract	Through Dec.														2
udget Year Project	Project Title	Project Type	Estimated Expense	Contractor	Contract Amount	Approval	Date	Balance	2018	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2019 Total	Carı
2017 <mark>12-400</mark>	PRGRRP - Construction of Monitoring Wells / Test Basin	Water Supply		Environmental Const.	427,490	04/26/2017	246,765	180,725	232,192	-	-	-	-	-	-	-	-	-	-	14,573	-	14,573	
2017 <mark>12-400</mark>	PRGRRP - Construction of Monitoring Wells / Test Basin - Auxiliary Items	Water Supply		Various Vendors			178,484	-	74,342	-	-	54,040	-	-	5,540	-	40,200	-	3,025	1,080	257	104,143	
2017 15-611	WM Replacement - Camares & Avenue S14 (Spec 1502)	Replacement Cap.	110,000				44,335	-	10,584	-	-	-	-	6,722	9,864	13,267	3,475	422	-	-	-	33,750	
2017 15-614	WTP - Drainage Improvements	New Capital	80,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2017 16-411	6MG Clearwell - Piping Replacement	Replacement Cap.					-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2017 16-605	WTP - Additional Brine Tank/Salt Silo	New Capital	90,000				130,076	-	59,389	14,293	4,664	340	1,516	-	808	-	-	29,297	1,335	18,434	-	70,687	
2017 16-611	CL2 Monitoring @ Well Sites	Regulatory	110,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2017 17-613	Avenue T8 Booster #2 - Emergency Repair	Replacement Cap.		Best Drilling & Pump, Inc.			36,540	-	36,540	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 12-611	WM Replacement - Avenue P8/20th	Replacement Cap.	410,000				7,318	-	-	-	-	-	-	-	-	3,220	2,842	-	1,256	-	-	7,318	
2018 15-613	WM Replacement - Avenue V5 (Spec 1504)	Replacement Cap.	45,000				722	-	-	-	-	-	-	-	-	-	-	-	645	-	77	722	
2018 16-602	WM Replacement - Avenue P & 25th ST (Spec 1601)	Replacement Cap.	152,000				16,730	-	-	-	-	-	-	-	-	-	-	-	-	10,062	6,668	16,730	
2018 17-602	WM Replacement - 13th ST E/Avenue R (Spec 1703)	Replacement Cap.	170,000				43,657	-	26,422	6,150	11,085	-	-	-	-	-	-	-	-	-	-	17,235	
2018 17-608	Replace PRV - Avenue S14/Camares	Replacement Equip.					492	-	492	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-408	Water Meter Replacement Program (Qty. 3,400)	Replacement Cap.	550,000				499,132	-	487,830	11,302	-	-	-	-	-	-	-	-	-	-	-	11,302	
2018 18-410	PRV Replacement - 40th ST E (Bypass)	General Project					9,165	-	9,165	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-601	6MG Clearwell - Curtain Repairs	General Project	94,000	Garrett Paint & Sndblsting			85,169	-	85,169	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-603	Well 29 - Rehabilitation	Replacement Cap.	65,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-605	Well 14 - Rehabilitation	Replacement Cap.					15,962	-	15,962	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-606	45th ST Tank Site - Altitude Valve Replacement	Replacement Cap.	70,000				72,141	-	72,141	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-609	WTP Replacement Sodium Hypochlorite Unit	Replacement Cap.	68,000	DeNora Water Tech			68,290	-	68,290	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-611	WTP - MPS6120-ZETASIZER Water Testing Equipment	New Equipment					72,862	-	72,862	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-613	WTP - Ferric Chloride Tank	General Project					54,638	-	8,636	2,308	-	-	-	39,566	2,152	-	-	-	-	-	1,977	46,002	
2018 18-414	Well # 25 - Emergency Rehabilitation	General Project					162,857	-	-	-	-	-	88,341	-	29,729	-	42,506	-	2,281	-	-	162,857	
2018 18-615	Install/Construction - Water Fill Station	General Project					19,942	-	-	-	-	-	-	-	19,942	-	-	-	-	-	-	19,942	
2019 19-403	2019 Canal Repair-Bentonite	General Project	12,000				7,763	-	-	-	-	-	7,763	-	-	-	-	-	-	-	-	7,763	
2019 19-404	2019 Meter Exchange Project	General Project	750,000				509,109	-	-	-	-	507,176	632	-	-	441	80	154	-	627	-	509,109	
2019 19-604	Purchase/Install Sampling Dock @ WTP	General Project					8,844	-	-	-	-	-	-	-	-	-	-	-	-	8,844	-	8,844	
2019 19-602	WTP Replacement of 30" & 42" Mag Meters	Replacement Equip.					45,615	-	-	-	-	-	-	-	-	-	-	-	-	-	45,615	45,615	
2019 19-605	Purchase HX50 Vacuum Excavator	Replacement Equip.					4,818	-	-	-	-	-	-	-	-	-	-	-	-	-	4,818	4,818	
2019 19-701	Vault Rehabilitation - 36523 25th ST E	Replacement Cap.					4,690	-	-	-	-	-	-	-	-	-	-	-	-	-	4,690	4,690	
2018	45th ST - Booster #3	Replacement Cap.	23,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Well 3 - Booster	Replacement Cap.	15,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Well 14 - Booster	Replacement Cap.	8,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Ave. P-12, Division, 2nd, 3rd, Stanridge Water Main Repl.	Replacement Cap.	750,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Sierra Hwy. Tie-In and Abandonment	Replacement Cap.	15,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Ave. Q-14 and 17th Street East Water Main Replacement	Replacement Cap.	45,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Ave. Q-10 and 12th Street East Water Main Replacement	Replacement Cap.	15,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Protective Coatings on WTP Structures	Replacement Cap.	100,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	WTP Infrastructure and Process/Equipment Repairs	Replacement Cap.	75,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	PRV Replacements 37th St; 40th St	Replacement Equip.	26,667				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Altitude Valve - 25th St East (Body Only)	Replacement Equip.	22,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Littlerock - Insertion Mag Meter	Replacement Equip.	32,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	T-8 Booster Station Pump Skids	Replacement Equip.	35,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018	Intellispark @ Well 11 & 15	Replacement Equip.	13,000				-	-	-	-	-	_	-	-	-	_	-	-	-	_	-		
018-2020	Replacement of Structural Support Beams - WTP Sed. Basins	Replacement Cap.	300,000				-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2019	Ancillary costs related to all project over and above the main contractor	-Press and here		Various Vendors			2,358		-	-	-	-	2,358	-	-	-	-	-	-	-	-	2,358	
	· · · · · · · · · · · · · · · · · · ·		-				_,						_,									_,= 50	4

# AGENDA ITEM NO. 4.4

## <u>Palmdale Water District</u> 2018 Capital Projects - Contractual Commitments and Needs

## Consulting and Engineering Support

					Approved	Board / Manager	Payments Approved to		Through Dec.														2020
Budget Year Project	Project Title	Project Type	Estimated Expense	Contractor	Contract Amount	Approval	Date	Balance	2018	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2019 Total	Carryove
2017 <mark>12-400</mark>	PRGRRP - CEQA, Permitting, Pre-Design, and Pilot	Water Supply		Kennedy/Jenks	1,627,000	05/12/2016	-	1,627,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(
	Paid by General Fund			Kennedy/Jenks			432,840	-	432,840	-	-	-	-	-	-	-	-	-	-	-	-	-	
2017 <mark>14-603</mark>	Upper Amargosa Recharge Project	Water Supply		City of Palmdale	1,250,000	12/04/2013	244,431	1,005,569	18,806	-	-	-	225,626	-	-	-	-	-	-	-	-	225,626	1
2017 <mark>04-501</mark>	Littlerock Sediment Removal Project (EIR/EIS/Permitting)	Water Supply		Aspen	869,023	09/14/2016	-	869,023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
	Paid by General Fund			Aspen			315,907	-	206,782	-	-	-	-	-	1,601	-	-	-	57,820	862	48,842	109,125	1
	Paid by 2018A Water Revenue Bonds			Aspen	1,238,287	07/18/2018	794,485	443,802	184,515	-	223,960	78,799	49,460	-	6,959	33,297	58,422	-	-	159,073	-	609,970	1
	Paid by 2018A Water Revenue Bonds			ASI	9,275,808	07/18/2018	9,478,500	(202,692)	1,777,841	-	2,159,848	338,899	-	-	-	-	1,118,793	-	1,361,655	-	2,721,464	7,700,659	1
2017 04-501	Littlerock Sediment Removal (Cost Recovery Agreement)	Permitting		Forest Service	100,000	04/26/2017	-	100,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
2017 04-501	Littlerock Sediment Removal Project - Design Grade Control Structure	Water Supply	350,000		-		146,954	-	146,954	-	-	-	-	-	-	-	-	-	-	-	-	-	
2017 14-404	Water System Master Plan - CEQA	Facilities Planning		ESA	174,715	11/09/2016	133,778	131,242	133,778	-	-	-	-	-	-	-	-	-	-	-	-	-	1
	Water System Master Plan - CEQA (Amendment No. 1)	Facilities Planning		ESA	69,985	01/24/2018																	1
	Water System Master Plan - CEQA (Amendment No. 2)	Facilities Planning		ESA	20,320	05/14/2018																	1
	Water System Master Plan - Hydraulic Model	Facilities Planning		Stantec	9,510	05/14/2018	-	9,510	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
2017 17-405	WTP Process Evaluation (As-Needed)	Regulatory		Carollo	35,000	01/11/2017	3,500	31,500	3,500	-	-	-	-	-	-	-	-	-	-	-	-	-	
2017 17-410	Sanitary Survey Update	Regulatory	50,000	Black & Veatch	49,773	07/26/2017	33,763	16,010	33,763	-	-	-	-	-	-	-	-	-	-	-	-	-	1
2017 04-501	Littlerock Sediment Removal Project - State Permits	Permitting	152,000		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2018 18-402	Emergency Action Plan	Planning	175,000	Black & Veatch	178,970	01/24/2018	133,820	45,150	124,573	-	-	-	5,776	1,837	-	-	-	-	1,634	-	-	9,247	i
2018	System Valuation Study	Financial Planning	30,000		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
2018	Electrical Engineering (As-Needed)	Facilities Design	10,000		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
2018	Energy Storage - Feasibility and Pilot Study	Savings/Efficiency	50,000		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
					-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1
	·	Sub-Totals:	817,000		14,898,391		11,717,979	4,076,113	3,063,352	-	2,383,808	417,699	280,862	1,837	8,560	33,297	1,177,214	-	1,421,108	159,935	2,770,306	8,654,627	

## New and Replacement Equipment

						Payments														/ / /		
					Approved Board / Manager	Approved to	Contract	Through Dec.														2020
Budget Year Projec	Project Title	Project Type	Estimated Expense	Contractor	Contract Amount Approval	Date	Balance	2018	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2019 Total	Carryover
2018 17-402	WTP - Security Improvements - Additional Cameras (Blind Spots) Spec. No. 1702	Safety		Siemens	20,000	10,236	9,764	10,236	-	-	-	-			-	-	-					
2018 18-405	Replace and Upgrade VMWare Servers (EOL)	Replacement Equip.				81,721	-	81,721	-	-	-	-			-	-	-	-				
2018	Replace Firewall and VPN Appliances (EOL)	Replacement Equip.				-	-	-	-	-	-	-		-	-	-	-	-				
2018	Upgrade Microsoft GP & SQL Databases	Replacement Equip.				-	-	-	-	-	-	-	-		-	-	-	-				
2018	Water Meter Calibration Bench	New Equipment	10,000		-	-	-	-	-	-	-	-			-	-	-	-		- ·		
2018	Online Forms (Add-In Functionality)	New Equipment	5,000		-	-	-	-	-	-	-	-			-	-	-	-				
2018	Customer Texting / Mass Communication	New Equipment	15,000		-	-	-	-	-	-	-	-			-	-	-	-				
2018	Conference Bridge - ShoreTel	New Equipment	25,000		-	-	-	-	-	-	-	-			-	-	-	-				
2018	Data Center UPS - Whole Room UPS	New Equipment	25,000		-	-	-	-	-	-	-	-			-	-	-	-				
					-	-	-	-	-	-	-	-			-	-	-	-		-		
		Sub-Totals:	80,000		20,000	91,957	9,764	91,957	-	-					-	_	_	_		_		

## Water Quality Fee Funded Projects

								Payments																
	Work					Approved	Board / Manager	Approved to	Contract	Through Dec.														2020
Budget Yea	r Order	Project Title	Project Type	Estimated Expense	Vendor/Supplier	Contract Amount	Approval	Date	Balance	2018	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2019 Total	Carryover
2019	19-401	GAC Replacements @ WTP	Water Quality	760,000	Calgon Carbon	-	07/09/2014	371,628	-		123,876	-	-	123,876	-	-	-	123,876	-	-	-	-	371,628	
2019	19-401	GAC Replacement @ Underground Booster Station	Water Quality	40,000	Evoqua	-	03/10/2017	68,074	-		-	-	-	-	-	-	68,074	-	-	=	-	-	68,074	
*****											-	-	-	-	-	-	-	-	-	-	-	-	-	
			Sub-Totals:	800,000		-		439,702	-	-	123,876	-	-	123,876	-	-	68,074	123,876	-	-	-	-	439,702	

Projects that originated from 2013 WRB Funds       Total Approved Contracts to Date       15,345,881       Image: Contract to Date       Image: Co																
Total Payments on Approved Contracts to Date       14,158,410         Project had additional function paints on Approved Contracts to Date       4,266,01         Total Contract Balance to Date       4,266,01         Non-Operating Capital Expenditures (Paint)       5,300,50         Status       7,300,500         Status       7,500,500         Status       7,500,500,500,500,500,500,500,500,500,50		Project Summary (W/O GAC Included)	Totals	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2019 Total
= Project had additional funding paid out by the general fundits paid out by the general funding paid out by the general fundin	= Projects that originated from 2013 WRB Funds	Total Approved Contracts to Date	15,345,881													
Non-Operating Capital Expenditures (Paid)       34,053       2,399,557       979,254       381,473       48,125       76,595       50,225       1,266,317       29,873       1,429,650       2,834,408       9,75		Total Payments on Approved Contracts to Date	14,158,410													
	= Project had additional funding paid out by the general fund to complete.	Total Contract Balance to Date	4,266,601													
Project is now deemed complete with no further expense. Non-Operating Capital Expenditures (Projected)		Non-Operating Capital Expenditures (Paid)		34,053	2,399,557	979,254	381,473	48,125	76,595	50,225	1,266,317	29,873	1,429,650	213,555	2,834,408	9,743,085
	= Project is now deemed complete with no further expense.	Non-Operating Capital Expenditures (Projected)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Funding Available Through Water Supply Fees       -		Funding Available Through Water Supply Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-
E Projects paid by 2018 WRB Funds         9/743,085         2,399,557         9/79,254         381,473         48,125         76,595         50,225         1,266,317         21,355         2,834,408         9,7	= Projects paid by 2018 WRB Funds	2019 Funding Through Budgeted Non-Operating Capital Ex.	9,743,085	34,053	2,399,557	979,254	381,473	48,125	76,595	50,225	1,266,317	29,873	1,429,650	213,555	2,834,408	9,743,085

## Water Revenue Bond - Series 2018A

Updated: February 11, 2020

Project	Project #	Bond	Allocation	Contractual Commitment		Payout to Date		I	Remaining Contract		committed Bond \$	
LGCS-ASI	04-501	Littlerock Dam - Grade Control Structure (Construction)	\$	8,160,257	\$	10,619,601	\$	10,162,412	\$	457,188	\$	(2,459,344)
		Original Contract Amt: \$9,500,808, C.O.1: \$1,118,792.54										
LGCS-ASP	04-501	Littlerock Dam - Grade Control Structure (Monitoring)				1,238,287		745,847		492,440		(1,238,287)
WTP		Water Treatment Plant Improvements		2,375,000				-		-		
6MG		6 M.G. Reservoir Renovations		1,050,000				-		-		
WMR		Various W.M. Replacements		1,789,612				-		-		
PWD		Design, Engineering and Other Preconstruction Costs		173,000				-		-		
WRB		Bond Issuance Costs		226,303				226,303		-		
ISS		Issuance Funds						(12,092)				
		Interest Earned through January 31, 2020						(321,372)				
		Totals:	<b>\$</b> 1	13,774,172	\$	11,857,888	\$	10,801,097	\$	949,628	\$	(3,697,631)

\$ 1,916,284

2018A Water Revenue Bonds - Unallocated Funds:

2018A Water Revenue Bonds - Remaining Funds to payout:

\$	2,973,075

Requisition No.	Рауее	Date Approved	Invoice No.	Project	Payment Amount
	Issuance Costs	Jun 27, 2018	N/A	WRB	\$ 226,302.82
	Interest - Jul 2018		N/A	INT	1,384.72
	Interest - Aug 2018		N/A	INT	20,900.39
1	Aspen Environmental Group	Sep 12, 2018	1116.007-01	LGCS-ASP	28,105.88
2	ASI Construction LLC	Sep 18, 2018	01	LGCS-ASI	60,027.00
	Interest - Sep 2018		N/A	INT	21,047.68
3	ASI Construction LLC	Oct 2, 2018	02	LGCS-ASI	156,655.00
4	Aspen Environmental Group	Oct 8, 2018	1116.007-02	LGCS-ASP	51,072.42
5	Aspen Environmental Group	Oct 30, 2018	1116.007-03	LGCS-ASP	56,698.38
	Interest - Oct 2018		N/A	INT	20,838.36
6	ASI Construction LLC	Nov 7, 2018	03	LGCS-ASI	844,455.00
	Interest - Nov 2018		N/A	INT	22,998.40
7	Aspen Environmental Group	Dec 10, 2018	1116.007-04	LGCS-ASP	99,711.66
7	ASI Construction LLC	Dec 10, 2018	04	LGCS-ASI	665,631.99
	Interest - Dec 2018		N/A	INT	21,673.24
8	Aspen Environmental Group	Jan 3, 2019	1116.007-05	LGCS-ASP	67,719.03
9	ASI Construction LLC	Jan 7, 2019	05	LGCS-ASI	1,494,216.00
10	Aspen Environmental Group	Jan 29, 2019	1116.007-06	LGCS-ASP	56,529.35
	Interest - Jan 2019		N/A	INT	22,085.33
11	ASI Construction LLC	Feb 14, 2019	06	LGCS-ASI	338,899.30
	Interest - Feb 2019		N/A	INT	20,485.96
12	Aspen Environmental Group	Feb 28, 2019	1116.007-07	LGCS-ASP	78,799.25
	Interest - Mar 2019		N/A	INT	17,656.62
13	Aspen Environmental Group	Apr 1, 2019	1116.007-08	LGCS-ASP	34,790.67
13	Aspen Environmental Group	Apr 1, 2019	1116.008-01	LGCS-ASP	7,731.53
14	Aspen Environmental Group	Apr 22, 2019	1116.007-09	LGCS-ASP	6,938.12
	Interest - Apr 2019		N/A	INT	19,042.25
15	Aspen Environmental Group	May 15, 2019	1116.007-10	LGCS-ASP	6,958.75
	Interest - May 2019		N/A	INT	18,485.68
	Interest - June 2019		N/A	INT	18,852.79
16	Aspen Environmental Group	Jul 1, 2019	1116.007-11	LGCS-ASP	11,059.73
17	Aspen Environmental Group	Jul 30, 2019	1116.007-12	LGCS-ASP	22,237.47
	Interest - July 2019		N/A	INT	18,017.03
18	Aspen Environmental Group	Aug 27, 2019	1116.007-13	LGCS-ASP	58,421.77
19	ASI Construction LLC	Aug 28, 2019	Chng Order 4	LGCS-ASI	1,118,792.54
	Interest - August 2019		N/A	INT	18,580.53
	Interest - September 2019		N/A	INT	16,527.9
20	ASI Construction LLC	Oct 15, 2019	08	LGCS-ASI	1,361,654.50
	Interest - October 2019		N/A	INT	14,239.81

(Cont.)	Requisition No.	Рауее	Date Approved	Invoice No.	Project	Payment Amount
	21	Aspen Environmental Group	Oct 31, 2019	1116.007-15	LGCS-ASP	102,968.21
	21	Aspen Environmental Group	Oct 31, 2019	1116.008-03	LGCS-ASP	56,104.56
		Interest - November 2019		N/A	INT	11,914.30
	22	ASI Construction LLC	Dec 9, 2019	09	LGCS-ASI	248,804.00
	22	ASI Construction LLC	Dec 9, 2019	10	LGCS-ASI	1,211,532.61
	23	ASI Construction LLC	Dec 17, 2019	11	LGCS-ASI	1,261,127.87
		Interest - December 2019		N/A	INT	9,036.00
	24	ASI Construction LLC	Jan 27, 2020	12	LGCS-ASI	1,400,616.68
		Interest - January 2020		N/A	INT	7,605.29

## **AGENDA ITEM NO. 5.1**

#### PALMDALE WATER DISTRICT

#### Debt Service Coverage (\$000s)

	Audited	Audited	Audited	Audited	Audited	Nov 2018 -	Dec 2018 -	Jan 2019 -
Fiscal Year Ending September 30	2014	2015	2016	2017	2018	Oct 2019	Nov 2019	Dec 2019
OPERATING REVENUES	23,342	21,248	22,587	23,693	24,884	25,062	25,266	25,115
Rate Stabilization Fund	- / -	, -	,	-,	,	-,	-,	(120)
	23,342	21,248	22,587	23,693	24,884	25,062	25,266	24,995
OPERATING EXPENSES								
Gross operating expenses	22,405	20,974	22,704	23,054	24,436	22,265	22,221	22,594
Overhead adjustment	(509)	(26)	(153)	(46)	(103)			
SWP Fixed operations and maint	(363)	(126)	(126)	(26)	(22)	(39)	(41)	(43)
Non-Cash Related OPEB Expense	(1,786)	(1,828)	(1,872)	(1,384)	(959)			
Capital portion included above								
TOTAL EXPENSES	19,748	18,994	20,553	21,597	23,351	22,226	22,180	22,551
NET OPERATING REVENUES	3,594	2,254	2,033	2,096	1,533	2,835	3,086	2,444
NON-OPERATING REVENUE								
Ad valorem property taxes	2,132	2,146	2,189	2,289	2,436	2,814	2,804	2,508
Interest income	45	43	43	56	292	389	378	366
Capital improvement fees	14	367	235	1,021	107	317	750	984
Other income	306	768	403	363	121	268	245	205
TOTAL NON-OPERATING INCOME	2,497	3,324	2,870	3,730	2,956	3,788	4,177	4,064
NET REV AVAILABLE FOR DEBT SERVICE	6,091	5,578	4,903	5,826	4,489	6,623	7,264	6,508
NET DEBT SERVICE								
1998 Certificates of Participation								
2004A Certificates of Participation	1,373							
2012 Issue - Bank of Nevada		1,372	1,372	1,373	1,370	1,373	1,373	1,373
2013A Water Revenue Bond	2,344	2,350	2,350	2,351	2,351	2,346	2,346	2,346
2018A Water Revenue Bond					147	569	569	569
2017 Capital Lease				89	179	179	179	179
2012 Capital Lease	190	190	190	48				
TOTAL DEBT SERVICE	3,908	3,912	3,912	3,861	4,047	4,467	4,467	4,467
DEBT SERVICE COVERAGE	1.56	1.43	1.25	1.51	1.11	1.48	1.63	1.46
NET REV AVAILABLE AFTER D/S	2,183	1,665	991	1,965	443	2,156	2,797	2,041

# PALMDALE WATER DISTRICT

## **BOARD MEMORANDUM**

RE:	AGENDA ITEM 5.2 – OTHER
VIA:	Mr. Dennis LaMoreaux, General Manager
FROM:	Michael Williams, Finance Manager/CFO
TO:	Finance Committee
DATE:	February 11, 2020

February 18, 2020 Committee Meeting

#### **Discussion:**

Presented here are financial related items for your review.

- 1. Payment Transactions by Type January December
  - a. Note that electronic forms of payment continue to increase while counter and mail decrease.
- 2. Billing & Collection Statistics
  - a. Billing & collection cycle complete through July 2019 shows slight increase in late fee notices and shut off notices from July 2018, but lower percentage of off & lock after shut off notice.
- 3. Accounts Receivable Aging Report December 31, 2019
  - a. Aging report shows we are consistent with collection and amount of outstanding receivables in relation to time of year, but 12/31/19 is the lowest in past 3 years.
- 4. Revenue Projections
  - a. Revenue projections for 2019 based on selling 17,250 AF shows as of December 31<sup>st</sup>, revenue is down approximately \$1.1M.
- 5. Rate Assistance Program
  - a. At December 31<sup>st</sup>, there were 722 participants 354 were Seniors and 368 were Low Income.



2010 2011	2012 2013	2014	2015	2016	2017 2	2018 20	19			
Payment Type	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Electronic	43,590	61,989	95,446	106,870	124,881	141,393	153,408	167,351	178,355	185,683
Front Counter	76,023	81,539	75,723	73,557	70,599	62,841	57,296	52,950	50,748	48,047
Mail & Drop Box	154,303	137,945	104,630	93,819	84,407	77,916	68,919	61,349	56,771	53,318
Telephone	18,550	22,746	24,635	27,431	24,921	20,894	20,273	16,947	17,068	16,817
Total	292,464	304,219	300,434	301,677	304,808	303,044	299,896	298,597	302,942	303,865
Detail of Electronic Payments	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
META - ACH Pymt	8,286	7,747	7,469	7,837	3,027	3,233	1,622	1,695	1,676	1,694
WES - ACH Pymt	377	809	913	1,036	971	972	995	1,022	976	917
INF - Website Pymts	34,927	49,602	63,919	70,399	73,349	77,813	82,246	90,409	97,384	103,872
IVR - Automated Pay ##	0	0	0	0	13,035	23,607	28,788	32,680	35,010	36,813

0

0

23,145

95,446

0

0

27,598

106,870

0

0

3,831

61,989

0

0

0

43,590

366

35,402

141,393

0

0

0

34,499

124,881

1,296

37,646

153,408

815

1,504

2,897

37,144

167,351

1,385

4,717

36,285

185,683

2,044

4,268

36,997

178,355

##- IVR service started March 13, 2014 \$\$ - Kiosk service started July 1, 2015

%% - PNM - Pay Near Me service started June 9, 2016

KIOSK - Automated Pay \$\$

PNM - Automated Pay %%

VAN - ACH Pymt &&

Total

&& - Vanco ACH service started Sept 2011

<b>Billing Statis</b>	stics									Based on
					••••••••••••••••••••••••••••••••••••••					Shut
	Bills	LF Notice	Shut Notice	Off & Lock	Based	l on Bills Iss	ued	Based on	Late Notices	Notice
	(A)	(B)	(C)	(D)	B / A	C/A	D/A	С/В	D / B	D/C
Jan-18	24,846	6,358	2,262	427	25.6%	9.1%	1.7%	35.6%	6.7%	18.88%
Feb-18	24,863	5,945	2,324	394	23.9%	9.3%	1.6%	39.1%	6.6%	16.95%
Mar-18	24,855	5,419	2,148	444	21.8%	8.6%	1.8%	39.6%	8.2%	20.67%
Apr-18	24,865	5,896	2,250	408	23.7%	9.0%	1.6%	38.2%	6.9%	18.13%
May-18	24,872	5,713	2,118	387	23.0%	8.5%	1.6%	37.1%	6.8%	18.27%
Jun-18	24,875	5,996	2,283	439	24.1%	9.2%	1.8%	38.1%	7.3%	19.23%
Jul-18	24,900	6,047	2,316	371	24.3%	9.3%	1.5%	38.3%	6.1%	16.02%
Aug-18	24,926	6,052	2,338	381	24.3%	9.4%	1.5%	38.6%	6.3%	16.30%
Sep-18	24,919	6,272	2,518	419	25.2%	10.1%	1.7%	40.1%	6.7%	16.64%
Oct-18	24,916	6,197	2,429	345	24.9%	9.7%	1.4%	39.2%	5.6%	14.20%
Nov-18	24,943	5,769	2,094	316	23.1%	8.4%	1.3%	36.3%	5.5%	15.09%
Dec-18	24,944	6,485	2,401	423	26.0%	9.6%	1.7%	37.0%	6.5%	17.62%
Jan-19	24,960	5,834	1,989	378	23.4%	8.0%	1.5%	34.1%	6.5%	19.00%
Feb-19	24,971	6,176	2,169	452	24.7%	8.7%	1.8%	35.1%	7.3%	20.84%
Mar-19	24,989	5,796	2,046	388	23.2%	8.2%	1.6%	35.3%	6.7%	18.96%
Apr-19	24,998	6,168	2,239	389	24.7%	9.0%	1.6%	36.3%	6.3%	17.37%
May-19	24,999	6,178	2,265	434	24.7%	9.1%	1.7%	36.7%	7.0%	19.16%
Jun-19	24,996	6,189	2,337	404	24.8%	9.3%	1.6%	37.8%	6.5%	17.29%
Jul-19	25,029	6,486	2,461	391	25.9%	9.8%	1.6%	37.9%	6.0%	15.89%

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	0-30 days	31-60 days	61-90 days	91-120 days	121+ days	Balance
12/31/2019	\$1,739,176	\$35,389	-\$936	-\$5,813	-\$30,343	\$1,737,474
11/30/2019	\$2,129,781	\$28,666	-\$6,054	-\$9,434	-\$29,742	\$2,113,217
10/31/2019	\$2,092,174	\$10,362	-\$10,790	-\$5,892	-\$28,072	\$2,057,782
9/30/2019	\$2,250,102	\$3,677	-\$9,637	-\$6,208	-\$31,113	\$2,206,820
6/30/2019	\$1,867,456	\$4,978	-\$8,295	-\$6,641	-\$47,257	\$1,810,241
3/31/2019	\$1,396,553	-\$10,972	-\$11,317	-\$5,758	-\$42,112	\$1,326,394
12/31/2018	\$1,871,921	\$11,096	-\$5,439	-\$3,721	-\$26,118	\$1,847,739
9/30/2018	\$2,282,443	\$10,683	-\$5,391	-\$5,897	-\$25,729	\$2,256,110
6/30/2018	\$1,875,467	-\$9,241	-\$11,326	-\$4,097	-\$31,338	\$1,819,900
3/31/2018	\$1,437,029	\$11,627	-\$5,872	-\$2,367	-\$29,520	\$1,410,896
12/31/2017	\$1,821,145	\$48,908	\$3,517	-\$765	\$16,405	\$1,889,209





2019 Revenue Projections Based on 17,250 AF