

#### PALMDALE WATER DISTR

2029 East Avenue Q • Palmdale, California 93550 • Telephone (661) 947-4111

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Twitter: @palmdaleH20

December 8, 2016

ROBERT E. ALVARADO Division 1 JOE ESTES Division 2 MARCO HENRIQUEZ

Division 3 KATHY MAC LAREN Division 4

VINCENT DINO Division 5

ALESHIRE & WYNDER HP

Agenda for Regular Meeting of the Board of Directors of the Palmdale Water District to be held at the District's office at 2029 East Avenue Q, Palmdale

Wednesday, December 14, 2016

7:00 p.m.

NOTES: To comply with the Americans with Disabilities Act, to participate in any Board meeting please contact Dawn Deans at 661-947-4111 x1003 at least 48 hours prior to a Board meeting to inform us of your needs and to determine if accommodation is feasible.

Additionally, a Spanish interpreter will be made available to assist the public in making comments during the meeting if requested at least 48 hours before the meeting. Please call Dawn Deans at 661-947-4111 x1003 with your request. This was authorized by Board action on May 11, 2016 as a temporary measure while a long-term policy is developed.

Adicionalmente, un intérprete en español estará disponible para ayudar al público a hacer comentarios durante la reunión, siempre y cuando se solicite con 48 horas de anticipación de la junta directiva. Por favor de llamar Dawn Deans al 661-947-4111 x1003 con su solicitud. Esto fué autorizado por la mesa directiva en la junta del 11 de mayo del 2016 como una medida temporal mientras se desarrolla una poliza a largo plazo.

Agenda item materials, as well as materials related to agenda items submitted after distribution of the agenda packets, are available for public review at the District's office located at 2029 East Avenue Q, Palmdale (Government Code Section 54957.5). Please call Dawn Deans at 661-947-4111 x1003 for public review of materials.

**PUBLIC COMMENT GUIDELINES:** The prescribed time limit per speaker is threeminutes. Please refrain from public displays or outbursts such as unsolicited applause, comments, or cheering. Any disruptive activities that substantially interfere with the ability of the District to carry out its meeting will not be permitted and offenders will be requested to leave the meeting. (PWD Rules and Regulations, Appendix DD, Sec. IV.A.)

Each item on the agenda shall be deemed to include any appropriate motion, resolution, or ordinance to take action on any item.

- 1) Pledge of Allegiance/Moment of Silence.
- 2) Roll Call.
- 3) Adoption of Agenda.
- 4) Public comments for non-agenda items.





- 5) Presentations:
  - 5.1) Palmdale Water District as presented to the State Water Contractors Operations Committee. (Deputy Water & Energy Resources Director Thompson II)
- 6) Action Items Consent Calendar (The public shall have an opportunity to comment on any action item on the Consent Calendar as the Consent Calendar is considered collectively by the Board of Directors prior to action being taken.)
  - 6.1) Approval of minutes of special budget meeting held November 22, 2016.
  - 6.2) Approval of minutes of regular meeting held November 23, 2016.
  - 6.3) Payment of bills for December 14, 2016.
  - 6.4) Approval of Resolution No. 16-18 being a Resolution of the Board of Directors of the Palmdale Water District Establishing Its Investment Policy. (Financial Advisor Egan/Finance Manager Williams/Finance Committee)
- 7) Action Items Action Calendar (The public shall have an opportunity to comment on any action item as each item is considered by the Board of Directors prior to action being taken.)
  - 7.1) Status report on Cash Flow Statement and Current Cash Balances as of October, 2016. (Financial Advisor Egan)
  - 7.2) Status report on Financial Statements, Revenue, and Expense and Departmental Budget Reports for October, 2016. (Finance Manager Williams)
  - 7.3) Status report on committed contracts issued and water revenue bond projects. (Assistant General Manager Knudson)
  - 7.4) Consideration and possible action on Resolution No. 16-19 being a Resolution of the Board of Directors of the Palmdale Water District Ordering Even-Year Board of Directors' Elections Starting in November of 2018 and Requesting the Consolidation of the District Election With the County Election. (No Budget Impact General Counsel Dunn)
  - 7.5) Consideration and possible action on authorization of the following conferences, seminars, and training sessions for Board and staff attendance within budget amounts previously approved in the 2016 Budget:
    - a) Antelope Valley Board of Trade "Fire Up the Future" Business Outlook Conference to be held February 24, 2017 in Lancaster.
    - b) ACWA DC 2017 Annual Washington D.C. Conference to be held February 28 to March 2, 2017 in Washington, D.C.
    - c) 2017 WateReuse California Annual Conference to be held March 19 21, 2017 in San Diego.
- 8) Information Items:
  - 8.1) Reports of Directors:
    - a) Meetings/General Report.

- b) Standing Committee/Assignment Reports (Chair):
  - 1) Finance Committee.
- 8.2) Report of General Manager.
  - a) Status of work experience program through the Antelope Valley College. (Human Resources Director Emery)
- 8.3) Report of General Counsel.
- 9) Public comments on closed session agenda matters.
- 10) Break prior to closed session.
- 11) Closed session under:
  - 11.1) Conference with Legal Counsel Existing Litigation: A closed session will be held, pursuant to Government Code §54956.9 (d)(1), to confer with Special Litigation Counsel regarding pending litigation to which the District is a party. The title of such litigation is as follows: *Antelope Valley Ground Water Cases*.
  - 11.2) Conference with Legal Counsel Existing Litigation: A closed session will be held, pursuant to Government Code §54956.9 (d)(1), to confer with legal counsel regarding pending litigation to which the District is a party. The title of such litigation is as follows: CFS vs. Department of Water Resources; Sacramento Superior Court Case No. 34-2016-80002469.
- 12) Public report of any action taken in closed session.
- 13) Board members' requests for future agenda items.

in D. La Mneeux

14) Adjournment.

DENNIS D. LaMOREAUX,

General Manager

DDL/dd

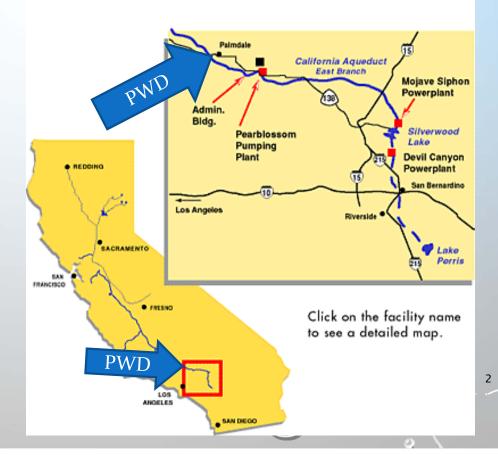


# • EAST BRANCH OF SWP

- LOS ANGELESCOUNTY
- ANTELOPEVALLEY
- •CITY OF

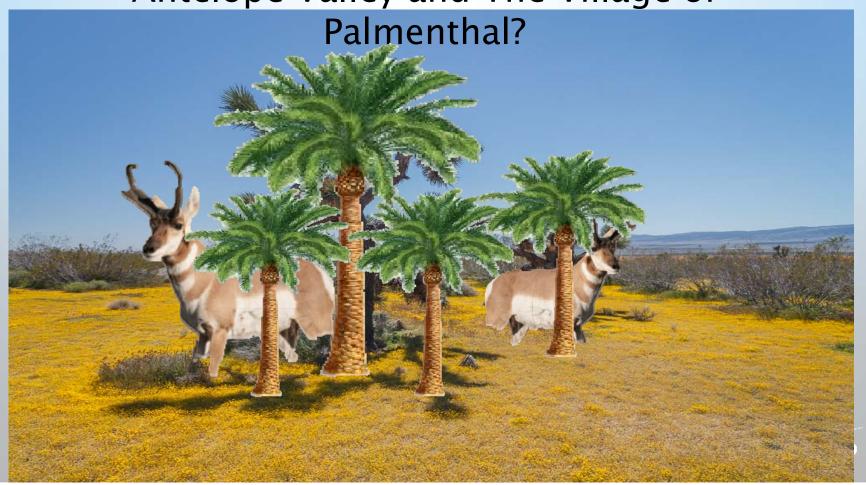
### WHERE?

#### SWP FACILITIES IN THE EAST BRANCH AREA



## INTERESTING BUT IRRELEVANT

Antelope Valley and The Village of

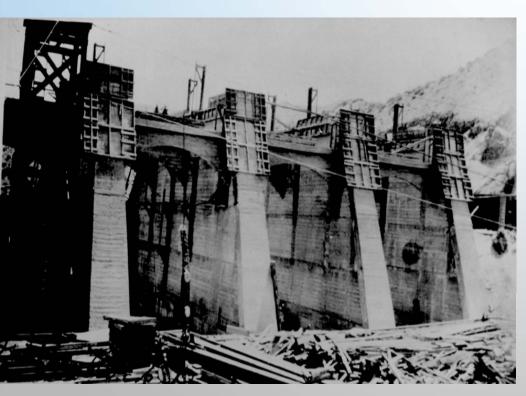


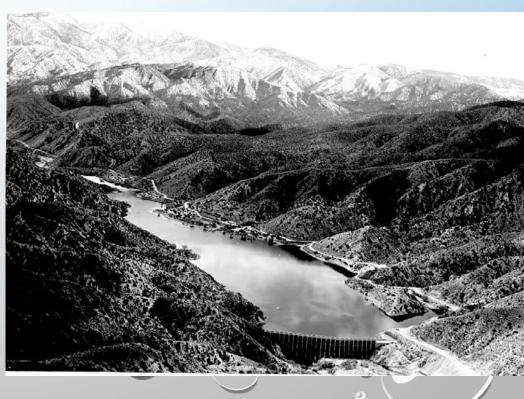
## CLIMATE

- High Desert
- Low precipitation
- High winds
- Summer temps as high as 115 F
- Winter temps as low as 13 F

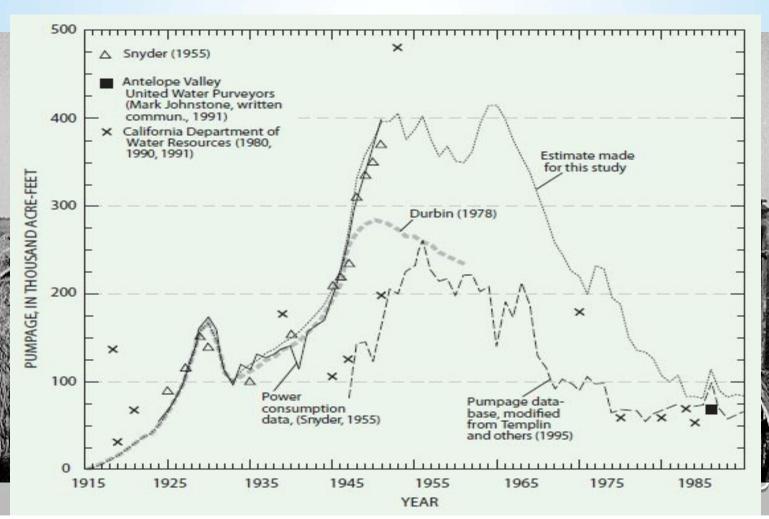


# BACK IN THE OLD DAYS Palmdale Irrigation District Formed in 1918





### AGRICULTURE BOOM 1910-1960

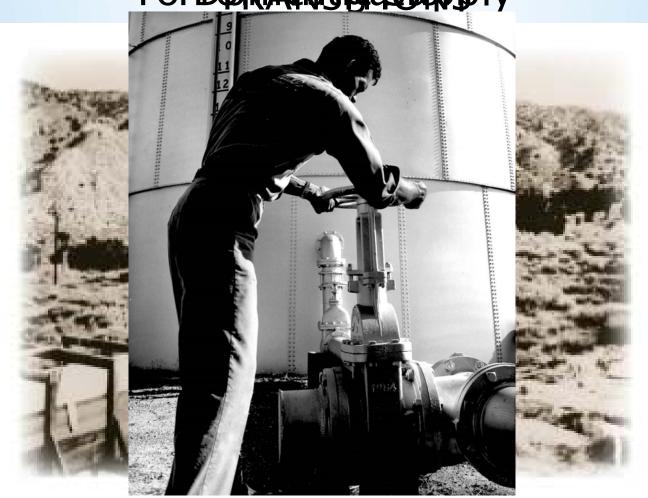


## ANTELOPE VALLEY1950'S- TRANSITIONS

From Ealismand frontier.....



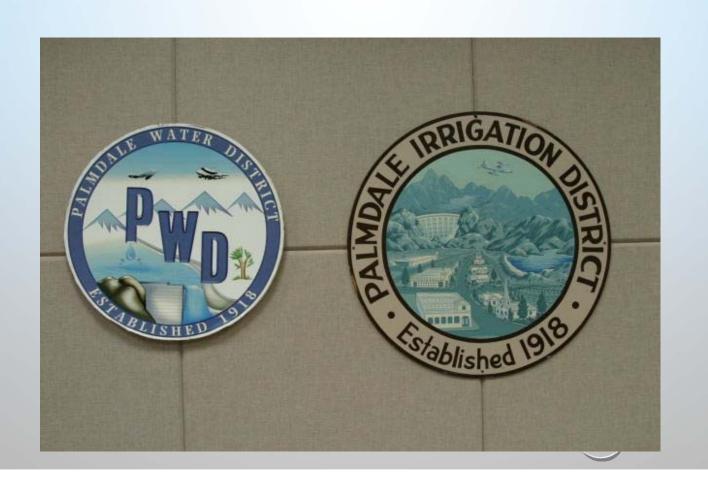
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## PID 1963-SWP AGREEMENT



## 1973-PID BECOMES PWD



## MORE RECENT MILESTONES

1985-First Delivery from SWP into Lake Palmdale

1987-Completion of Drinking Water Treatment Plant

1992-Expansion of WTP from 12 MGD to 28 MGD

1994-Completion and Expansion of Littlerock Dam to 3700 AF Capacity

2004 – Installation of 950 KW Net Metered Wind Turbine at WTP Site

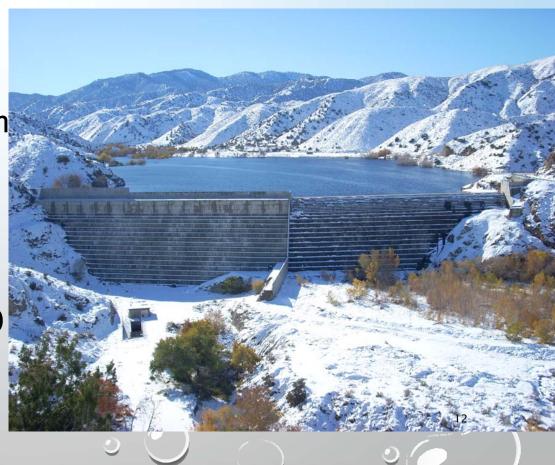
2009-Upgrade and Expansion of WTP to 35 MGD-Efficient GAC Polishers for TTHM Control



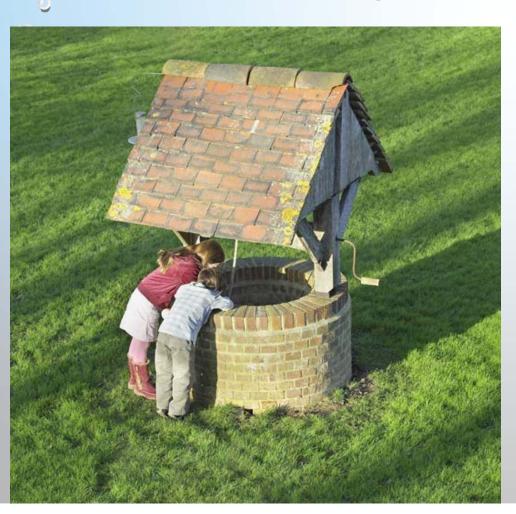


## SOURCES Littlerock Reservoir

- Originally constructed 1924
- Joint share in water supply with Littlerock Creek Irrigation District
- Reservoir capacity of 3700 AF
- Annual yield to PWD 500–4000
   AF
- Accounts for 10% of water supply.



### SOURCES Ground Water



- 24 active groundwater wells
- Annual production between
   9,000 AF-12,000 AF
- Accounts for 40% of total water delivered.
- High quality water requiring disinfection, only.

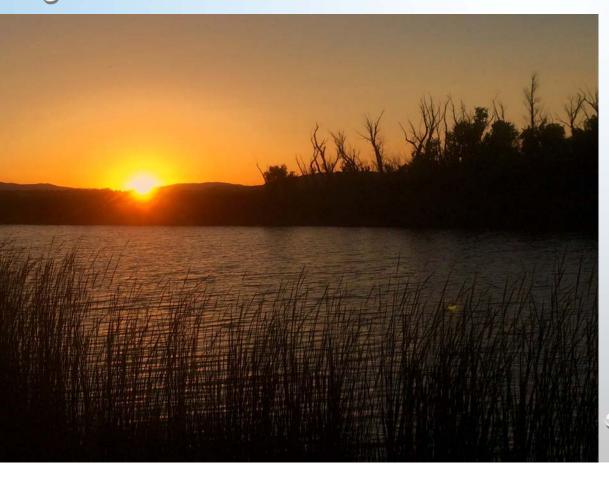


## SOURCES State Water Project

- Table A allotment of 21,300AF
- Delivered into Lake
   Palmdale through 250 KW
   hydro turbine
- Accounts for 50% of water supply







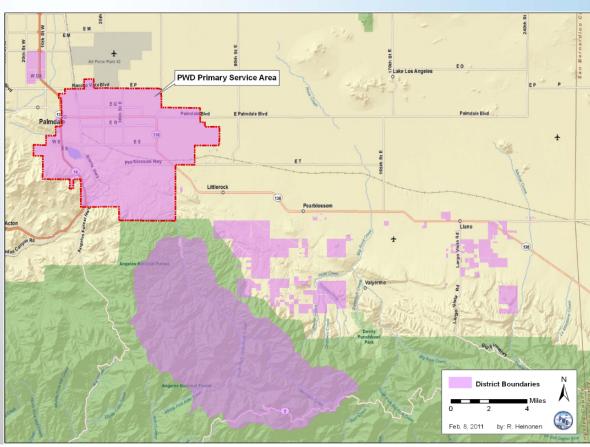
- Receives water from both Littlerock reservoir and state water project.
- 4,100 AF capacity
- Equipped with seven SolarBees to reduce algal blooms
- Is home to the Fin and Feather private fishing and hunting club
- Delivers surface water to PWD's Leslie O. Carter water

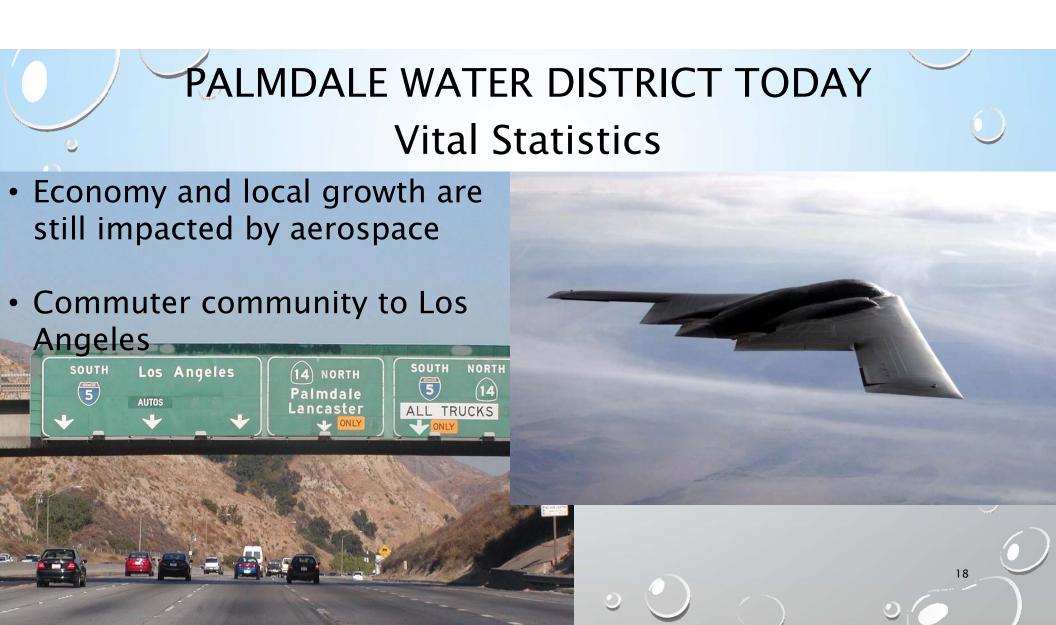
# INTERESTING BUT IRRELEVANT Lake Palmdale's Legendary Evil





- Provides Retail Service to a Population of 118,000
- 28,000 Service connections
- Primary Service Area Covers 46 Square Miles



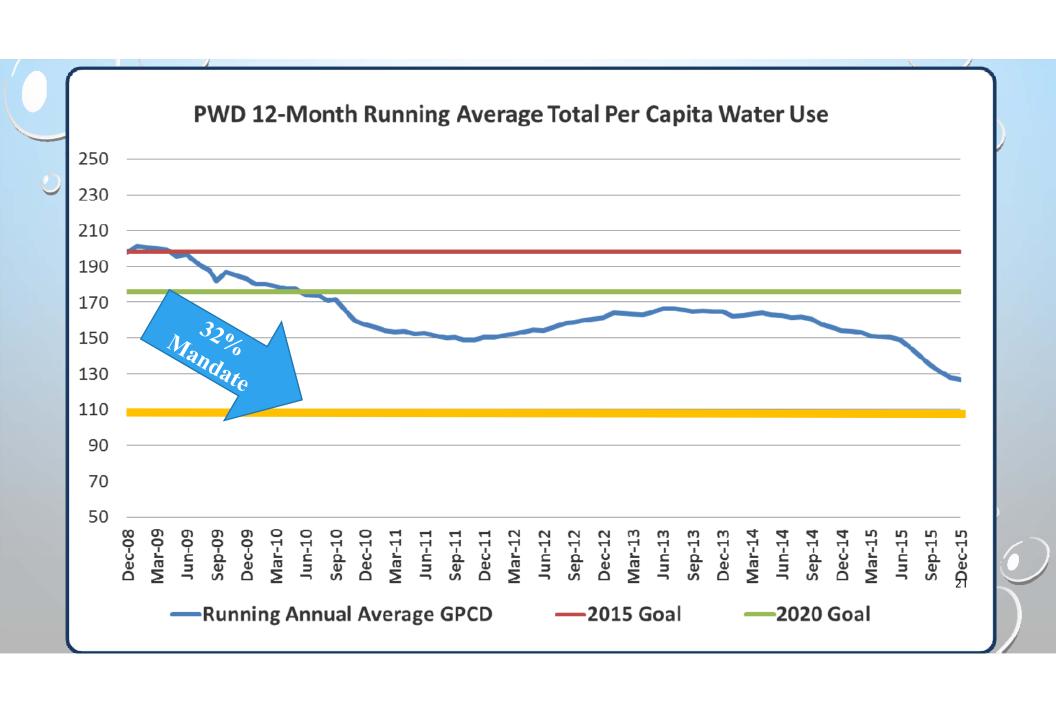




## RECENT CHALLENGES Conservation



- 2008 GPCD of 230
- 2009 Adoption of Tiered Rate Structure
- Hit SBX7–7 target in 2010
- 2013 GPCD of 160
- Low Usage for High Desert Climat
- 2015 32% Reduction Mandate
- Wide Spread Messaging and Surcharge reduced GPCD below 130 in 2015
- Still Did Not Hit Mandated Target

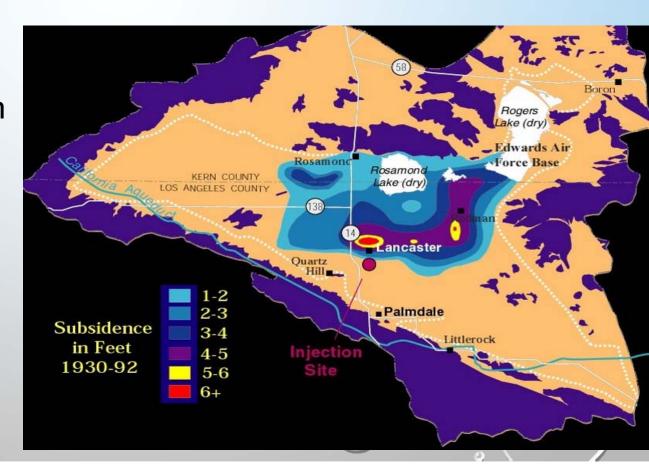






## CURRENT CHALLENGES Ground Water Adjudication

- Settled in 2015
- Significantly ramps down all parties pumping over the next 6 years.



### **PWD FUTURE**

Palmdale Regional Groundwater Recharge and Recovery



## PALMDALE WATER DISTRICT

#### BOARD MEMORANDUM

**DATE:** December 6, 2016 **December 14, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Mr. Bob Egan, Financial Advisor

RE: AGENDA ITEM NO. 6.4 – APPROVAL OF RESOLUTION NO. 16-18 BEING A

RESOLUTION OF THE BOARD OF DIRECTORS OF THE PALMDALE WATER

DISTRICT ESTABLISHING ITS INVESTMENT POLICY

#### **Recommendation:**

It is recommended that the Board of Directors approve Resolution No. 16-18 Establishing the Palmdale Water District's Investment Policy.

Resolution No. 16-18 will be presented to the Finance Committee for consideration at their December 13, 2016 meeting.

#### **Background:**

It is required by law for the District to adopt an annual Investment Policy. There is one recommended change from the previous Investment Policy under Item No. 8.0.d to increase purchases of negotiable certificates of deposit to a may-not-exceed amount of 40% from last year's amount of 35%. The District's cds are all at different institutions, are all below the insured limit of \$250,000, and there is no loss exposure.

The Policy is to invest funds in a manner which will provide the highest investment return with the maximum security while meeting the daily cash flow demands of the District and conforming to all statutes governing the investment of District funds with the primary objectives of the investment activities being safety, liquidity, and return on investments.

#### **Strategic Plan Initiative:**

Strategic Initiative 4 – Financial Health and Stability

#### **Budget:**

Adoption of Resolution No. 16-18 will have no financial impact.

#### **Supporting Documents:**

• Resolution No. 16-18 – A Resolution of the Board of Directors of the Palmdale Water District Establishing its Investment Policy.

#### **RESOLUTION NO. 16-18**

## A RESOLUTION OF THE BOARD OF DIRECTORS OF THE PALMDALE WATER DISTRICT ESTABLISHING ITS INVESTMENT POLICY

#### 1.0 POLICY

**WHEREAS**; the Legislature of the State of California has declared that the deposit and investment of public funds by local officials and local agencies is an issue of statewide concern; and

**WHEREAS**; the legislative body of a local agency may invest monies not required for the immediate necessities of the local agency in accordance with the provisions of California Government Code Sections 5922 and 53601 et seq.; and

**WHEREAS**; the Deputy Treasurer of the Palmdale Water District ("District") shall annually prepare and submit a statement of investment policy and such policy, and any changes thereto, and report same to the Finance Committee, and it shall be considered by the Board of Directors at a public meeting;

**NOW THEREFORE**; it shall be the policy of the District to invest funds in a manner which will provide the highest investment return with the maximum security while meeting the daily cash flow demands of the District and conforming to all statutes governing the investment of District funds.

#### 2.0 **SCOPE**

This investment policy applies to all financial assets of the District. These funds are accounted for in the annual district audit.

#### 3.0 PRUDENCE

Investments shall be made with judgment and care, under circumstances then prevailing, including, but not limited to, the general economic conditions and the anticipated needs of the District, which persons of prudence, discretion and intelligence exercise in the management of their own affairs; not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived. The standard of prudence to be used by investment officials shall be the "prudent investor" standard (California Government Code 53600.3) and shall be applied in the context of managing an overall portfolio. Investment officers acting in accordance with written procedures and the investment policy and exercising due diligence shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided deviations from expectations are reported in a timely fashion and appropriate action is taken to control adverse developments.

#### 4.0 **OBJECTIVES**

When investing, reinvesting, purchasing, acquiring, exchanging, selling and managing public funds, the primary objectives, in priority order, of the investment activities shall be:

- 1. Safety: Safety of principal is the foremost objective of the investment program. Investments of the District shall be undertaken in a manner that seeks to ensure the preservation of capital in the overall portfolio. To attain this objective, diversification is required in order that potential losses on individual securities do not exceed the income generated from the remainder of the portfolio.
- 2. Liquidity: The investment portfolio will remain sufficiently liquid to enable the District to meet all operating requirements which might be reasonably anticipated.
- 3. Return on Investments: The investment portfolio shall be designed with the objective of attaining a market rate of return throughout budgetary and economic cycles, taking into account the investment risk constraints and the cash flow characteristics of the portfolio.

#### 5.0 <u>DELEGATION OF AUTHORITY</u>

The authority to invest public funds is expressly delegated to the Board of Directors. The Board re-delegates the investment function to the Board President or Vice President and the Deputy Treasurer. The Board President or Vice President designate the District's Financial Advisor as the Deputy Treasurer who shall have the authority to act on behalf of the District with the concurrence of the Board Finance Committee.

The investment of the District's monies is annually delegated by the Board of Directors to the Board President or Vice President and Deputy Treasurer (District Financial Advisor) who shall thereafter assume full responsibility for those transactions until the delegation is revoked or expires. The Board President or Vice President shall delegate the day-to-day operations of investing to the Deputy Treasurer, but not the responsibility for the overall investment program. All transactions will be reviewed by the Finance Committee on a monthly basis to assure compliance with the Investment Policy. (California Government Code Section 53607.)

#### 6.0 ETHICS AND CONFLICTS OF INTEREST

Officers and employees involved in the investment process shall refrain from personal business activity that could conflict with the proper execution of the investment program, or which could impair their ability to make impartial investment decisions.

#### 7.0 AUTHORIZED FINANCIAL INSTITUTIONS AND DEALERS

The Deputy Treasurer will maintain a list of financial institutions, selected on the basis of credit worthiness, financial strength, experience and minimal capitalization authorized to provide investment services. In addition, a list will also be maintained of approved security broker/dealers selected by credit worthiness who are authorized to provide investment and financial advisory services in the State of California. No public deposit shall be made except in a qualified public depository as established by state laws.

For brokers/dealers of government securities and other investments, the District shall select only broker/dealers who are licensed and in good standing with the California Department of Securities, the Securities and Exchange Commission, the Financial Industry Regulatory Authority (FINRA) or other applicable self-regulatory organizations.

Before engaging in investment transactions with a broker/dealer, the Deputy Treasurer shall have received from said firm a signed Certification Form. This form shall attest that the individual responsible for the District's account with that firm has reviewed the District's Investment Policy and that the firm understands the policy and intends to present investment recommendations and transactions to the District that are appropriate under the terms and conditions of the Investment Policy.

#### 8.0 <u>AUTHORIZED AND SUITABLE INVESTMENTS</u>

The District is empowered by California Government Code 53601 et seq. to invest in the following:

- a. Bonds issued by the District.
- b. United States Treasury Bills, Notes and Bonds.
- c. Federal agency or United States government-sponsored enterprise obligations, participations, or other instruments, including those issued by, or fully guaranteed as to principal and interest by federal agencies or United States government-sponsored enterprises.
- d. Negotiable certificates of deposit issued by a nationally or state-chartered bank, a savings association or a federal association (as defined by Section 5102 of the Financial Code), or by a state-licensed branch of a foreign bank. Purchases of negotiable certificates of deposit may not exceed 40% of the District's money which may be invested pursuant to this policy.
- e. Monies held by a trustee or fiscal agent and pledged to the payment or security of bonds or other indebtedness, or obligations under a lease, installment sale, or other agreement of a local agency, or certificates of participation in those bonds, indebtedness, or lease installment sale, or other agreements, may be invested in accordance with the statutory provisions governing the issuance of those bonds, indebtedness, or lease installment sale, or other agreement, or to the extent not inconsistent

therewith or if there are no specific statutory provisions, in accordance with the ordinance, resolution, indenture, or agreement of the local agency providing for the issuance.

f. Bonds, notes, warrants or other evidence of debt issued by a local agency within the State of California, including pooled investment accounts sponsored by the State of California, County Treasurers, other local agencies or Joint Powers Agencies.

Such investments shall be limited to securities that at the time of the investment have a term remaining to maturity of five years or less, or as provided above.

The District shall not invest any funds covered by this Investment Policy in inverse floaters, range notes, interest-only strips derived from mortgage pools or any investment that may result in a zero interest accrual if held to maturity.

#### 9.0 COLLATERALIZATION

All certificates of deposit must be collateralized by United States Treasury Obligations. Collateral must be held by a third party trustee and valued on a monthly basis. The percentage of collateralizations on repurchase and reverse agreements will adhere to the amount required under California Government Code 53601(j)(2).

#### 10.0 <u>SAFEKEEPING AND CUSTODY</u>

All security transactions entered into by the District shall be conducted on delivery-versus-payment (DVP) basis. All securities purchased or acquired shall be delivered to the District by book entry, physical delivery or by third party custodial agreement.

#### 11.0 DIVERSIFICATION

The District will diversify its investments by security type and institution. Assets shall be diversified to eliminate the risk of loss resulting from over concentration of assets in a specific maturity, a specific issuer or a specific class of securities.

Diversification strategies shall be reviewed and revised periodically. In establishing specific diversification strategies, the following general policies and constraints shall apply:

- a. Portfolio maturity dates shall be matched versus liabilities to avoid undue concentration in a specific maturity sector.
- b. Maturities selected shall provide for stability of income and liquidity.
- c. Disbursement and payroll dates shall be covered through maturities of investments, marketable United States Treasury bills or other cash equivalent instruments such as money market mutual funds.

#### 12.0 REPORTING

The Deputy Treasurer, after review by the Finance Committee, shall submit to each member of the Board of Directors an investment report at least quarterly. The report shall include a complete description of the portfolio, the type of investments, the issuers, maturity dates, par values and the current market values of each component of the portfolio, including funds managed for District by third party contracted managers. The report will also include the source of the portfolio valuation. For funds which are placed in LAIF, FDIC-insured accounts and/or in a county investment pool, the foregoing report elements may be replaced by copies of the latest statements from such institutions. The report must also include a certification that (1) all investment actions executed since the last report have been made in full compliance with the Investment Policy, and (2) the District will meet its expenditure obligations for the next six months. The Deputy Treasurer shall maintain a complete and timely record of all investment transactions.

#### 13.0 <u>INVESTMENT POLICY ADOPTION</u>

The Investment Policy shall be adopted by resolution of the District. Moreover, the Policy shall be reviewed on an annual basis, and modifications must be approved by the Board of Directors.

**PASSED, APPROVED, AND ADOPTED** at a Regular Meeting of the Board of Directors of Palmdale Water District held on <u>December 14, 2016.</u> Resolution No. <u>16-18</u> was adopted by the following vote:

AYES:		
NOES:		
ABSTAIN:		
ATTEST:	President, Board of Directors Palmdale Water District	
Secretary of the Board of Directors	<u> </u>	
APPROVED AS TO FORM:		
Aleshire & Wynder, General Counsel		

STATE OF CALIFORNIA )	
COUNTY OF LOS ANGELES )	SS.
that the foregoing is a full, true and co Directors of Palmdale Water Dis	Palmdale Water District, DO HEREBY CERTIFY breet copy of Resolution No. <u>16-18</u> of the Board of trict adopted at a Regular Meeting held on and that the same has not been amended or
	Secretary, Board of Directors Palmdale Water District
DATED:	
(SEAL)	

## PALMDALE WATER DISTRICT

#### **BOARD MEMORANDUM**

**DATE:** December 6, 2016 **December 14, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Mr. Bob Egan, Financial Advisor

RE: AGENDA ITEM NO. 7.1 – STATUS REPORT ON CASH FLOW STATEMENT

AND CURRENT CASH BALANCES AS OF OCTOBER, 2016.

Attached is the Investment Funds Report and current cash balance as of October 31, 2016. The reports will be reviewed in detail at the Board meeting.

#### PALMDALE WATER DISTRICT INVESTMENT FUNDS REPORT October 31, 2016

			October 31, 201	.0		October 2016	September 2016
1-00-0103-100							
1-00-0103-100	Citizens - Checkin Citizens - Refund	g				968,335.01 (1,600.00)	716,787.2 60.0
1-00-0103-300	Citizens - Mercha	nt				74,806.17	66,372.1
					Bank Total	1,041,541.18	783,219.3
1 00 0110 000	PETTY CASH					300.00	300.0
1-00-0110-000 1-00-0115-000	CASH ON HAND		-			5,400.00	5,400.0
			•		TOTAL CASH	1,047,241.18	788,919.3
INVESTI	MENTS						
1-00-0135-000	Local Agency Inve	estment Fund			Acct. Total	11,824.34	11,806.4
1-00-0120-000	UBS Money Mark	et Account General (SS 1146	9)				
	UBS RMA Govern					751,822.25	749,379.6
	UBS Bank USA De					250,000.00	250,000.0
		Accrued interest				7,577.61 <b>1,009,399.86</b>	7,005.0 <b>1,006,384.6</b>
	US Government S	Securities					
	CUSIP #	Issuer	Maturity Date	Rate	PAR	Market Value	Market Value
	912828SJ0	US Treasury Note	02/28/2017	0.87	1,000,000	1,001,790.00	1,002,100.0
					1,000,000	1,001,790.00	1,002,100.0
	Certificates of De	•					
		Issuer	Maturity Date	Rate	Face Value		
		<ul><li>1 First Bank PR</li><li>2 Compass Bank</li></ul>	11/07/2016 02/07/2017	0.80 0.95	240,000 240,000	240,009.60 240,285.60	240,062.4 240,307.2
		3 GE Cap Retail Bank	04/27/2017	1.84	200,000	200,948.00	201,084.0
		4 Discover Bank	05/02/2017	1.73	240,000	241,298.40	241,488.0
		5 Merrick Bank	06/12/2017	1.00	100,000	100,299.00	100,326.0
		6 Level One Bank	06/19/2017	0.65	101,000	101,245.43	101,265.6
		7 GE Cap Retail Bank	06/22/2017	1.78	200,000	201,538.00	201,710.0
		8 Capitol One Bank	08/14/2017	1.20	240,000	241,063.20	241,065.6
		9 Triumph Bank	09/26/2017	0.80	200,000	200,712.00	200,674.0
		10 MB Finl Bank	10/26/2017	0.85	200,000	200,212.00	200,180.0
	-	11 Bank United Miami	11/21/2017	1.20	240,000 <b>2,201,000</b>	241,123.20 2,208,734.43	241,161.6 2,209,324.4
1-00-1110-000	LIRS Money Mark	et Account Capital (SS 11475	١		Acct. Total	4,219,924.29	4,217,809.08
100 1110 000	UBS Bank USA De	p acct				234,475.54	234,471.7
	UBS RMA Govern	ment Portfolio			Acct. Total	234,475.54	234,471.7
1 00 0135 000	LIDC Assess Asses	t Can aval (CC 44422)					
1-00-0125-000	UBS Bank USA De	unt General (SS 11432) p acct				250,000.00	245,710.3
	UBS RMA Govern	ment Portfolio				241,294.56	-
		Accrued interest				18,024.50	17,198.0
						509,319.06	262,908.3
	US Government S CUSIP #	ecurities Issuer	Maturity Date	Rate	PAR	Market Value	Market Value
			•				
	912828XF2	US Treasury Note	06/15/2018	1.125	1,000,000	1,004,880.00	1,006,210.0
	912828KD1	<b>US Treasury Note</b>	02/15/2019	2.610	1,500,000	1,562,220.00	1,567,965.0
	912828P53	US Treasury Note	02/15/2019	0.75	1,000,000	996,170.00	998,090.0
					3,500,000	3,563,270.00	3,572,265.0
	Certificates of De	posit					
		Issuer	Maturity Date	Rate	Face Value		
		1 Goldman Sachs Bk	11/07/2016	1.00	240,000	240,014.40	240,117.6
		2 CIT Bank	11/06/2017	1.60	240,000	-	240,007.2
		3 BMW Bank	11/15/2018	1.96	240,000	245,023.20	245,131.2
		4 American Express	04/29/2019	1.44	240,000	243,722.40	243,784.8
		5 Synchrony Bank	04/14/2020	1.83	240,000	246,556.80	246,564.0
					1,200,000	975,316.80	1,215,604.8
					Acct. Total	5,047,905.86	5,050,778.1
				Total Man	aged Accounts	9,514,130.03	9,514,865.4
1-00-1121-000	UBS Rate Stabiliza	ation Fund (SS 24016) - <i>Distri</i> o	ct Restricted		J	-7 1,3103	
	UBS Bank USA De	·				250,000.00	250,000.0
	UBS RMA Govern	•				230,323.40	230,315.5
					Acct. Total	480,323.40	480,315.5
			GRAND TOTA	L CASH AND	INVESTMENTS	11,041,694.61	10,784,100.3
					ease) in Funds	257,594.28	.,
1-00-1130-000	2012A Rondo De	oject Funds (BNY Mellon)		,=	,		
1 00-1130-000	Construction Fund	•				426,071.39	437,188.9
	CO.ISCI GCCIOII FUII					720,071.33	737,100.30

#### PALMDALE WATER DISTRICT

Budget 2017 2016 Cash Flow Report (Based on Jan. 19, 2016 Approved Budget) Carryover December YTD Information January February March Mav June August September October November 9,443,313 **Total Cash Beginning Balance (BUDGET)** 12,253,595 11,996,708 12,070,140 11,240,278 11,923,901 11,779,269 10,981,346 11,574,708 9,220,541 9,395,698 9,267,781 12,253,595 12,534,672 10,275,232 12,340,454 12,675,338 10,784,100 12,719,333 13,316,414 12,028,366 12,724,061 11,041,695 10,509,501 **Total Cash Beginning Balance Budgeted Water Receipts** 1,541,128 1,523,788 1,575,809 1,590,982 1,790,396 1,946,460 2,165,382 2,202,231 2,030,994 1,946,460 1,688,521 1,673,349 21,675,500 Water Receipts 1,836,145 1,903,857 1,602,349 1,518,640 1,618,564 1,843,912 1,793,757 2,585,375 2,151,151 2,389,917 1,688,521 1,673,349 22,605,536 **DWR Refund (Operational Related)** 1,718 28 2,029 3,775 Other **Total Operating Revenue (BUDGET) Total Operating Revenue (ACTUAL)** 1,836,145 1,903,857 1,602,349 1,520,358 1,618,592 1,843,912 1,793,757 2,585,375 2,151,151 2,391,946 1,688,521 1.673.349 22.609.312 Total Operating Expenses excl GAC (BUDGET) (18,218,700) (1,237,486)(1,217,967) (1,591,629) (1,550,533) (1,568,100) (1,439,060)(1,770,025)(1,614,651) (1,795,266) (1,449,785)(1,434,170) (1,550,028) GAC (BUDGET) (362,730) (190,000) (190,000) (190,000) (190,000) (1,122,730) (1,281,496) Operating Expenses excl GAC (ACTUAL) (1,356,117) (1,961,054) (1,361,831) (1,883,577)(1,716,208) (1,699,901) (1,550,028) (19,509,611 (1,377,208) (1,989,499) (1,898,522) (1,434,170) (62,730)(183,290) (275,135) (190,000)(190,000) (901,154) Prepaid Insurance (paid)/refunded (66,457) (66,457 (1,418,847) (1,531,243) (2,236,189) (1,361,831) (1,377,208) (1,883,577) (1,989,499) (1,716,208) (1,699,901) (1,898,522) (1,624,170) (1,740,028) (20,477,223) **Total Operating Expense (ACTUAL) Non-Operating Revenue Expenses:** Assessments, net (BUDGET) 664,439 253,955 14,289 2,027,090 739,781 11,042 75,342 127,302 129,251 2,452,512 6,495,000 684.181 313.172 15.308 2.078.805 818.666 12.539 145.201 130.975 2.452.512 6.722.217 Actual/Projected Assessments, net 70.859 307,851 RDA Pass-through (Successor Agency) 307,851 9.385 2,935 Interest 3.168 4.991 9.069 8,540 9.296 9.120 10.254 12.926 9.536 2.915 92,135 7,983 (12,780) (3,392) (4,736) 19,028 (20,014)**Market Adjustment** 7,384 (5,943)(15,778)(1,597)(10,183)**Grant Re-imbursement** 306,915 177,000 483,915 **Capital Improvement Fees** 234,459 234,459 98.537 37,228 81,905 **DWR Refund (Capital Related)** 217,670 3,415 (33) (9) 42,878 Other 26 590 (202) 89 21,976 324 3 8.330 8.370 **Total Non-Operating Revenues (BUDGET)** 698.746 32.351 2.182.288 1.168.361 347.866 330.472 142.220 2.640.817 8.081.112 **Total Non-Operating Revenues (ACTUAL)** 305.408 140.001 11.333 81.248 Non-Operating Expenses: **Budgeted Capital Expenditures** (514,999) (306,567) (287,878)(40,796)(48,676) (26,296)(91,743) (91,743) (91,743) (91,743) (91,744) (918, 263) (2,602,191) (93.505) (62.302) (242.404) (31,036) (43,219) (122.092) (129,494) (339,385) (275,736) (1.748.917 **Actual/Projected Capital Expenditures** (302.341) (24,615)(82,788)**WRB Capital Expenditures** (444,629) (444,629) (805,960)**Uncommitted Capital Expenditures** (208,000) (280,000)(488,000)**SWP Capitalized** (717,495)(170,388) (196,069) (170,390) (170,390) (170,390) (717,492)(170,390) (201,804) (170,288)(170,388)(170,388) (3,195,872)**Butte County Water Transfer** (726,859) (726,859) (1,453,719)Bond Payments - Interest (1,084,814) (1,076,522) (2,161,336) Principal (537,114) (1,020,439) (1,557,553) Capital leases - Go West (2012 Lease) (17,296)(17,296) (35,624) (17,296)(17,296) (17,296)(17,296)(17,296)(17,296)(17,296)(17,296)(208,585)Capital leases - Wells Fargo (Printer Lease) (3,336) (3,695) (3,695)(3.695) (43,151)(6,672)(7,277) (3,695)(3,695) (3,695)(3,695)Total Non-Operating Expenses (ACTUAL) (834,969) (493,362) (1,842,612) (275,592)(433,785) (949,277) (781,702) (313,474) (2,402,544)(317,078) (738,764) (1,918,603) (11,301,761) Total Cash Ending Balance (BUDGET) 11,996,708 12,070,140 11,240,278 10,981,346 11,574,708 9,267,781 10,300,285 9,443,313 11,923,901 11,779,269 9,220,541 9,395,698 Total Cash Ending Balance (ACTUAL) 12,534,672 12.719.333 10,275,232 12,340,454 13,316,414 12.675.338 12.028.366 12.724.061 10.784.100 11.041.695 10.509.501 11.165.036

Indicates actual expenditures/revenues:

Indicates anticipated expenditures/revenues:

Budget 10,300,285
Difference 864,751

## PALMDALE WATER DISTRICT

#### BOARD MEMORANDUM

DATE: December 7, 2016 December 14, 2016
TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Michael Williams, Finance Manager/CFO **VIA:** Mr. Dennis LaMoreaux, General Manager

RE: AGENDA ITEM 7.2 - STATUS REPORT ON FINANCIAL STATEMENTS,

REVENUE, AND EXPENSE AND DEPARTMENTAL BUDGET REPORTS FOR

OCTOBER, 2016

#### **Discussion:**

Presented here are the Balance Sheet and Profit/Loss Statement for the period ending October 31, 2016. Also included are Year-To-Year Comparisons and Month-To-Month Comparisons for both revenue and expense. Finally, I have provided individual departmental budget reports for the month of October, 2016.

This is the tenth month of the District's Budget Year 2016. The target percentage is 83%. Revenues ideally are at or above, and expenditures ideally are below.

#### **Balance Sheet:**

- Page 1 is our balance sheet on October 31, 2016.
- There isn't any significant change from prior month. Total assets dropped by only \$184K. Not much movement.

#### **Profit/Loss Statement:**

- Page 3 is our profit/loss statement on October 31, 2016.
- Operating revenue is at 87% of budget.
- Cash operating expense is at 84% of budget.
- Net operating profit for the month of October was \$787K. Net operating profit year-to-date is at \$1.7MM.
- Page 6 is showing the distribution of operating expense between labor and operations. Labor costs continue at 51% of total expenses with salaries making up 34% of that.

#### **Year-To-Year Comparison P&L:**

- Page 7 is our comparison of October, 2015 to October, 2016.
- Total operating revenue was up \$212K, or 11%.
- Operating expenditures were down \$158K, or 10%.
- Page 7-1 is our comparison of October, 2014 to October, 2016.
- Total operating revenue was up \$84K, or 4%.
- Total operating expenses were down \$601, or 30%.

VIA: Mr. Dennis LaMoreaux, General Manager

-2-

December 7, 2016

- Page 8 and 8-1 is a graphic presentation of the water consumption comparison for 2015 and 2014, respectively.
  - o Units billed in acre feet for 2015 comparison were up by 361, or 30%.
  - o Total revenue per unit sold was down \$0.57, or 15%.
  - o Total revenue per connection is up \$9.04, or 14%.
  - o Units billed per connection is up 5.86, or 30%.
  - o Units billed in acre feet for 2014 comparison were down by 130, or 8%.
  - o Total revenue per unit sold is up \$0.37, or 13%.
  - o Total revenue per connection was down \$1.74, or 2%.
  - o Units billed per connection is down 2.28, or 8%.

#### **Revenue Analysis Year-To-Date:**

- Page 9 is our comparison of revenue, year-to-date.
- Operating revenue through October, 2016 is up \$1.09MM, or 6%.
- Retail water revenue from all areas are up by \$814K from last year. That's shown by the combined green highlighted area.
- Retail water sales, including the drought surcharge but excluding meter fees, is up \$956K.
- Total revenue is up \$1.6MM. This is due primarily to grant funding and the drought surcharge.
- Operating revenue is at 87% of budget; last year was at 76% of budget. However, our 2016 revenue budget is \$1.5MM less than 2015.

#### **Expense Analysis Year-To-Date:**

- Page 11 is our comparison of expense, year-to-date.
- Cash Operating Expenses through October- 2016 are up \$673K, or 4%, compared to 2015.
- Total Expenses are down \$929K, or 3%. This is due primarily to a reduction in our depreciation expense.

#### **Departments:**

• Pages 14 through 24 are detailed individual departmental budgets for your review.

#### **Non-Cash Definitions:**

**Depreciation:** This is the spreading of the total expense of a capital asset over the expected life of that asset.

**OPEB Accrual Expense:** Other Post Employment Benefits (OPEB) is the recognized annual required contribution to the benefit. The amount is actuarially determined in accordance with the parameters of GASB 45. The amount represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year.

**Bad Debt:** The uncollectible accounts receivable that has been written off.

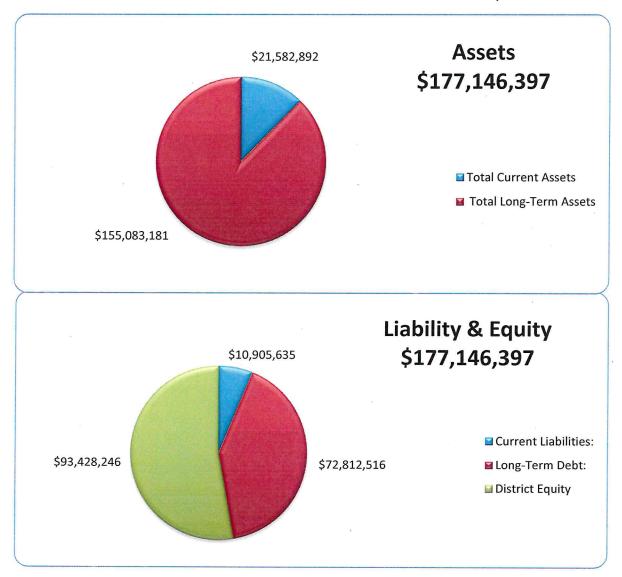
**Service Cost Construction:** The value of material, parts & supplies from inventory used to construct, repair and maintain our asset infrastructure.

**Capitalized Construction:** The value of our labor force used to construct our asset infrastructure.

# Palmdale Water District Balance Sheet Report For the Ten Months Ending 10/31/2016

		October 2016		September 2016
ASSETS				
Current Assets:				
Cash and Cash Equivalents	\$	1,047,241	\$	788,919
Investments		9,514,130		9,514,865
2013A Bonds - Project Funds		426,071		437,189
	\$	10,987,443	\$	10,740,974
Receivables:				
Accounts Receivables - Water Sales	\$	2,021,118	\$	2,216,886
Accounts Receivables - Miscellaneous		29,487		33,277
Allowance for Uncollected Accounts		(196,113)		(196,113)
	\$	1,854,491	\$	2,054,050
Assessments Receivables	\$	7,719,610	\$	7,719,610
Meters, Materials and Supplies		784,963		711,388
Prepaid Expenses	111	236,386		261,412
Total Current Assets	\$	21,582,892	\$	21,487,434
Long-Term Assets:				
Property, Plant, and Equipment, net	\$	109,640,680	\$	109,893,458
Participation Rights in State Water Project, net		44,292,549		44,319,061
Investment in PRWA		229,923		229,923
2013A Bonds - Insurance & Surity Bond		215,227		215,894
CalPERS Contributions	_	704,801	_	704,801
Restricted Cash:	\$	155,083,181	\$	155,363,137
Rate Stabilization Fund		480,323		480,316
Total Long-Term Assets & Restricted Cash	\$	155,563,504	\$	155,843,452
Total Assets		177,146,397		177,330,886
LIABILITIES AND DISTRICT EQUITY				
Current Liabilities:				
Current Interest Installment of Long-term Debt	\$	176,875	\$	51
Current Principal Installment of Long-term Debt	Ψ	521,351	Ψ	536,903
Accounts Payable and Accrued Expenses		5,540,743		5,777,851
Deferred Assessments		4,666,667		5,250,000
Total Current Liabilities	\$	10,905,635	\$	11,564,805
Long-Term Debt:				
Pension-Related Debt	\$	9,177,550	\$	9,177,550
OPEB Liability		13,030,612		12,852,350
2013A Water Revenue Bonds		42,461,959		42,464,210
2012 - Certificates of Participation		8,095,109		8,088,311
2011 - Capital Lease Payable		47,286		47,286
Total Long-Term Liabilities	\$	72,812,516		72,629,707
Total Liabilities	\$	83,718,151	\$	84,194,512
District Equity	_	(4.00= == ::		/4 F/0 0==:
Revenue from Operations	\$	(1,227,151)	\$	(1,519,022)
Retained Earnings	•	94,655,397	<u> </u>	94,655,397
Total Liabilities and District Equity	<u> </u>	177,146,397	<b>\$</b>	177,330,886

### BALANCE SHEET AS OF OCTOBER 31, 2016

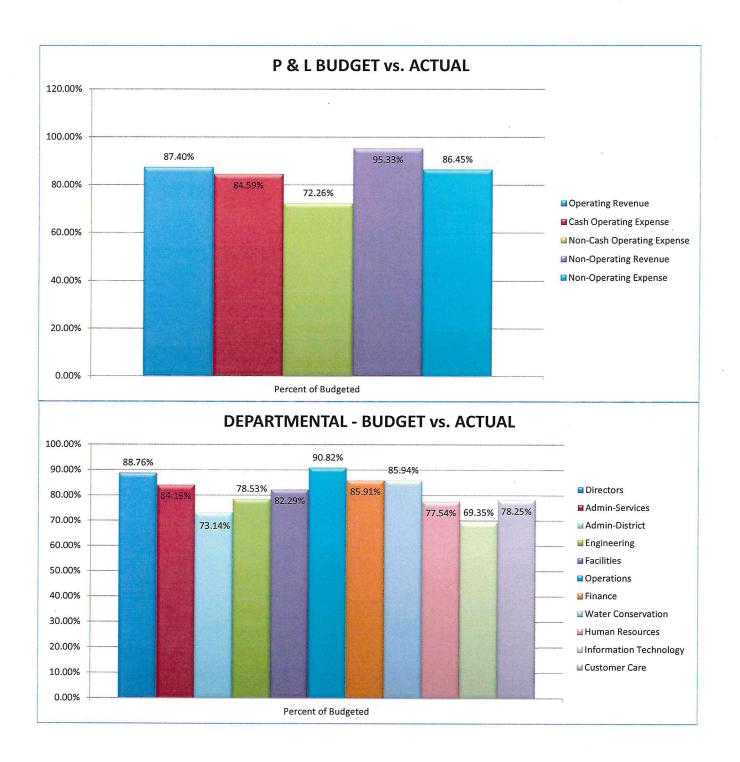


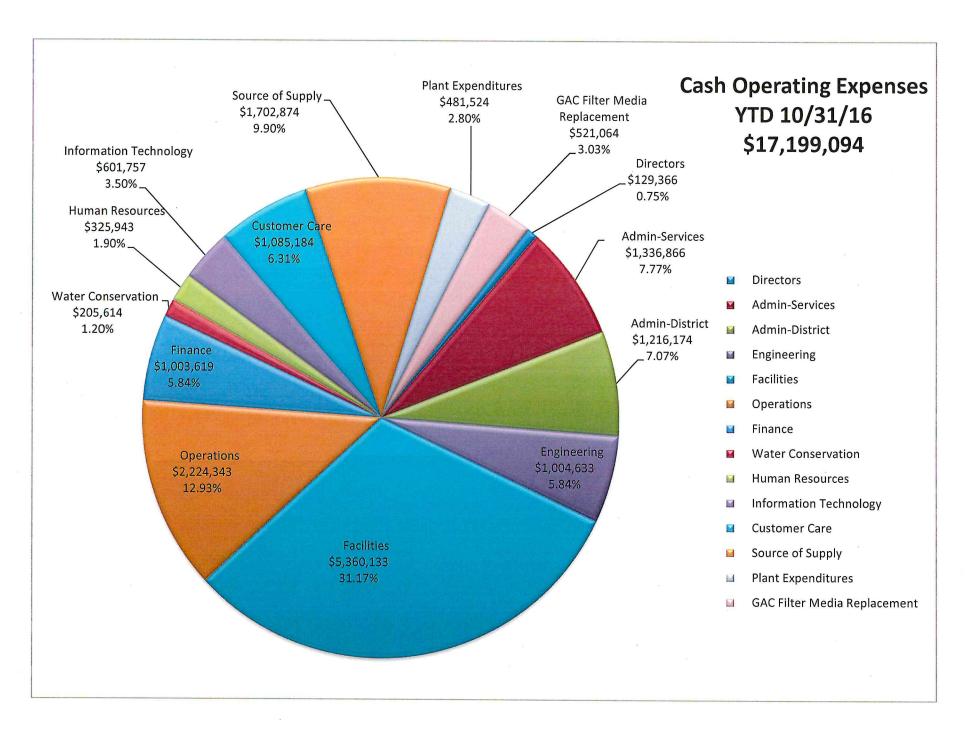
#### Palmdale Water District Consolidated Profit and Loss Statement For the Ten Months Ending 10/31/2016

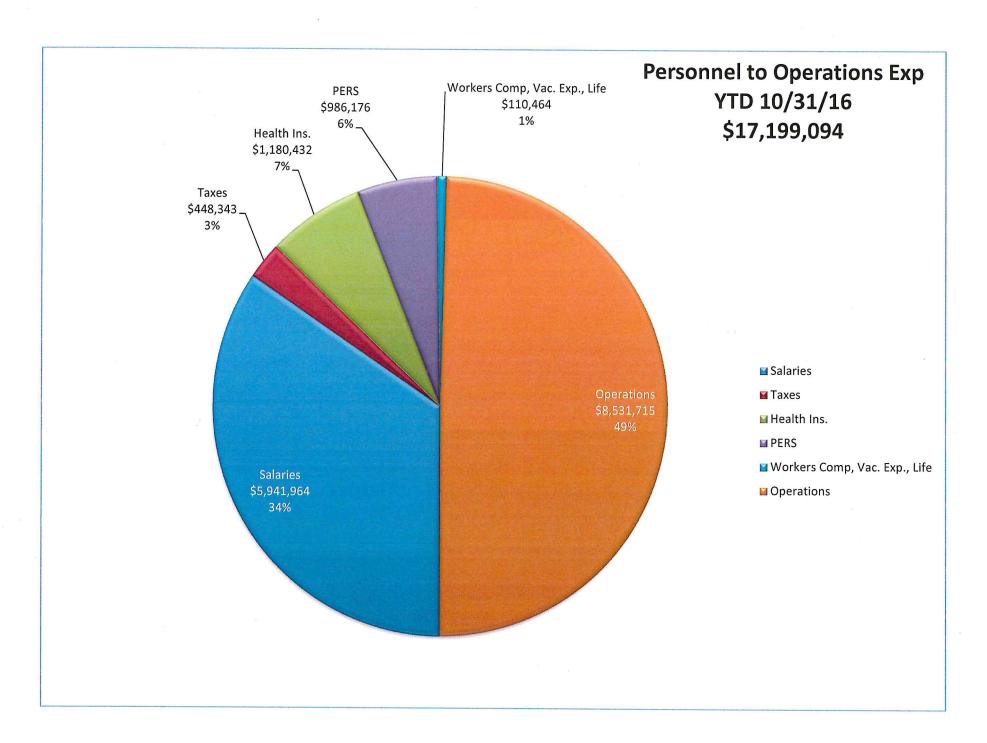
	Thru					Adjusted	% of
	September	October	Y	ear-to-Date	Adjustments	Budget	Budget
Operating Revenue:							
Wholesale Water	\$ 121,997	\$ 58,599	\$	180,595		\$ 160,000	112.87%
Water Sales	5,065,002	740,713		5,805,716		7,242,000	80.17%
Meter Fees	9,132,883	1,015,021		10,147,904		12,079,000	84.01%
Water Quality Fees	647,619	87,619		735,238		934,500	78.68%
Elevation Fees	262,317	37,590		299,908		400,000	74.98%
Other (Page 3-1)	576,222	73,422		649,644		860,000	75.54%
Drought Surcharge	971,033	153,704		1,124,737			
Total Operating Revenue	\$16,777,074	\$ 2,166,668	\$	18,943,743	\$ -	\$ 21,675,500	87.40%
Cash Operating Expenses:							
Directors	\$ 116,562	\$ 12,804	\$	129,366		\$ 145,750	88.76%
Administration-Services	1,198,383	138,483		1,336,866		1,588,750	84.15%
Administration-District	1,112,633	103,540		1,216,174		1,612,750	75.41%
Engineering	908,530	96,103		1,004,633		1,279,250	78.53%
Facilities	4,929,945	430,188		5,360,133		6,513,750	82.29%
Operations	1,980,210	244,133		2,224,343		2,449,250	90.82%
Finance	908,961	94,658		1,003,619		1,168,250	85.91%
Water Conservation	189,209	16,405		205,614		239,250	85.94%
Human Resources	291,416	34,528		325,943		420,350	77.54%
Information Technology	559,160	42,596		601,757		867,750	69.35%
Customer Care	997,977	87,207		1,085,184		1,386,750	78.25%
Source of Supply-Purchased Water	1,704,190	(1,316)		1,702,874		1,725,000	98.72%
Plant Expenditures	401,293	80,231		481,524		•	<u>e</u>
GAC Filter Media Replacement	521,064	_		521,064		934,500	
Total Cash Operating Expenses	\$ 15,819,535	\$ 1,379,559	\$	17,199,094	\$ -	\$ 20,331,350	84.59%
Net Cash Operating Profit/(Loss)	\$ 957,539	\$ 787,109	\$	1,744,648	\$ -	\$ 1,344,150	129.80%
Non-Cash Operating Expenses:							
Depreciation	\$ 4,238,196	\$ 454,907	\$	4,693,103		\$ 7,200,000	
OPEB Accrual Expense	1,762,742	195,860		1,958,602		2,250,000	
Bad Debts	71,912	423		72,335		50,000	
Service Costs Construction	83,441	(3,909)		79,532		125,000	
Capitalized Construction	(460,791)	(110,037)		(570,828)		(1,000,000	
Total Non-Cash Operating Expenses	\$ 5,695,499	\$ 537,244	\$	6,232,744	\$ -	\$ 8,625,000	72.26%
Net Operating Profit/(Loss)	\$ (4,737,960)	\$ 249,865	\$	(4,488,095)	\$ -	\$ (7,280,850	) 61.64%
Non-Operating Revenues:							
Assessments (Debt Service)	\$ 4,001,500	\$ 440,417	\$	4,441,917	)	\$ 4,670,000	95.12%
Assessments (1%)	1,606,351	142,917		1,749,268		2,025,000	
DWR Fixed Charge Recovery	203,350	81,905		285,255		200,000	
Interest	66,918	(647)		66,271		35,000	189.35%
Capital Improvement Fees	234,459			234,459		50,000	468.92%
Grants - State and Federal	306,915	n <del>-</del> 1		306,915		485,000	63.28%
Other	146,898	(9)		146,888		120,000	122.41%
Total Non-Operating Revenues	\$ 6,566,391	\$ 664,582	\$	7,230,973	\$ - :	7,585,000	95.33%
Non-Operating Expenses:							
Interest on Long-Term Debt	\$ 1,671,302	\$ 182,353	\$	1,853,655	:	2,228,000	83.20%
Amortization of SWP	1,772,080	196,900		1,968,980		2,238,000	87.98%
Change in Investments in PRWA	105,316	-		105,316		-	and a second second
Water Conservation Programs	34,641	7,437		42,078		126,500	33.26%
Total Non-Operating Expenses	\$ 3,583,339	\$ 386,690	\$	3,970,029	\$ - 9		86.45%
Net Earnings	\$ (1,754,908)	\$ 527,757	\$	(1,227,151)	\$ - 9	(4,288,350	28.62%

### OTHER OPERATING REVENUE

*	Current	YTD
Account Setup Charge(\$25)	\$4,000.00	\$39,110.00
Customer Request Turn On/Off(\$15)	\$0.00	\$75.00
Account Setup Charge/CC (\$35)	\$0.00	\$1,085.00
5/8" Meter W/Itron Assembly(\$212)	\$0.00	(\$212.00)
After Hours Service Call	\$0.00	\$620.00
Construction Meter Install(\$250)	\$500.00	\$1,250.00
Credit Check(\$10)	\$0.00	\$690.00
ERT (87.20)	\$0.00	\$87.20
Grind Down Angle Stop (\$230)	\$230.00	\$230.00
Lock Broken or Missing(\$15)	\$45.00	\$675.00
Miscellaneous Charge	\$1,152.96	\$2,120.01
Non-Compliance Fee Backflow(\$50)	\$50.00	\$1,050.00
Pulled Meter Service Charge(\$60)	\$60.00	\$1,200.00
Rejected Payment Notification	\$380.00	\$2,960.00
Repair Angle Stop After Hours(\$600.00)	(\$600.00)	\$1,200.00
Repair Angle Stop(\$440.00)	\$0.00	\$7,040.00
Shut-Off Charge(\$30)	\$5,940.00	\$61,230.00
Shut-Off Notice Fee (\$5)	\$11,905.00	\$91,325.00
Standard Trip Charge(\$15)	\$195.00	\$1,980.00
Waste Water 1st Notice(\$50.00)	\$50.00	\$6,350.00
Waste Water 2nd Notice (\$250.00)	\$0.00	(\$250.00)
Late Fees	\$45,795.64	\$351,797.56
NSF Fee	\$500.00	\$4,250.00







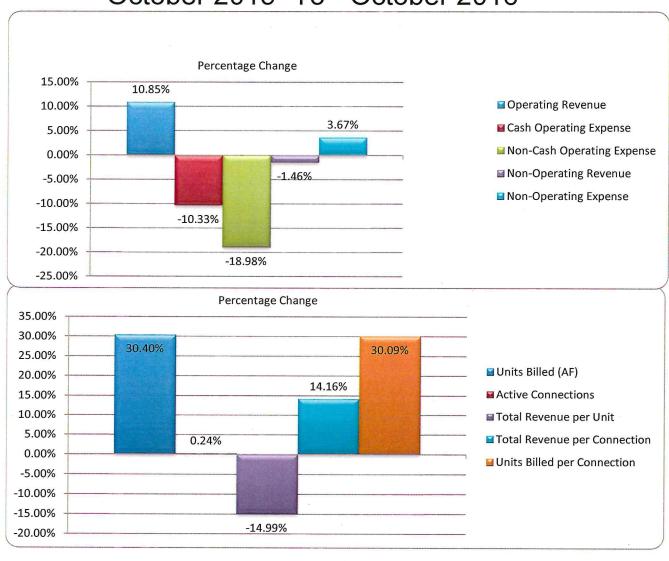
## Palmdale Water District Profit and Loss Statement Year-To-Year Comparison - October

		2015		2016			%	Consumption Comparison		on		
		October		October		Change	Change			2015		2016
2								Units Billed		516,864	(	673,989
Operating Revenue: Wholesale Water	•		•	50.500	•	50 500				00 = 10		
Water Sales	\$	605.208	\$	58,599	\$		22.200/	Active		26,542		26,605
Meter Fees				740,713		135,506	22.39%	Vacant		849		802
Water Quality Fees		969,762 84,962		1,015,021		45,259	4.67%					
Elevation Fees		35,079		87,619 37,590		2,657 2,511	3.13% 7.16%	Rev/unit	æ	3.78	Ф	3.21
Other		140,125		73,422		(66,703)	-47.60%	Rev/con	\$ \$	63.86	\$	72.90
Drought Surcharge		119,443		153,704		34,261	28.68%	Unit/con	Φ	19.47	Φ	25.33
Total Operating Revenue	\$	1,954,579	\$	2,166,668	\$	212,089	10.85%	Officeoff		19.47		25.55
		7 7		-,,	· · · · · ·	,	10.0070					
Cash Operating Expenses: Directors	Φ.	44.007	ф	40.004	Φ.	(0.400)	44.400/					
	\$	14,907	Ф	12,804	Ф	(2,102)	-14.10%					
Administration-Services Administration-District		227,074		138,483		14,950	6.58%					
Engineering		84,302		103,540 96,103		11 001	14.000/					
Facilities		470,382		430,188		11,801 (40,194)	14.00% -8.54%					
Operations		199,652		244,133		44,481	22.28%					
Finance		89,482		94,658		5,176	5.78%					
Water Conservation		25,070		16,405		(8,665)	-34.56%					
Human Resources		33,014		34,528		1,514	4.59%					
Information Technology		53,172		42,596		(10,575)	-19.89%					
Customer Care		101,646		87,207		(14,439)	-14.20%					
Source of Supply-Purchased Water		7,794		(1,316)		(9,110)	-116.88%					
Plant Expenditures		231,978		80,231		(151,747)	-65.41%					
GAC Filter Media Replacement				-		(.0.,)	00.1170					
Total Cash Operating Expenses	\$	1,538,470	\$	1,379,559	\$	(158,910)	-10.33%					
Non-Cash Operating Expenses:								12.				
Depreciation	\$	534,253	\$	454,907	\$	(79,346)	-14.85%					
OPEB Accrual Expense	-	183,580	100	195,860	*	12,280	6.69%					
Bad Debts		7,467		423		(7,044)	-94.33%					
Service Costs Construction		(8,149)		(3,909)		4,240	-52.03%					
Capitalized Construction		(54,064)		(110,037)		(55,972)	103.53%					
<b>Total Non-Cash Operating Expenses</b>	\$	663,087	\$	537,244	\$	(125,843)	-18.98%					
Net Operating Profit/(Loss)	\$	(246,977)	\$	249,865	\$	496,842	-201.17%					
Non-Operating Revenues:				9			к					
Assessments (Debt Service)	\$	443,333	\$	440,417	\$	(2,917)	-0.66%					
Assessments (1%)		140,000		142,917	•	2,917	2.08%					
DWR Fixed Charge Recovery		74,953		81,905		6,952	9.28%					
Interest		6,107		(647)		(6,754)	-110.60%					
Capital Improvement Fees		10,106		` -		(10,106)	-100.00%					
Grants - State and Federal		=		_		-						
Other		(75)	20	(9)		66						
Total Non-Operating Revenues	\$	674,424	\$	664,582	\$	(9,842)	-1.46%					
Non-Operating Expenses:												
Interest on Long-Term Debt	\$	186,950	\$	182,353	\$	(4,597)	-2.46%					
Amortization of SWP		172,877		196,900		24,023	13.90%					
Change in Investments in PRWA		7,864		-		(7,864)	-100.00%					
Water Conservation Programs	_	5,322		7,437		2,115	39.73%					
Total Non-Operating Expenses	\$	373,013	\$	386,690	\$	13,676	3.67%					
Net Earnings	\$	54,433	\$	527,757	\$	473,324	869.55%					

## Palmdale Water District Profit and Loss Statement Year-To-Year Comparison-2 Years - October

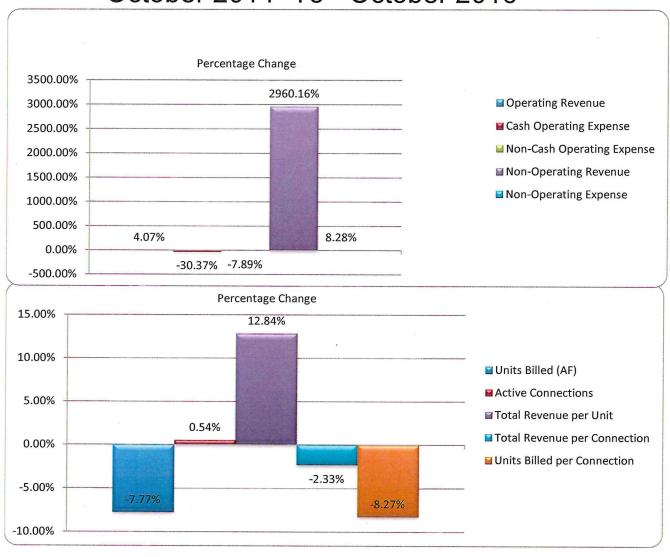
		2014		2016			%	Consu	mpt	ion Compar	ison
	_	October		October		Change	Change			2014	2016
Operating Revenue:								Units Billed		730,768	673,989
Wholesale Water	\$	29,129	\$	58,599	\$	29,470	101.17%	Active		26,462	26,605
Water Sales	Ψ	807,759	Ψ	740,713	Ψ	(67,046)	-8.30%	Vacant		911	802
Meter Fees		947,224		1,015,021		67,797	7.16%	vacant		311	002
Water Quality Fees		145,876		87,619		(58,258)	-39.94%				
Elevation Fees		45,165		37,590		(7,575)	-16.77%	Rev/unit	\$	2.85	\$ 3.21
Other		106,767		73,422		(33,345)	-31.23%	Rev/con	\$		\$ 72.90
Drought Surcharge		-		153,704		153,704		Unit/con	-	27.62	25.33
Total Operating Revenue	\$	2,081,921	\$	2,166,668	\$	84,748	4.07%				
Cash Operating Expenses:											
Directors	\$	17,432	\$	12,804	\$	(4,628)	-26.55%				
Administration-Services		214,810		138,483		27,213	12.67%				
Administration-District		-		103,540							
Engineering		87,512		96,103		8,591	9.82%				
Facilities		324,670		430,188		105,518	32.50%				
Operations		410,815		244,133		(166,682)	-40.57%				
Finance		229,136		94,658		(134,478)	-58.69%				
Water Conservation		16,938		16,405		(533)	-3.15%				
Human Resources		21,206		34,528		13,321	62.82%				
Information Technology		65,645		42,596		(23,048)	-35.11%				
Customer Care		_		87,207		87,207					
Source of Supply-Purchased Water		124,027		(1,316)		(125,343)	-101.06%				
Plant Expenditures		170,986		80,231		(90,755)	-53.08%				
GAC Filter Media Replacement	_	297,955	_			(297,955)					
Total Cash Operating Expenses	\$	1,981,131	\$	1,379,559	\$	(601,572)	-30.37%				
Non-Cash Operating Expenses:											
Depreciation	\$	552,048	\$	454,907	\$	(97,141)	-17.60%				
OPEB Accrual Expense		166,875		195,860		28,985	17.37%				
Bad Debts		(216)		423		639	-295.97%	8. 9			
Service Costs Construction		21,269		(3,909)		(25,178)	-118.38%				
Capitalized Construction		(156,700)		(110,037)		46,663	-29.78%				
Total Non-Cash Operating Expenses	\$	583,276	\$	537,244	\$	(46,031)	-7.89%				
Net Operating Profit/(Loss)	_\$	(482,486)	\$	249,865	\$	732,351	-151.79%				
Non-Operating Revenues:											
Assessments (Debt Service)	\$	-	\$	440,417	\$	440,417	#DIV/0!				
Assessments (1%)		=		142,917		142,917	#DIV/0!				
DWR Fixed Charge Recovery		_		81,905		81,905					
Interest		6,906		(647)		(7,554)	-109.37%				
Capital Improvement Fees		_		-		=					
Grants - State and Federal		-		=							
Other		14,811		(9)		(14,820)	-100.06%				
Total Non-Operating Revenues	\$	21,717	\$	664,582	\$	642,865	2960.16%				
Non-Operating Expenses:											
Interest on Long-Term Debt	\$	190,200	\$	182,353	\$	(7,847)	-4.13%				
Amortization of SWP		159,510		196,900		37,390	23.44%				
Change in Investments in PRWA		=		=1		-					
Water Conservation Programs		7,421		7,437		16	0.21%				
Total Non-Operating Expenses	\$	357,131	\$	386,690	\$	29,559	8.28%				
Net Earnings	\$	(817,900)	\$	527,757	\$ 1	1,345,656	-164.53%				

### YEAR-TO-YEAR COMPARISON October 2015 -To - October 2016



2015	<b>201</b> 6	Change	
1,187	1,547	361	30.40%
26,542	26,605	63	0.24%
849	802	-47	-5.54%
\$3.78	\$3.21	-\$0.57	-14.99%
\$63.86	\$72.90	\$9.04	14.16%
19.47	25.33	5.86	30.09%
	1,187 26,542 849 \$3.78 \$63.86	1,187 1,547 26,542 26,605 849 802 \$3.78 \$3.21 \$63.86 \$72.90	1,187 1,547 361 26,542 26,605 63 849 802 -47 \$3.78 \$3.21 -\$0.57 \$63.86 \$72.90 \$9.04

### YEAR-TO-YEAR COMPARISON October 2014 -To - October 2016



	2014	2016	Change	
Units Billed (AF)	1,678	1,547	-130	-7.77%
Active Connections	26,462	26,605	143	0.54%
Non-Active	911	802	-109	-11.96%
Total Revenue per Unit	\$2.85	\$3.21	\$0.37	12.84%
Total Revenue per Connection	\$74.64	\$72.90	-\$1.74	-2.33%
Units Billed per Connection	27.62	25.33	-2.28	-8.27%

#### Palmdale Water District Revenue Analysis

#### For the Ten Months Ending 10/31/2016 2016

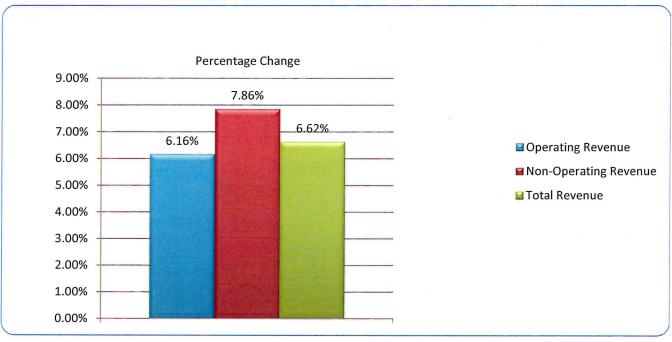
#### 2015 to 2016 Comparison

	2016						•									
		ru <sub>.</sub>					Adjusted	% of		Thru					%	
	Septe	mber		October	Yea	r-to-Date	Budget	Budget	S	eptember	(	October	Ye	ear-to-Date	Change	
Operating Revenue:																
Wholesale Water	0.50		\$	58,599	\$	180,595	\$ 160,000	112.87%	\$	57,334	\$	58,599	\$	115,933	179.29%	
Water Sales	5,06	65,002		740,713		5,805,716	7,242,000	80.17%		304,134		135,506		439,640	8.19%	
Meter Fees	9,13	32,883		1,015,021	10	0,147,904	12,079,000	84.01%		387,856		45,259		433,114	4.46%	
Water Quality Fees	64	47,619		87,619		735,238	934,500	78.68%		(40,481)		2,657		(37,825)	-4.89%	956,229
Elevation Fees	26	62,317		37,590		299,908	400,000	74.98%		(22,606)		2,511		(20,095)	-6.28%	555,225
Other	57	76,222		73,422		649,644	860,000	75.54%		(342,987)		(66,703)		(409,690)	-38.67%	
Drought Surcharge	97	71,033		153,704	•	1,124,737	-			540,248		34,261		574,509		
Total Water Sales	\$ 16,77	77,074	\$	2,166,668	\$ 18	3,943,743	\$21,675,500	87.40%	\$	883,497	\$	212,089	\$	- A 10 - 10 - 10 - 10 - 10 - 10 - 10 - 1	6.16%	
Non-Operating Revenues:																
Assessments (Debt Service)	\$ 4,00	01,500	\$	440,417	\$ 4	1,441,917	\$ 4,670,000	95.12%	\$	160,010	\$	(2,917)	\$	157,093	3.67%	
Assessments (1%)	1,60	06,351		142,917		1,749,268	2,025,000	86.38%		75,179		2,917		78,096	4.67%	
DWR Fixed Charge Recovery	20	03,350		81,905		285,255	200,000	142.63%		(50,382)		6,952		(43,430)	-13.21%	
Interest	6	36,918		(647)		66,271	35,000	189.35%		28,540		(6,754)		21,786	48.97%	
Capital Improvement Fees	23	34,459		=		234,459	50,000	468.92%		(119,433)		(10,106)		(129,539)	-35.59%	
Grants - State and Federal	30	06,915				306,915	485,000	63.28%		306,915		-		306,915	33.3373	
Other	14	46,898		(9)		146,888	120,000	122.41%		135,689		66		135,755	1219.40%	
Total Non-Operating Revenues	\$ 6,56	66,391	\$	664,582	\$ 7	7,230,973	\$ 7,585,000	95.33%	\$	536,519	\$	(9,842)	\$	526,677	7.86%	
Total Revenue	\$ 23,34	43,466	\$	2,831,250	\$ 26	3,174,716	\$29,260,500	89.45%	\$	1,420,016	\$	202,247	\$	1,622,263	6.62%	
		201	15													
	Th		. •				Adjusted	% of								
	Septe		(	October	Yea	r-to-Date	Budget	Budget								

		Thru				Adjusted	% of
	_ 5	September	October	Y	ear-to-Date	Budget	Budget
Operating Revenue:							
Wholesale Water	\$	64,663	\$ 	\$	64,663	\$ 225,000	28.74%
Water Sales		4,760,868	605,208		5,366,076	8,550,500	62.76%
Meter Fees		8,745,027	969,762		9,714,790	11,506,000	84.43%
Water Quality Fees		688,100	84,962		773,062	1,146,500	67.43%
Elevation Fees		284,924	35,079		320,003	525,000	60.95%
Other		919,210	140,125		1,059,335	1,450,000	73.06%
Drought Surcharge		430,785	119,443		550,229		
Total Water Sales	\$	15,828,915	\$ 1,954,579	\$	17,783,494	\$23,178,000	76.73%
Non-Operating Revenues:							
Assessments (Debt Service)	\$	3,841,490	\$ 443,333	\$	4,284,824	\$ 5,100,000	84.02%
Assessments (1%)		1,531,172	140,000		1,671,172	1,950,000	85.70%
DWR Fixed Charge Recovery		253,732	74,953		328,685	100,000	328.69%
Interest		38,378	6,107		44,485	35,000	127.10%
Capital Improvement Fees		353,892	10,106		363,998	50,000	728.00%
Grants - State and Federal			-			_	
Other		11,208	(75)		11,133	5,000	222.66%
<b>Total Non-Operating Revenues</b>	\$	6,029,872	\$ 674,424	\$	6,704,296	\$ 7,240,000	92.60%
Total Revenue	\$	21,858,787	\$ 2,629,003	\$	24,487,790	\$30,418,000	80.50%

### **REVENUE COMPARISON YEAR-TO-DATE**

### October 2015-To-October 2016



# Palmdale Water District Operating Expense Analysis For the Ten Months Ending 10/31/2016 2016

#### 2015 to 2016 Comparison

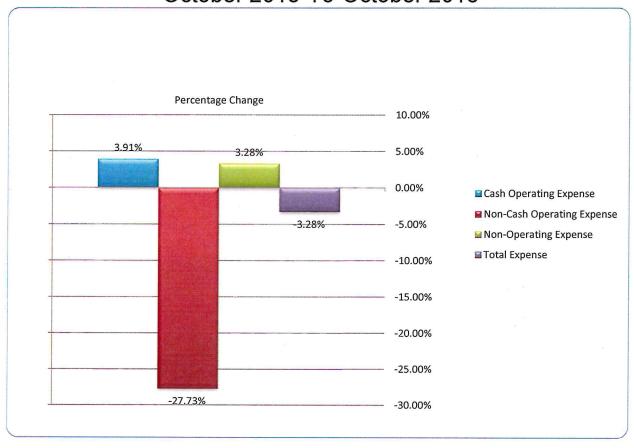
	Thru			Adjusted	% of	Thru			%
	September	October	Year-to-Date	Budget	Budget	September	October	Year-to-Date	Change
Cash Operating Expenses:									
Directors	\$ 116,562	\$ 12,804	\$ 129,366	\$ 145,750	88.76%	\$ 14,310	\$ (2,102)	\$ 12,208	10.42%
Administration-Services	1,198,383	138,483	1,336,866	1,588,750	84.15%	200,941	14,950	215,891	9.24%
Administration-District	1,112,633	103,540	1,216,174	1,612,750	75.41%			,	
Engineering	908,530	96,103	1,004,633	1,279,250	78.53%	(14,543)	11,801	(2,742)	-0.27%
Facilities	4,929,945	430,188	5,360,133	6,513,750	82.29%	563,310	(40,194)		10.81%
Operations	1,980,210	244,133	2,224,343	2,449,250	90.82%	58,222	44,481	102,702	4.84%
Finance	908,961	94,658	1,003,619	1,168,250	85.91%	(352,332)	5,176	(347,155)	-25.70%
Water Conservation	189,209	16,405	205,614	239,250	85.94%	(69,608)	(8,665)	(78,273)	-27.57%
Human Resources	291,416	34,528	325,943	420,350	77.54%	(29,905)	1,514	(28,391)	-8.01%
Information Technology	559,160	42,596	601,757	867,750	69.35%	(19,915)	(10,575)		-4.82%
Customer Care	997,977	87,207	1,085,184	1,386,750	78.25%	191,697	(14,439)	177,259	19.52%
Source of Supply-Purchased Water	1,704,190	(1,316)	1,702,874	1,725,000	98.72%	452,206	(9,110)	443,096	25.11%
Plant Expenditures	401,293	80,231	481,524	.=		(87,361)	(151,747)	(239,108)	-33.18%
GAC Filter Media Replacement	521,064	-	521,064	934,500	55.76%	(74,980)	-	(74,980)	-12.58%
Total Cash Operating Expenses	\$ 15,819,535	\$1,379,559	\$17,199,094	\$ 20,331,350	84.59%	\$ 832,040	\$ (158,910)		3.91%
Non-Cash Operating Expenses:									
Depreciation	\$ 4,238,196	\$ 454,907	\$ 4,693,103	\$ 7,200,000	65.18%	\$ (2,097,641)	\$ (79.346)	\$ (2,176,988)	-31.69%
OPEB Accrual Expense	1,762,742	195,860	1,958,602	2,250,000	87.05%	110,522	12,280	122,802	6.69%
Bad Debts	71,912	423	72,335	50,000	144.67%	60,777	(7,044)	53,734	288.87%
Service Costs Construction	83,441	(3,909)	79,532	125,000	63.63%	(4,282)	4,240	(42)	-0.05%
Capitalized Construction	(460,791)	(110,037)	(570,828)	(1,000,000)	57.08%	327,850	(55,972)	271,878	-32.26%
Total Non-Cash Operating Expenses	\$ 5,695,499	\$ 537,244	\$ 6,232,744	\$ 8,625,000	72.26%	\$ (1,602,774)			-27.73%
Non-Operating Expenses:								, (-,,,	
Interest on Long-Term Debt	\$ 1,671,302	\$ 182,353	\$ 1,853,655	\$ 2,228,000	83.20%	\$ (36,843)	\$ (4,597)	¢ (41.441)	2.400/
Amortization of SWP	1,772,080	196,900	1,968,980	2,238,000	87.98%	216,187	24,023	. , , ,	-2.19%
Change in Investments in PRWA	105,316	-	105,316	2,200,000	07.3070	91,131	(7,864)	240,210	13.89%
Water Conservation Programs	34,641	7,437	42,078	126,500	33.26%	(157,990)		83,267	377.64%
Total Non-Operating Expenses	\$ 3,583,339	\$ 386,690	\$ 3,970,029	\$ 4,592,500	86.45%		2,115 <b>\$ 13,676</b>	(155,876) <b>\$ 126,161</b>	-78.74% <b>3.28%</b>
Total Expenses		A STATE		and public of horner to be				,,	
Total Expelises	\$ 25,098,373	\$ 2,303,494	\$ 27,401,867	\$ 33,548,850	81.68%	\$ (658,250)	\$ (271,076)	\$ (929,326)	-3.28%

# Palmdale Water District Operating Expense Analysis For the Ten Months Ending 10/31/2016 2015

	_	Thru			2.0			Adjusted	% of
Cook Onereting European	S	eptember		October	Y	ear-to-Date		Budget	Budget
Cash Operating Expenses:	•	100.050	•	44.00=	_		_		
Directors	\$	102,252	\$	14,907	\$	117,158	\$	118,500	98.87%
Administration-Services		2,110,075		227,074		2,337,149		2,667,250	87.62%
Administration-District		000 070		04.000					
Engineering		923,073		84,302		1,007,375		1,252,750	80.41%
Facilities		4,366,636		470,382		4,837,017		5,998,000	80.64%
Operations		1,921,989		199,652		2,121,641		2,624,000	80.86%
Finance		1,261,293		89,482		1,350,775		2,950,750	45.78%
Water Conservation		258,817		25,070		283,887		284,000	99.96%
Human Resources		321,321		33,014		354,335		326,100	108.66%
Information Technology		579,076		53,172		632,247		782,750	80.77%
Customer Care		806,280		101,646		907,926		-	
Source of Supply-Purchased Water		1,755,054		9,322		1,764,376		2,400,000	73.52%
Water Purchases-Prior Year OAP		(36,045)		-		(36,045)		250,000	-14.42%
Water Recovery		(467,025)		(1,528)		(468,553)		(100,000)	468.55%
Plant Expenditures		488,654		231,978		720,632		1,146,500	62.85%
GAC Filter Media Replacement		596,045		-		596,045		1,896,000	31.44%
Total Cash Operating Expenses	\$ 1	14,987,495	\$ 1	1,538,470	\$	16,525,965	\$	22,596,600	73.13%
Non-Cash Operating Expenses:									
Depreciation	\$	6,335,838	\$	534,253	\$	6,870,091	\$	6,450,000	106.51%
OPEB Accrual Expense		1,652,220		183,580		1,835,800		2,000,000	91.79%
Bad Debts		11,134		7,467		18,601		100,000	18.60%
Service Costs Construction		87,723		(8,149)		79,574		125,000	63.66%
Capitalized Construction		(788,641)		(54,064)		(842,705)		(1,000,000)	84.27%
Total Non-Cash Operating Expenses	\$	7,298,274	\$	663,087	\$	7,961,361		7,675,000	103.73%
Non-Operating Expenses:									
Interest on Long-Term Debt	\$	1,708,146	\$	186,950	\$	1,895,096	\$	2,111,000	89.77%
Amortization of SWP		1,555,893	•	172,877	•	1,728,770	Ψ	1,679,000	102.96%
Change in Investments in PRWA		14,185		7,864		22,049		1,070,000	102.0070
Water Conservation Programs		192,631		5,322		197,953		200,000	98.98%
Total Non-Operating Expenses	\$	3,470,855	\$	373,013	\$	3,843,868	\$	3,990,000	96.34%
Total Expenses	\$ 2	25,756,623	\$ 2	2,574,570	\$ :	28,331,193		34,261,600	82.69%
		5 35						, ,	

2015 to 2016 Comparison

# EXPENSE COMPARISON YEAR-TO-DATE October 2015-To-October 2016



## Palmdale Water District 2016 Directors Budget

#### For the Ten Months Ending Monday, October 31, 2016

	YTD	ORIGINAL	ADJUSTED						
	ACTUAL	BUDGET	ADJUSTMENTS	BUDGET	PERCENT				
	2016	2016	2016	REMAINING	USED				
Personnel Budget:									
1-01-4000-000 Directors Pay	\$ 46,650	\$ 50,000	\$ -	\$ 3,350	93.30%				
Employee Benefits 1-01-4005-000 Payroll Taxes 1-01-4010-000 Health Insurance	3,569 63,428	5,500 76,250		1,931 12,822	64.89% 83.18%				
Subtotal (Benefits)	66,996	81,750	) <del>=</del>	12,822	81.95%				
Total Personnel Expenses	\$ 113,646	\$ 131,750	\$ -	\$ 16,172	86.26%				
OPERATING EXPENSES: 1-01-4050-000 Directors Travel, Seminars & Meetings Subtotal Operating Expenses	15,720 15,720	14,000 14,000		(1,720) (1,720)	112.28% 112.28%				
Total O & M Expenses	\$ 129,366	\$ 145,750	\$ -	\$ 14,453	88.76%				

#### Palmdale Water District 2016 Administration District Wide Budget For the Ten Months Ending Monday, October 31, 2016

		YTD ACTUAL		DRIGINAL BUDGET	ADJUSTMENTS		ADJUSTED BUDGET		PERCENT
		2016		2016	2016		REMAINING		USED
Personnel Budget:									
1-02-5070-001 On-Call	\$	67,311	\$	95,000			\$	27,689	70.85%
Subtotal (Salaries)	\$	67,311	\$	95,000	\$	-	\$	27,689	70.85%
Employee Benefits 1-02-5070-002 PERS-Unfunded Liability	\$	333,519	\$	404,750				71 021	92 400/
1-02-5070-003 Workers Compensation	Ψ	118,158	Φ	125,000				71,231 6,842	82.40% 94.53%
1-02-5070-004 Vacation Benefit Expense		(13,042)		35,000				48,042	-37.26%
1-02-5070-005 Life Insurance		5,348		8,000				2,652	66.85%
Subtotal (Benefits)	\$	443,983	\$	572,750	\$	-	\$	128,767	77.52%
Total Personnel Expenses	\$	511,294	\$	667,750	\$		\$	156,456	76.57%
OPERATING EXPENSES:									
1-02-5070-006 Other Operating	\$	22,371	\$	20,000				(2,371)	111.86%
1-02-5070-007 Consultants		65,888		160,000				94,112	41.18%
1-02-5070-008 Insurance		247,179		300,000				52,821	82.39%
1-02-5070-009 Groundwater Adjudication		47,702		80,000				32,298	59.63%
1-02-5070-010 Legal Services		122,385		160,000				37,615	76.49%
1-02-5070-011 Memberships/Subscriptions 1-02-5070-012 Elections		94,472		150,000				55,528	62.98%
	_	104,882	_	75,000				(29,882)	139.84%
Subtotal Operating Expenses	\$	704,879	\$	945,000	\$	-	\$	240,121	74.59%
Total Departmental Expenses	\$ 1	1,216,174	\$	1,612,750	\$	-	\$	396,576	75.41%

#### Palmdale Water District 2016 Administration Services Budget For the Ten Months Ending Monday, October 31, 2016

		YTD ACTUAL 2016	DRIGINAL BUDGET 2016	ADJUSTMENTS 2016	DJUSTED BUDGET EMAINING	PERCENT USED
Personnel Budget:						
1-02-4000-000 Salaries 1-02-4000-100 Overtime	\$	823,201 5,285	\$ 982,000 8,250		\$ 158,799 2,965	83.83% 64.06%
Subtotal (Salaries)	\$	828,486	\$ 990,250	\$ -	\$ 161,764	83.66%
Employee Benefits 1-02-4005-000 Payroll Taxes 1-02-4010-000 Health Insurance 1-02-4015-000 PERS Subtotal (Benefits)	\$	56,967 114,668 96,249 267,884	\$ 74,000 135,000 117,500 326,500	\$ -	\$ 17,033 20,332 21,251 58,616	76.98% 84.94% 81.91% 82.05%
Total Personnel Expenses	\$	1,096,370	\$ 1,316,750	\$ -	\$ 220,380	83.26%
OPERATING EXPENSES: 1-02-4050-100 General Manager Travel 1-02-4060-100 General Manager Conferences & Seminars 1-02-4130-000 Bank Charges 1-02-4150-000 Accounting Services 1-02-4175-000 Permits 1-02-4180-000 Postage 1-02-4190-100 Public Relations - Publications 1-02-4190-900 Public Relations - Other 1-02-4200-000 Advertising 1-02-4205-000 Office Supplies 1-02-4210-000 Office Furniture Subtotal Operating Expenses	\$	4,722 2,150 129,549 24,853 10,300 9,644 29,642 3,235 3,648 17,421 5,333 240,496	\$ 5,000 4,000 140,000 27,500 10,000 27,500 35,000 1,000 4,000 18,000	\$ -	\$ 278 1,850 10,451 2,647 (300) 17,856 5,358 (2,235) 352 579 (5,333) 31,504	94.44% 53.75% 92.54% 90.37% 103.00% 35.07% 84.69% 323.47% 91.21% 96.78% 0.00% 88.42%
Total Departmental Expenses	\$ 1	1,336,866	\$ 1,588,750	\$ -	\$ 251,884	84.15%

## Palmdale Water District

2016 Engineering Budget
For the Ten Months Ending Monday, October 31, 2016

		YTD ACTUAL	0.75	RIGINAL BUDGET	ADJUSTMENTS		DJUSTED BUDGET	PERCENT
		2016		2016	2016		EMAINING	USED
Personnel Budget:								
1-03-4000-000 Salaries 1-03-4000-100 Overtime	\$	693,812 4,981	\$	852,000 6,750		\$	158,188 1,769	81.43% 73.79%
Subtotal (Salaries)	\$	698,792	\$	858,750		\$	159,958	81.37%
Employee Benefits 1-03-4005-000 Payroll Taxes 1-03-4010-000 Health Insurance 1-03-4015-000 PERS Subtotal (Benefits)  Total Personnel Expenses	\$	53,259 129,853 80,045 263,158 961,950	\$	64,000 155,000 101,000 320,000	\$ - \$ -		10,741 25,147 20,955 56,842 216,800	83.22% 83.78% 79.25% 82.24%
OPERATING EXPENSES: 1-03-4155-000 Contracted Services 1-03-4165-000 Memberships/Subscriptions 1-03-4250-000 General Materials & Supplies 1-03-8100-100 Computer Software - Maint. & Support Subtotal Operating Expenses	\$	28,491 3,693 4,541 5,958 42,683	\$	64,000 2,500 3,000 31,000 100,500	\$ -	\$	35,509 (1,193) (1,541) 25,042 57,817	
Total Departmental Expenses	\$ 1	1,004,633	\$ '	1,279,250	\$ -	\$	274,617	78.53%

### Palmdale Water District

## 2016 Facilities Budget For the Ten Months Ending Monday, October 31, 2016

	YTD ACTUAL	ORIGINAL BUDGET	ADJUSTMENTS	ADJUSTED BUDGET	PERCENT
	2016	2016	2016	REMAINING	USED
Personnel Budget:					
1-04-4000-000 Salaries 1-04-4000-100 Overtime	\$ 1,654,310 97,280	\$ 2,083,750 90,000		\$ 429,440 (7,280)	79.39% 108.09%
Subtotal (Salaries)	\$ 1,751,590	\$ 2,173,750	\$ -	\$ 422,160	80.58%
Employee Benefits					
1-04-4005-000 Payroll Taxes	135,874	166,500		30,626	81.61%
1-04-4010-000 Health Insurance	374,017	444,500		70,483	84.14%
1-04-4015-000 PERS	183,739	257,500		73,761	71.35%
Subtotal (Benefits)	\$ 693,629	\$ 868,500	\$ -	\$ 174,871	79.87%
Total Personnel Expenses	\$ 2,445,219	\$ 3,042,250	\$ -	\$ 597,031	80.38%
OPERATING EXPENSES:					
1-04-4155-000 Contracted Services	\$ 472.637	\$ 488,000		\$ 15,363	96.85%
1-04-4175-000 Permits-Dams	10,985	50,000		39,015	21.97%
1-04-4215-100 Natural Gas - Wells & Boosters	140,294	225,000		84,706	62.35%
1-04-4215-200 Natural Gas - Buildings	32,092	9,000		(23,092)	356.58%
1-04-4220-100 Electricity - Wells & Boosters	1,046,801	1,480,000		433,199	70.73%
1-04-4220-200 Electricity - Buildings	62,172	88,000		25,828	70.65%
1-04-4225-000 Maint. & Repair - Vehicles	34,484	35,000		516	98.53%
1-04-4230-100 Maint. & Rep. Office Building	25,063	15,000		(10,063)	167.09%
1-04-4235-110 Maint. & Rep. Equipment	2,023	6,500		4,477	31.13%
1-04-4235-400 Maint. & Rep. Operations - Wells	75,966	75,000		(966)	101.29%
1-04-4235-405 Maint. & Rep. Operations - Boosters	46,196	50,000		3,804	92.39%
1-04-4235-410 Maint. & Rep. Operations - Shop Bldgs	7,933	10,000		2,067	79.33%
1-04-4235-415 Maint. & Rep. Operations - Facilities	22,740	15,000		(7,740)	151.60%
1-04-4235-420 Maint. & Rep. Operations - Water Lines	258,366	225,000		(33,366)	114.83%
1-04-4235-425 Maint. & Rep. Operations - Littlerock Dam	23,134	15,000		(8,134)	154.23%
1-04-4235-430 Maint. & Rep. Operations - Palmdale Dam	1,324	7,500		6,176	17.66%
1-04-4235-435 Maint. & Rep. Operations - Palmdale Canal	-	10,000		10,000	0.00%
1-04-4235-440 Maint. & Rep. Operations - Large Meters	28,556	10,000		(18,556)	285.56%
1-04-4235-445 Maint. & Rep. Operations - Telemetry	2,933	4,000		1,067	73.32%
1-04-4235-450 Maint. & Rep. Operations - Hypo Generators	757	10,000		9,243	7.57%
1-04-4235-455 Maint. & Rep. Operations - Heavy Equipment	34,010	45,000		10,990	75.58%
1-04-4235-460 Maint. & Rep. Operations - Storage Reservoirs	2,753	5,000		2,247	55.07%
1-04-4235-470 Maint. & Rep. Operations - Meters Exchanges	283,455	225,000		(58,455)	125.98%
1-04-4270-300 Telecommunication - Other 1-04-4300-200 Testing - Large Meters	5,461	4,000		(1,461)	136.54%
1-04-4300-300 Testing - Edison Testing	15,906	12,500		(3,406)	127.25%
1-04-6000-000 Waste Disposal	5,510	30,000		24,490	18.37%
1-04-6100-100 Fuel and Lube - Vehicle	22,547	20,000		(2,547)	112.74%
1-04-6100-200 Fuel and Lube - Machinery	60,712 14,092	105,000		44,288	57.82%
1-04-6200-000 Uniforms	22,756	40,000 22,500		25,908	35.23%
1-04-6300-100 Supplies - General	53,437	47,500		(256) (5,937)	101.14%
1-04-6300-200 Supplies - Hypo Generators	6,094	6,500		(5,937)	112.50%
1-04-6300-300 Supplies - Electrical	970	3,000		2,030	93.75% 32.33%
1-04-6300-400 Supplies - Telemetry	2,449	5,000		2,030	32.33% 48.99%
1-04-6300-800 Supplies - Construction Materials	50,209	35,000		(15,209)	143.45%
1-04-6400-000 Tools	26,203	25,000		(1,203)	104.81%
1-04-7000-100 Leases -Equipment	13,891	12,500		(1,203)	111.13%
Subtotal Operating Expenses	\$ 2,914,914		\$ -	\$ 556,586	83.97%
T. I. I. D					
Total Departmental Expenses	\$ 5,360,133	\$ 6,513,750	\$ -	\$ 1,153,617	82.29%

### Palmdale Water District 2016 Operation Budget For the Ten Months Ending Monday, October 31, 2016

		YTD ACTUAL 2016		PRIGINAL BUDGET 2016	ADJUSTMENTS 2016			ADJUSTED BUDGET EMAINING	PERCENT USED
Personnel Budget:									
1-05-4000-000 Salaries	\$	820,691	\$	1,012,500			\$	191,809	81.06%
1-05-4000-100 Overtime	-	48.708	•	56,000			•	7,292	86.98%
Subtotal (Salaries)	\$	869,399	\$	1,068,500	\$	=	\$	199,101	81.37%
Employee Benefits									
1-05-4005-000 Payroll Taxes		66,782		84,500				17,718	79.03%
1-05-4010-000 Health Insurance		154,523		183,500				28,978	84.21%
1-05-4015-000 PERS		97,014		137,750				40,736	70.43%
Subtotal (Benefits)	\$	318,319	\$	405,750	\$	-	\$	87,431	78.45%
Total Personnel Expenses	\$ 1	1,187,718	\$	1,474,250	\$	-	\$	286,532	80.56%
OPERATING EXPENSES:									
1-05-4155-000 Contracted Services	\$	54,500	\$	93,500			\$	39,000	58.29%
1-05-4175-000 Permits		29,900		40,000				10,100	74.75%
1-05-4215-200 Natural Gas - WTP		764		3,000				2,236	25.46%
1-05-4220-200 Electricity - WTP		133,833		125,000				(8,833)	107.07%
1-05-4230-110 Maint. & Rep Office Equipment		126		500				374	25.17%
1-05-4235-110 Maint. & Rep. Operations - Equipment		13,474		11,500				(1,974)	117.16%
1-05-4235-410 Maint. & Rep. Operations - Shop Bldgs		14,161		6,000				(8,161)	236.02%
1-05-4235-415 Maint. & Rep. Operations - Facilities		65,058		45,000				(20,058)	144.57%
1-05-4235-450 Maint. & Rep. Operations - Hypo Generator		64,014		18,000				(46,014)	355.63%
1-05-4235-500 Maint. & Rep. Operations - Wind Turbine		19,403		10,000				(9,403)	194.03%
1-05-6000-000 Waste Disposal		4,114		20,000				15,886	20.57%
1-05-6200-000 Uniforms		11,998		16,000				4,002	74.98%
1-05-6300-100 Supplies - General		15,070		15,000				(70)	100.46%
1-05-6300-600 Supplies - Lab		42,445		40,000				(2,445)	106.11%
1-05-6300-700 Outside Lab Work		60,190		92,000				31,810	65.42%
1-05-6400-000 Tools		4,475		6,500				2,025	68.85%
1-05-6500-000 Chemicals		502,879		400,000				(102,879)	125.72%
1-05-7000-100 Leases -Equipment		224		3,000				2,776	7.46%
3-05-4300-100 Filter Media Testing/Inspection		-		30,000				30,000	0.00%
Subtotal Operating Expenses	\$ 1	,036,625	\$	975,000	\$	_	\$	(91,625)	106.32%
Total Departmental Expenses	\$ 2	2,224,343	\$	2,449,250	\$		\$	194,907	90.82%

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### Palmdale Water District

2016 Finance Budget For the Ten Months Ending Monday, October 31, 2016

		YTD ACTUAL 2016	CTUAL BUDGET A		ADJUSTMENTS 2016		ADJUSTED BUDGET REMAINING		PERCENT USED
		2010		2010	2010				
Personnel Budget:									
1-06-4000-000 Salaries	\$	546,525	\$	670,250			\$	123,725	81.54%
1-06-4000-100 Overtime		236		3,000				2,764	7.88%
Subtotal (Salaries)	\$	546,761	\$	673,250	\$	-	\$	126,489	81.21%
Employee Benefits									
1-06-4005-000 Payroll Taxes		40,841		49,000				8,159	83.35%
1-06-4010-000 Health Insurance		77,216		83,000				5,784	93.03%
1-06-4015-000 PERS		67,383		87,000				19,617	77.45%
Subtotal (Benefits)	\$	185,440	\$	219,000	\$	z <del>-</del> 3	\$	33,560	84.68%
Total Personnel Expenses	\$	732,202	\$	892,250	\$	<u> </u>	\$	160,048	82.06%
OPERATING EXPENSES:									
1-06-4155-000 Contracted Services	\$	3,000	\$	6,000			\$	3,000	50.00%
1-06-4155-100 Contracted Services - Infosend	Ψ	225,422	Ψ	225,000			Ψ.	(422)	100.19%
1-06-4165-000 Memberships/Subscriptions		220		500				280	44.00%
1-06-4230-110 Maintenance & Repair - Office Equipment				500				500	0.00%
1-06-4250-000 General Material & Supplies		321		3,000				2.679	10.69%
1-06-4260-000 Business Forms		3,170		7,500				4,330	42.27%
1-06-4270-100 Telecommunication - Office		19.706		12,000				(7,706)	164.21%
1-06-4270-200 Telecommunication - Cellular Stipend		16,970		18,500				1,530	91.73%
1-06-7000-100 Leases - Equipment		2,609		3,000				391	86.95%
Subtotal Operating Expenses	\$	271,417	\$	276,000	\$	_	\$	4,583	98.34%
Total Departmental Expenses	\$	1,003,619	\$	1,168,250	\$	-	\$	164,631	85.91%

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#### Palmdale Water District 2016 Water Conservation Budget For the Ten Months Ending Monday, October 31, 2016

	YTD ACTUAL	ORIGINAL BUDGET	ADJUSTMENTS	ADJUSTED BUDGET	PERCENT
	2016	2016	2016	REMAINING	USED
Personnel Budget:					
1-07-4000-000 Salaries	\$ 102,632	\$ 129,000		\$ 26,368	79.56%
1-07-4000-100 Overtime	316	1,000		684	31.56%
Subtotal (Salaries)	\$ 102,947	\$ 130,000		\$ 27,053	79.19%
Employee Benefits					
1-07-4005-000 Payroll Taxes	10,297	10.000		(297)	102.97%
1-07-4010-000 Health Insurance	32,104	38,000		5,896	84.48%
1-07-4015-000 PERS	6,967	17,250		10,283	40.39%
Subtotal (Benefits)	\$ 49,368	\$ 65,250	\$ -	\$ 15,882	75.66%
Total Personnel Expenses	\$ 152,316	\$ 195,250	\$ -	\$ 42,250	78.01%
OPERATING EXPENSES:					
1-07-4190-300 Public Relations - Landscape Workshop/Training	\$ 5,164	\$ 1,000		\$ (4,164)	516.36%
1-07-4190-400 Public Relations - Contests	Ψ 3,104	1,000		1,000	0.00%
1-07-4190-500 Public Relations - Education Programs	299	2,500		2,201	11.96%
1-07-4190-700 Public Relations -General Media	39,672	25,000		(14,672)	158.69%
1-07-4190-900 Public Relations - Other	5,407	2,000		(3,407)	270.33%
1-07-4500-000 Drought Enforcement	714	7,500		6,786	9.52%
1-07-6300-100 Supplies - Misc.	2,043	5,000		2,957	40.86%
Subtotal Operating Expenses	\$ 53,298	\$ 44,000	\$ -	\$ (9,298)	121.13%
Total Departmental Expenses	\$ 205,614	\$ 239,250	\$ -	\$ 32,952	85.94%

#### Palmdale Water District 2016 Human Resources Budget For the Ten Months Ending Monday, October 31, 2016

	YTD ACTUAL 2016	ORIGINAL BUDGET 2016	ADJUSTMENTS 2016	ADJUSTED BUDGET REMAINING	PERCENT USED
Personnel Budget:	н				
1-08-4000-000 Salaries 1-08-4000-100 Salaries - Overtime	\$ 93,719 4	\$ 116,000		22,281	80.79%
1-08-4000-200 Salaries - Intern Program Subtotal (Salaries)	31,619 \$ 125,342	40,000 \$ 156,000		8,381 \$ 30,662	79.05% 80.35%
, ,	Ψ 125,542	Ψ 130,000		Ψ 30,002	00.33 %
Employee Benefits 1-08-4005-000 Payroll Taxes	9,638	15,250		5,612	63.20%
1-08-4010-000 Health Insurance 1-08-4015-000 PERS	15,566 6,599	18,250 7,250		2,684 651	85.29% 91.02%
Subtotal (Benefits)	\$ 31,804	\$ 40,750	\$ -	\$ 8,946	78.05%
Total Personnel Expenses	\$ 157,146	\$ 196,750	\$ -	\$ 39,608	79.87%
ODEDATING EVDENOSO.					
OPERATING EXPENSES: 1-08-4050-000 Staff Travel	\$ 35,952	\$ 27,500		\$ (8,452)	130.74%
1-08-4060-000 Staff Conferences & Seminars	16,017	25,000		8,983	64.07%
1-08-4070-000 Employee Expense	45,376	60,000		14,624	75.63%
1-08-4090-000 Temporary Staffing	14,739	=		(14,739)	
1-08-4095-000 Employee Recruitment	1,769	3,000		1,231	58.97%
1-08-4100-000 Employee Retention	2,938	20,000		17,062	14.69%
1-08-4105-000 Employee Relations	2,156	3,500		1,344	61.60%
1-08-4110-000 Consultants	3,797	1,000		(2,797)	
1-08-4120-100 Training-Safety	12,603	35,000		22,397	36.01%
1-08-4120-200 Training-Speciality	11,711	25,000		13,289	46.84%
1-08-4121-000 Safety Program	572	1,000		428	57.15%
1-08-4165-000 Membership/Subscriptions	714	1,600		886	44.63%
1-08-4165-100 HR/Safety Publications 1-08-6300-500 Supplies - Safety	93	1,000		907	9.28%
1-08-6300-500 Supplies - Safety Subtotal Operating Expenses	20,362	20,000	<b>c</b>	(362)	101.81%
	\$ 168,798	\$ 223,600	\$ -	,,	75.49%
Total Departmental Expenses	\$ 325,943	\$ 420,350	\$ -	\$ 94,411	77.54%

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#### Palmdale Water District 2016 Information Technology Budget For the Ten Months Ending Monday, October 31, 2016

	 YTD ACTUAL 2016	RIGINAL BUDGET 2016	AD	JUSTMENTS 2016	DJUSTED BUDGET EMAINING	PERCENT USED
Personnel Budget:						
1-09-4000-000 Salaries 1-09-4000-100 Overtime Subtotal (Salaries)	\$ 179,322 1,761 181,084	\$ 225,500 2,500 228,000			\$ 46,178 739 46,916	79.52% 70.45% 79.42%
Employee Benefits 1-09-4005-000 Payroll Taxes 1-09-4010-000 Health Insurance 1-09-4015-000 PERS Subtotal (Benefits)	\$ 13,775 32,003 22,138 67,916	\$ 16,000 38,000 29,500 83,500	\$	-	\$ 2,225 5,997 7,362 15,584	86.09% 84.22% 75.04% 81.34%
Total Personnel Expenses	\$ 249,000	\$ 311,500	\$	_	\$ 61,762	79.94%
OPERATING EXPENSES:  1-09-4155-000 Contracted Services*  1-09-4165-000 Memberships/Subscriptions  1-09-8000-100 Computer Equipment - Computers*  1-09-8000-200 Computer Equipment - Monitors  1-09-8000-500 Computer Equipment - Toner Cartridges  1-09-8000-500 Computer Equipment - Telephony  1-09-8000-600 Computer Equipment - Other  1-09-8100-100 Computer Software - Maint. and Support  1-09-8100-150 Computer Software - Dynamics GP Support  1-09-8100-200 Computer Software - Software and Upgrades	\$ 94,803 1,410 66,949 15,931 14,349 192 109 300 17,266 25,171 79,000 29,991 7,287	\$ 121,500 2,000 79,250 20,000 16,000 2,000 3,000 2,500 40,000 60,000 130,000 60,000	\$	(11,000) 11,000	15,697 590 12,301 15,069 1,651 1,808 2,891 2,200 22,734 34,829 51,000 30,009 12,713	85.79% 70.50% 84.48% 51.39% 89.68% 9.58% 3.62% 12.00% 43.17% 41.95% 60.77% 49.99% 36.43%
Subtotal Operating Expenses	\$ 352,757	\$ 556,250	\$	9 <del>=</del> 0	\$ 203,493	63.42%
Total Departmental Expenses	\$ 601,757	\$ 867,750	\$		\$ 265,255	69.35%

<sup>\*</sup> Budget adjustments by General Manager per Appendix A

#### Palmdale Water District 2016 Customer Care Budget

For the Ten Months Ending Monday, October 31, 2016

		YTD ACTUAL		ORIGINAL BUDGET	ADJUSTMENTS		ADJUSTED BUDGET		PERCENT
		2016		2016		2016		EMAINING	USED
Personnel Budget:									
1-10-4000-000 Salaries 1-10-4000-100 Overtime	\$	717,694 5,907	\$	929,250 10,000			\$	211,556 4,093	77.23% 59.07%
Subtotal (Salaries)	\$	723,601	\$	939,250	\$		\$	215,649	77.04%
Employee Benefits 1-10-4005-000 Payroll Taxes 1-10-4010-000 Health Insurance 1-10-4015-000 PERS Subtotal (Benefits)  Total Personnel Expenses	\$	57,341 187,055 92,522 336,918 1,060,519	\$	71,500 217,000 119,000 407,500	\$	-	\$	14,159 29,945 26,478 70,582 286,231	80.20% 86.20% 77.75% 82.68%
=	_	1,000,010	Ψ	1,040,700	Ψ		Ψ	200,201	70.7070
OPERATING EXPENSES: 1-10-4155-000 Contracted Services 1-10-4230-110 Maintenance & Repair-Office Equipment 1-10-4250-000 General Material & Supplies 1-10-4260-000 Business Forms Subtotal Operating Expenses	\$	17,088 499 7,079 - 24,665	\$	22,000 500 7,500 10,000 40,000	\$	<del></del>	\$	4,912 1 421 10,000 15,335	77.67% 99.84% 94.38% 0.00% 61.66%
Total Departmental Expenses	\$	1,085,184	\$	1,386,750	\$	-	\$	301,566	78.25%

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# PALMDALE WATER DISTRICT BOARD MEMORANDUM

**DATE:** December 8, 2016 **December 14, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

FROM: Mr. Matt Knudson, Assistant General Manager
VIA: Mr. Dennis D. LaMoreaux, General Manager

RE: AGENDA ITEM 7.3 - STATUS REPORT ON COMMITTED

CONTRACTS ISSUED AND WATER REVENUE BOND PROJECTS

The Committed Contracts Schedule is being revised to include additional information and will be distributed at the meeting.

# PALMDALE WATER DISTRICT BOARD MEMORANDUM

**DATE:** December 7, 2016 **December 14, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Mr. Eric Dunn, General Counsel

RE: AGENDA ITEM NO. 7.4 – CONSIDERATION AND POSSIBLE ACTION

ON RESOLUTION NO. 16-19 BEING A RESOLUTION OF THE BOARD OF DIRECTORS OF THE PALMDALE WATER DISTRICT ORDERING EVEN-YEAR BOARD OF DIRECTORS' ELECTIONS STARTING IN NOVEMBER OF 2018 AND REQUESTING THE CONSOLIDATION OF

THE DISTRICT ELECTION WITH THE COUNTY ELECTION

#### **Recommendation:**

Staff recommends that the Board consider adopting Resolution No. 16-19 ordering even-year elections for the Board of Directors starting in November of 2018 and requesting the consolidation of the District election with the County election.

#### **Alternative Options:**

- 1. As an alternate, adopt a resolution ordering even-year elections for the Board of Directors starting in November of 2020 or following even years.
- 2. Take no action at this time.

#### **Impact of Taking No Action:**

SB 415 prohibits political subdivisions from holding an election other than on a statewide election date if doing so has previously resulted in voter turnout at least 25% less than the average of the last four statewide general elections in that political subdivision. Because the District elections do not coincide with the statewide election dates, if the turnout in District elections after January 1, 2018 does not meet the SB 415 threshold, the District would be subject to challenge, and may have to pay the attorneys fees incurred by the challenger.

#### **Background:**

#### SB 415

Due to a concern over low voter turnout in elections not held concurrently with statewide elections, the state legislature passed and the Governor approved SB 415 with the apparent goal of ensuring all elections have an adequate voter turnout. Commencing January 1, 2018, SB 415 prohibits political subdivisions from holding an election other than on a statewide election date if

doing so has previously resulted in voter turnout at least 25% less than the average of the last four statewide general elections in that political subdivision. After January 1, 2018 if a political subdivision does not meet the SB 415 turnout threshold, the political subdivision will be subject to challenge under SB 415. SB 415 authorizes a voter to file an action in superior court to enforce the provisions of SB 415. If the voter is successful, SB 415 allows the voter to collect reasonable attorneys fees and litigation expenses in addition to requiring an offending political subdivision to change its election dates.

## Resolution Establishing Even-Year November Elections and Requesting Consolidation With the County Elections

The attached resolution would order that District elections be held the first Tuesday after the first Monday in November of even-numbered years, starting in November of 2018. The attached resolution would also request that the County consolidate the District election with the County election. Finally, the attached resolution would direct the General Manager to forward the resolution to the County of Los Angeles Board of Supervisors and request that the County approve the District's request to consolidate the elections.

#### **Effects on Director Terms**

Should the District decide to change its election date to even-numbered years, the terms of the Directors will be affected. Pursuant to Elections Code Section 10404, "those governing body members whose terms of office would have, prior to the adoption of the resolution, expired prior to that election shall, instead, continue in their offices until their successors are elected and qualified, but in no event shall the term be extended beyond December 31 of the year following the year in which the request for consolidation is approved by the board of supervisors." (Elections Code §10404(i).) In plainer language this means all Director terms would be extended by a year.

#### Costs

If the County approves the consolidation aspect of the resolution, then all future District elections will be consolidated with the County-administered statewide elections held in November of even numbered years.

If only the change in election date is approved, and the County declines to approve permanent consolidation, then the District will be required to run its own local election concurrently on the statewide election date in November of even numbered years and it will need to either contract with a private entity or fully fund and staff the election itself. It may, however, request consolidation on a year to year basis, subject to approval by the County.

#### **Strategic Plan Initiative:**

None.

#### **Supporting Documents**

Resolution No. 16-19

#### PALMDALE WATER DISTRICT RESOLUTION NO. 16-19

A RESOLUTION OF THE BOARD OF DIRECTORS OF PALMDALE WATER DISTRICT ORDERING EVEN-YEAR BOARD OF DIRECTORS' ELECTIONS STARTING IN NOVEMBER OF 2018 AND REQUESTING THE CONSOLIDATION OF THE DISTRICT ELECTION WITH THE COUNTY ELECTION

- **WHEREAS**, the Palmdale Water District is an irrigation district and is a state agency formed and existing for government purposes pursuant to Water Code section 20570; and
- **WHEREAS**, pursuant to Water Code section 20573, the District holds its general elections on the first Tuesday after the first Monday in November of odd-numbered years; and
- **WHEREAS**, Elections Code sections 10505 and 10404 allow the District, by resolution, to require that elections of governing body members be held on the same day as the statewide general election; and
- **WHEREAS**, pursuant to Elections Code section 1200, the statewide general election shall be held on the first Tuesday after the first Monday in November of each even-numbered year; and
- **WHEREAS**, SB 415 prohibits a political subdivision from holding an election other than on a statewide election date if holding an election on a non-concurrent date has previously resulted in voter turnout at least 25 % less than the average of the last four statewide general elections in that political subdivision; and
- **WHEREAS**, the Board of Directors desires to consolidate its election date with the statewide general election, starting in November of 2018.
- **NOW, THEREFORE, BE IT RESOLVED,** by the Board of Directors of the Palmdale Water District as follows:
  - **Section 1.** The above recitals are all true and correct and are hereby adopted as findings.
- **Section 2.** The general elections for the Board of Directors shall be held on the statewide general election date, starting in November of 2018.
- **Section 3.** The general elections for the Board of Directors shall, subject to approval by the County of Los Angeles, be consolidated with the County of Los Angeles November of even-year elections.
- **Section 4.** The General Manager is directed to submit this resolution to the Los Angeles County Board of Supervisors no later 240 days prior to the November 2017 election date.

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**Section 5:** If any section, subsection, paragraph, sentence, clause or phrase of this resolution is for any reason held to be invalid or unconstitutional, such invalidity or unconstitutionality shall not affect the validity or constitutionality of the remaining portions of this resolution, it being expressly declared that this resolution and each section, subsection, paragraph, sentence, clause and phrase thereof would have been adopted, irrespective of the fact that one or more other section, subsection, paragraph, sentence, clause or phrase be declared invalid or unconstitutional.

**PASSED, APPROVED, AND ADOPTED** at a regular meeting of the Board of Directors of Palmdale Water District held on December 14, 2016.

Robert Alvarado, President Palmdale Water District	Joe Estes, Secretary Palmdale Water District	
Tamidale water District	i annuare water District	
Approved As To Form:		
Eric Dunn		
General Counsel		

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#### **AGENDA ITEM NO. 7.5**

# ANTELOPE VALLEY BOARD OF TRADE "FIRE UP THE FUTURE" BUSINESS OUTLOOK CONFERENCE February 24, 2017 Lancaster

ADVANCE REGISTRATIO	N DEADLIN	E <b>:</b>			
MEALS:YESNO	SPOUSE:	YES NO	S SPOUSE	ES' TOUR:	YES NO
DEPARTMENTAL TRAV	EL BUDGET	Γ:			
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#### BUSINESS OUTLOOK CONFERENCE TO FIRE UP THE FUTURE!

#### 45th Annual Business Outlook Conference Announced

PALMDALE, CALIF. (October 20, 2016)—The Antelope Valley Board of Trade announced the theme for the 45<sup>th</sup> Annual Business Outlook Conference—*Fire Up the Future*—today. The 2017 conference will be held Friday, February 24<sup>th</sup>.

"This year's conference will not only celebrate our recent accomplishments in the Antelope Valley, but it will showcase what we're doing as a valley together to develop tomorrow's workforce," adds Antelope Valley Board of Trade President Kelly Hanley.

Antelope Valley Board of Trade Vice President Ed Knudson will be leading the Business Outlook Conference committee and planning. With a passion for education, Knudson and his committee are planning to highlight local education programs that are engaging the valley's youth today and developing the workforce of our future. In addition, Knudson and his committee are organizing a slate of dynamic speakers, who will educate, engage, and entertain the attendees throughout the day.

"Our conference offers a broad appeal to a diverse range of business and industry sectors, celebrating achievements made in recent years and firing up the momentum for more in the future," adds Knudson.

The 2017 conference will be held at the Antelope Valley Fairgrounds in Lancaster, encompassing both the H.W. Hunter and Van Dam Pavilions. With more than 46,000 square feet of event and exhibit space, the conference is expected to attract more than 800 participants in a full day of displays, activities, and engaging presentations by globally renowned speakers. The Business Outlook Conference has grown to become the Antelope Valley's largest and most enduring economic development outreach event.



#### **TICKETS**

Member Tickets: \$150.00 Individual Tickets: \$175.00

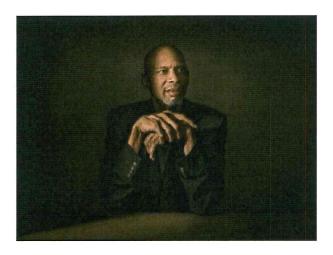
**Member Table:** \$1100 (\$100 off a table of 8)\* **Individual Table:** \$1300 (\$100 off a table of 8)\*

\*Limited seating available.

- Priority is given to the earliest reservations when accompanied by full payment.
- Ticket price includes admission to the conference, luncheon, refreshments and goodie bag.
- To become a sponsor and/or order tickets, contact the Antelope Valley Board of Trade at (661) 947-9033 or administration@avbot.org



# Kareem Abdul-Jabbar Selected as Keynote Speaker!



With the theme "Fire up the Future!" selected for the 2017 Antelope Valley Business Outlook Conference, the public might well expect the keynote speaker to be a world-famous innovator and inspiration to millions, who is also fabulously successful in life and in business.

Welcome **Kareem Abdul-Jabbar**, the NBA's all-time leading scorer and a six-time NBA champion. He is also one of a handful of influential and respected black men in America who has a national platform as a regular contributing columnist for The Washington Post and Time Magazine, where he shares his thoughts on some of the most socially relevant and politically controversial topics facing our nation today. After 50 years as an athlete, activist, and New York Times best-selling author, he offers his perspectives as a nationally recognized speaker who regularly appears on the lecture circuit. His new political book, *Writings on the Wall – Searching for a New Equality Beyond Black and White* was released Fall 2016 by Time Books and offers his personal perspectives on political issues facing America today.

Late last year, his HBO Sports documentary, *Kareem: Minority of One*, debuted as HBO's most watched and highest rated sports documentary of all time.

Currently Abdul-Jabbar serves as the chairman of his Skyhook Foundation whose mission is to "Give Kids a Shot That Can't be Blocked" by bringing educational STEM opportunities to under-served communities through innovative outdoor environmental learning. In 2012, Kareem was appointed to be the only U.S. Cultural Ambassador by then Secretary of State Hillary Rodham Clinton. His most recent projects include his debut novel Mycroft Holmes—a mystery novel and the first of an action/mystery series based on Sherlock Holmes's savvy older brother—released by Titan Publishing. In addition to the success of his novel, his first comic book series, Mycroft Holmes & the Apocalypse Handbook was released during Comic-Con in San Diego in July 2016 and continues to be a bestseller. His next book will be a memoir entitled Coach Wooden & Me – our 50 year friendship and is set to debut June 2017.

# NASA Astronaut, Captain Sunita L. Williams, to Speak at Conference!



Williams has spent a total of 322 days in space and ranks sixth on the all-time US endurance list, second all-time for female astronauts. With 50 hours and 40 minutes, she also holds the record total cumulative spacewalk time by a female astronaut. In 2007, she also ran the Boston Marathon from the International Space Station!

This impressive astronaut is currently assigned to the cadre of astronauts training to fly the initial test flights for America's first commercially built spacecraft for Boeing CST-100 Starliner and SpaceX Dragon. Captain Williams and her crewmates are working closely with the commercial providers to develop their new spacecraft systems, which will eventually provide roundtrip crew transportation services to the International Space Station beginning in 2017.

Born in Euclid, Ohio, Williams considers Needham, Massachusetts to be her home town. After achieving her Bachelor of Science in Physical Science at the US Naval Academy in 1987, she strove for her Master of Science in Engineering Management at the Florida Institute of Technology and achieved her goal in 1995. Shortly after these prestigious accomplishments, she was selected as an astronaut by NASA in 1998 and is now a veteran of two space missions, Expeditions 14/15 and 32/33.

Her awards include 2 Navy Commendation Medals, a Navy and Marine Corps Achievement Medal, a Humanitarian Service Medal, and various other service awards. Tickets to hear Captain Sunita Williams speak at the 45<sup>th</sup> Annual Antelope Valley Board of Trade Business Outlook Conference, along with Keynote speaker Kareem Abdul-Jabbar, are available for purchase now at www.avbot.org or by calling 661-947-9033.

# ACWA DC 2017 ANNUAL WASHINGTON D.C. CONFERENCE February 28 to March 2, 2017 Washington, D.C.

NAME:					
ADVANCE REGISTRATIO	N/CANCELL	ATION DEAD	DLINE: FEB	RUARY 10, 20	017
MEALS:YESNO	SPOUSE:	YES NO	SPOUSES' TO	OUR:Y	ES O
DEPARTMENTAL TRAV	EL BUDGET	:			
REGISTRATION:TOTAL REMAINING BAL					
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<b>HOTEL ACCOMMODAT</b> ARRIVAL DATE/TIME:	IONS:Y		EGISTRATION URE DATE/TIM		-6-2017
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SUPERVISOR APPROVAL	:		DATE	E:	

# Annual Washington D.C. Conference

February 28 to March 2 St. Regis Hotel, Washington, D.C.

#### **Event Information:**

ACWA's 2017 Washington, D.C. Conference is set for February 28 - March 2, 2017 at the St. Regis Hotel in Washington, D.C.

### Online Registration & cancellation deadline is February 10, 2017 - 4:30 p.m. (PST)

## Why Attend?

Learn firsthand the priorities of Congress and the new administration. Get the latest on the budget and funding for your programs of interest. Meet and join fellow Water Agencies to show the importance of California water issues. Be there right from the start to better develop your federal legislative and regulatory strategies.

#### What Can You Expect?

Hear from Congressional leaders, top officials at EPA, Army Corps, Bureau of Reclamation and Department of Justice. Learn the 2017 agendas of members of the California Congressional Delegation. Hear from 'DC Insiders' about the 2016 elections.

Please contact us at 916.441.4545 if you have any questions.

# **Sponsorship Opportunities:**

Throughout each calendar year ACWA hosts a variety of events which provide the opportunity to get your organization's name out in front of the California water community.

When you become an ACWA sponsor, your company joins forces with a century-old guiding force in California water policy. You will gain recognition, respect and the opportunity to develop relationships with California's immense water community.

Whether developing new relationships with water leaders or enhancing your current ones, ACWA offers many exciting opportunities to do so. As a sponsor, your organization will reach a targeted audience of California's water decision makers, which includes:

- Directors
- General Managers
- Elected State & Federal Officials
- Attorneys
- Communications Professionals
- Engineers
- Financial Managers
- Human Resource Managers
- Water Quality Specialists
- Other key staff of public agencies

## PRICING REFERENCE SHEET

# ACWA DC2017

Annual Washington D.C. Conference

February 28 - March 2 St. Regis Hotel, Washington, D.C.

Register online @ acwa.com

Regular registration and cancellation deadline is February 10, 2017 • 4:30 p.m. (PST)

REGISTRATION FEES & OPTIONS	REGULAR	ONSITE
Advantage (For ACWA public agency members, affiliates & associates ONLY)	(ends 2/10/17)	
Full Conference Registration & Meals Package	\$645	Not Avail.
Full Conference Registration Only	\$555	\$575
Wednesday (March 1) Conference Registration Only	\$320	\$340
Thursday (March 2) Conference Registration Only	\$270	\$290
Standard (Applies to non-members of ACWA)		
Full Conference Registration Only	\$830	\$840
Wednesday (March1) Conference Registration Only	\$480	\$490
Thursday (March 2) Conference Registration Only	\$405	\$415
Guest (Guest registration is not available to anyone with a professional reason to attend.) Guest Conference Registration Only	\$50	\$50
MEAL FUNCTIONS	REGULAR	ONSITE
Tuesday - February 28 Congressional Reception	No Added Charge	No Added Charge
	No Added Charge	No Added Charge
Wednesday - March 1	¢.F.F.	<b>#</b> 40
Full Breakfast	\$55	\$60
Networking Reception	No Added Charge	No Added Charge
Thursday - March 2 Full Breakfast	\$55	\$60

#### **HOTEL INFORMATION**

You must be registered for the ACWA D.C. Conference in order to make hotel reservations at the special room rate.

#### St. Regis Hotel

923 16th and K Streets, N.W., Washington, DC 20006

Phone: 202-638-2626

Special Hotel Rate: \$315 per night + taxes & fees (The cut-off date to receive this special rate is February 6, 2017)
Reservations can be made by calling 202-638-2626 (Please identify yourself as part of ACWA)

Any reservation made after February 6, 2017 is subject to the hotel's regular room rate and based on availability.

Hotel Questions, Cancellation or Changes: Contact hotel directly at 202-638-2626.

#### **PAYMENT METHODS**

- Check payable to ACWA 910 K Street, Ste. 100 Sacramento, CA 95814
- ☑ Charge credit card: MasterCard or Visa
  For your security, you must call ACWA Accounting at 916-441-4545 and provide your credit card information over the phone.

#### **REGISTRATION TERMS & CONDITIONS**

# ACWA DC2017 ~ Annual Washington D.C. Conference

February 28-March 2, 2017 | St. Regis Hotel, Washington, D.C.

Register online @ acwa.com

Regular registration and cancellation deadline is February 10, 2017 • 4:30 p.m. (PST)

#### WHO IS ELIGIBLE FOR "ACWA ADVANTAGE" PRICING?

#### ACWA Advantage pricing is available to the following registrants:

- An officer or director of an ACWA member agency.
- A person directly employed by an ACWA public agency member, affiliate or associate organization.
   This does not include independent contractors, service providers, or third-party vendors.
- Any ACWA board member whose fee is paid for by member agency.
- Any state or federal administrative or legislative personnel in elected, appointed or staff positions.
- Staff of ACWA/JPIA and Water Education Foundation.
- Any individual or honorary life member of ACWA.

#### MEMBERSHIP INFORMATION - Become a Member & Save on ACWA Events

If you are interested in learning more about becoming an Associate Friend of ACWA, contact Jennifer Savage at JenniferS@acwa.com. For public agency membership, please contact Tiffany Giammona at TiffanyG@acwa.com.

#### **CANCELLATIONS & CHANGES**

All registration changes and cancellations must be made in writing by the event registration deadline. Valid cancellation requests will receive a refund of any registration fees paid minus a \$75 processing charge. For payments originally made by credit card, refunds can be issued back onto the credit card within 60 days. Otherwise, a refund will be issued by check. No refunds or registration changes will be granted after the registration deadline. Submit request in writing to Teresa Taylor at Teresa T@acwa.com.

#### **SUBSTITUTIONS**

Event registrations are transferable from one participant to another within the same organization. Please submit your request in writing before the event registration deadline to Teresa Taylor at TeresaT@acwa.com. Include the original registrant's name, the new person's name, title and email address with your request. After the registration deadline, substitutions will be handled onsite. Only one substitution is permitted per original registrant. The individual submitting the substitution request is responsible for all financial obligations (including any balance due) associated with the original registration. There is no fee to transfer an eligible registration.

#### **SPECIAL REQUESTS & ACCOMMODATIONS**

Special requests must be submitted in writing to Teresa Taylor at TeresaT@acwa.com. Participants are encouraged to submit changes and special requests as soon as possible. If you have a disability that requires an accommodation, please contact Teresa Taylor at TeresaT@acwa.com or call toll free at (888) 666-2292 to discuss your needs.

#### **REFUNDS**

Except as otherwise provided in this document, all payments and fees are nonrefundable after the registration deadline.

#### **MEAL TICKETS**

After the registration deadline, meal tickets are not eligible for exchange, refund or credit after the event registration deadline.

#### **NONATTENDANCE**

Registrants who fail to attend the event, in part or in whole, are not eligible for a refund or credit and will be billed for any balance due.

#### **GUEST REGISTRATION**

Guest registration is available to a spouse, companion or guest of an ACWA event registrant. Guest registration is not available to any employees of a public agency, associate or affiiate/mutual water company. Guest registration is also not available to anyone with a professional reason to attend for purposes of learning or business. The guest registration includes admission to the receptions and the ability to purchase meal tickets and attend meal functions.

# 2017 WATEREUSE CALIFORNIA ANNUAL CONFERENCE March 19 - 21, 2017 San Diego

NAME:					
ADVANCE REGISTRATIO	N/CANCELL	ATION DEAD	DLINE: JAN	UARY 23, 201	7
MEALS:YESNO	SPOUSE:	YES NO	SPOUSES' TO	OUR:Y	
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<b>HOTEL ACCOMMODAT</b> ARRIVAL DATE/TIME:	IONS:Y		EGISTRATION URE DATE/TIM		-27-2017
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# 2017 WateReuse California Annual Conference

# March 19-21, 2017 Westin San Diego San Diego, California

The WateReuse California Annual Conference is the largest state-wide conference presenting what's new and what's next in recycled water policy, operations, technology and public perception.

The conference is designed for individuals, organizations, and agencies that are associated with or interested in the design, management, operation, and use of water recycling facilities and projects in California. The conference will feature more than 60 technical presentations, poster presentations, technical tours, receptions, an awards luncheon, the annual Gordon Cologne Breakfast, and the ever popular exhibition component.

WateReuse is internationally-recognized as a thought-leader on alternative water supply development. It is the go-to organization for applied research, policy guidance and educational tools on water reuse as well as the principle influencer of public opinion, lawmakers and policymakers on policy and projects related to water reuse.

12.00 5.20	Registration Open		
12:00 p.m. – 5:30 p.m.			
1:00 p.m. – 5:00 p.m.	Technical Tour: Pure Wa Desalination Plant (addition	ter San Diego and Claude "Bu onal fees apply)	ıd" Lewis Carlsbad
Technical Sessions	A1: IPR Planning	B1: Ozone/BAC	C1: Industrial/Commercial, Institutional
3:00 p.m. – 3:30 p.m.	Maximizing Every Drop - Balancing NPR Demands with the Need IPR in Oceanside	O3 Squared - Ozone- Biofiltration-Ozone-UV in Melbourne	Full Scale Reclamation of Hospital Wastewater at a Danish University Hospita
	Scott Goldman, RMC Water and Environment	Nick Burns, Black & Veatch	Ulf Nielsen, DHI
3:30 p.m. – 4:00 p.m.	Goldilocks - A Potable Reuse Solution That's Just Right the Story Continues	Real-time Control of Ozone-Enhanced Biologically Active Filtration for Reuse	California's First Fully Dual-Plumbed Hotel Gabriel Vargas, Irvine Ranch Water District
	Christina Casler, Carollo Engineers	Tony Zhang, Xylem	
4:00 p.m. – 4:30 p.m.	Water Independence Now - The Road to Locally Sustainable Water Resources	Optimization of Ozone- BAC Processes for Potable Reuse Applications  Vijay Sundaram, Stantec	Technical and Programmatic Considerations for Cooling Tower Reuse
F	Robb Whitaker, The Water Replenishment District of Southern California		Mallika Ramanathan, Brown and Caldwell
4:30 p.m. – 5:00 p.m.	Working Together to Increase in Reuse in Santa Clarita Valley	The Rise of Ozone BAF for Potable Reuse in California and Beyond	EMWD's Accelerated Retrofit Program, Keeping Community Recreation in a Drought
	Dawn Taffler, Kennedy/Jenks Consultants	Melanie Holmer, MWH, now a part of Stantec	John Wuerth, Eastern Municipal Water District

7:30 a.m. – 3:30 p.m.	Registration Open		
7:30 a.m. – 3:30 p.m.	Exhibit Hall Open		
7:30 a.m. – 8:30 a.m.	Continental Breakfast		
2	Opening Session		
8:30 a.m. – 9:30 a.m.			
9:30 a.m. – 10:00 a.m.	Networking Break		
9:30 a.m. – 10:0 a.m.	Poster Sessions		
		B2:	
<b>Technical Sessions</b>	A2: Treatment Innovation	Panel Discussion: San Diego's Pure Water Program	C2: Lessons Learned
10:00 a.m. – 10:30 a.m.	Custom Engineered Microfiltration System at West Basin's Carson Recycling Plant Nathan Boyle, Hazen and Sawyer	This panel will cover the topics of recycled water planning, regulatory issues, and environmental benefits of the Pure Water San Diego Program. Additionally, it will highlight key challenges of the program, and how the program team has addressed them to maintain project viability and program schedule.	Groundwater Replenishment System Final Expansion Challenges  Sandy Scott-Roberts, Orange County Water
10:30 a.m 11:00 a.m.	Online Detection & Removal of Colloidal Particles to Improve Membrane Efficiency  Jana Safarik, Orange County Water District		District  Carlsbad – Seawater Desalination Plant – One Year of Operation  David Moxey, IDE Americas
11:00 a.m. – 11:30 a.m.	Evaluation of the Cloth Media Depth Filter at Rates up to 21 gpm/ft2  Onder Caliskaner, Kennedy/Jenks Consultants		The Unexpected Consequences of the Drought on Water Reuse Facilities  Linda Sawyer, Brown and Caldwell
11:30 a.m. – 12:00 p.m.	Natural Attenuation of N-Nitrosodimethylamine (NDMA) Precursors in a De Facto Po  Gwen Woods-Chabane,		Chloride in Recycled Water for of Napa Wine Grapes: Identification of Solutions  Andrew Damron, Napa
	HDR		Sanitation District

A3: LRVs  LRV Credit using Fluorescence Based, Real Time Membrane Integrity Monitoring  Vason Fues, Nalco Water Proposed Methodology for determining RO Unit Integrity for Pathogen Removal  Vames Vickers, Separation Processes, Inc. Achieving Maximum Pathogen Removal	San Diego Surface Water Augmentation The Benefits of Reservoirs for Protecting Public Health in Potable Reuse  Brian Pecson, Trussell Technologies  Evaluation of Surface Water Augmentation at Lake Jennings  Seval Sen, Padre Dam Municipal Water District  Escondido's Reuse	Data Management and Analysis  Finding the Right Balance: Diversification of NPR and IPR at Eastern MWD  David Ahles, Eastern Municipal Water District  Recharge City  Barry Lehrman, Cal Poly Ponoma
Fluorescence Based, Real Flime Membrane Integrity Monitoring Flason Fues, Nalco Water Proposed Methodology for determining RO Unit Integrity for Pathogen Removal Flames Vickers, Separation Processes, Inc. Achieving Maximum	The Benefits of Reservoirs for Protecting Public Health in Potable Reuse  Brian Pecson, Trussell Technologies  Evaluation of Surface Water Augmentation at Lake Jennings  Seval Sen, Padre Dam Municipal Water District	Finding the Right Balance: Diversification of NPR and IPR at Eastern MWD  David Ahles, Eastern Municipal Water District Recharge City  Barry Lehrman, Cal Poly Ponoma
Proposed Methodology for determining RO Unit Integrity for Pathogen Removal Iames Vickers, Separation Processes, Inc. Achieving Maximum	Technologies Evaluation of Surface Water Augmentation at Lake Jennings Seval Sen, Padre Dam Municipal Water District	Municipal Water District Recharge City Barry Lehrman, Cal Poly Ponoma
for determining RO Unit Integrity for Pathogen Removal Iames Vickers, Separation Processes, Inc. Achieving Maximum	Water Augmentation at Lake Jennings Seval Sen, Padre Dam Municipal Water District	Barry Lehrman, Cal Poly Ponoma
Achieving Maximum	Escandida's Pausa	
Credit for UF and RO in Potable reuse Schemes – Full-Scale Experience at the Beenyup Advanced Water Recycling Facility	Program for Agriculture and IPR via Surface Water Augmentation  Jim Rasmus, Black & Veatch	Dynamic Data Analysis for AWT Facilities with Off- the-Shelf Software Jocelyn Lu, Brown and Caldwell
Networking break		
Poster Sessions		
A4: Today's MBRs	B4: Regulatory Regatta	C4: Economics
Meeting Today's Industrial Water Demands and Fomorrow's Challenges -Tertiary MBR Bryce Danker, Hazen and Sawyer	Engaging in Discussions Regarding Updates to the Recycled Water Policy  Laura McLellan, State Water Resources Control Board	Economic Benefits of Water Reuse and the Impact of Drought  Justin Mattingly, Water Environment & Reuse Foundation
Case Studies to Advance Knowledge of Ceramic MBR Technology for Water Reuse	Direct Potable Reuse Expert Panel on Developing Criteria for Reliability  Brian Bernados, State	The Dollars and Cents of a Recycled Water Program Alternatives Analysis Monique Day, West Yost Associates
Weatch  MBRs for Potable Water  Reuse - Proving	Water Resources Control Board The SWRCB and DWR 2015 California	The Economics of Desalination and Reuse – How to achieve "Water
	he Beenyup Advanced Vater Recycling Facility  im Lozier, CH2M  Networking Break  Poster Sessions  A4:	Metworking Break  Poster Sessions  A4: Today's MBRS Meeting Today's Industrial Water Demands and Comorrow's Challenges Tertiary MBR  Brayce Danker, Hazen and Bryce Danker, Hazen and Cawyer Case Studies to Advance Knowledge of Ceramic MBR Technology for Water Reuse  MBRs for Potable Water Reuse - Proving Pathogen Removal  Jim Rasmus, Black & Veatch  B4: Regulatory Regatta  Regulatory Regatta  Engaging in Discussions Regarding Updates to the Recycled Water Policy  Laura McLellan, State Water Resources Control Board  Direct Potable Reuse Expert Panel on Developing Criteria for Reliability  Brian Bernados, State Water Resources Control Board  The SWRCB and DWR 2015 California Recycled Water Survey

	Nicola Fontaine, Carollo Engineers	Tonianne Pezzetti, California Department of Water Resources	Udi Tirosh, IDE Technologies				
6:00 p.m. – 9:00 p.m.	m. – 9:00 p.m. Networking Dinner and Reception at the House of Blues						
Tuesday, March 21, 20	017						
8:00 a.m. – 12:00 p.m.	Registration Open						
8:00 a.m. – 9:30 a.m.	Gordon Cologne Breakfa	st					
9:30 a.m. – 2:30 p.m.	Exhibit Hall Open						
9:30 a.m. – 10:00 a.m.	Networking Break						
9:30 a.m 10:00 a.m.	Poster Sessions						
Technical Sessions	A5: Design Stories from South to North	B5: Stormwater and Agriculture	C5: Public Outreach				
10:00 a.m. – 10:30 a.m.	Expanding Reuse for City of Carlsbad Evelyn Chang, CDM Smith	Keep San Clemente Green & Clean: Impact of Integrating Urban Runoff into WRP  Nathan Chase, RMC Water and Environment	It Takes a Village: Ensuring Success in Advancing Water Reuse Program  Halla Razak, City of San Diego				
10:30 a.m. – 11:00 a.m.	"Fit for Purpose" Potable Reuse Treatment Strategies for the City of Los Angeles  Roshanak Aflaki, City of Los Angeles Public Works, Bureau of Sanitation	Non-Potable Reuse and Stormwater Ordinance Synergy: San Francisco's Approach  Eric Zickler, Lotus Water	Sometimes Backwards is Better - A New Twist on Public Outreach for Potable Reuse  Steve Thomas, Pure Water Monterey				
11:00 a.m. – 11:30 a.m.	Pure Water Monterey: Successful Fast-Track Design of Northern California's First  Todd Reynolds, Kennedy/Jenks Consultants	Recycled Water Storage and Runoff Study Kevin Booker, Sonoma County Water Agency	Survey Says? Californians Ready for Potable Reuse Abigail Antolovich, Xylem				
11:30 a.m. – 12:00 p.m.	Potable Reuse Demo Testing at Silicon Valley Advanced Water Purification Center  Hossein Ashktorab, Santa Clara Valley Water	State of Agricultural Reuse of Recycled Water Impediments and Incentives  Bahman Sheikh, Water Reuse Consulting	No Gaps: Using an Integrated Team Approach for Project Success  Karen Snyder, Katz & Associates				

12:00 p.m. – 2:00 p.m.	Town Hall Plenary Sessi	on and Luncheon				
2:00 p.m. – 2:30 p.m.	Networking Break					
2:00 p.m. – 2:30 p.m.	Poster Sessions					
<b>Technical Sessions</b>	A6: Soil Aquifer Treatment	B6: Operational Issues	C6: Disinfection Solutions			
2:30 p.m. – 3:00 p.m.	FODTS as a Tool for Measuring Recharge Rate in a Potable Reuse Spreading Basin Christine Pham, Orange County Water District	Performing Pipe Loop Pilot Studies: Assessing and Integrating New Water Supplies  Jonathan Loveland, Black & Veatch	Maximizing Disinfection Infrastructure for both Potable- and Non-potable Reuse  Al Lau, Padre Dam Municipal Water District			
3:00 p.m. – 3:30 p.m.	Soil Aquifer Treatment & Infiltration Results for the Palmdale Regional GRRP  Paul Chau, Kennedy/Jenks Consultants	Water Quality Influences of Desalinated Seawater from the Carlsbad SWRO Plant Brent Alspach, Arcadis	City of Lathrop CTF Phase 2 Expansion and Free Chlorine Disinfection Study  Andy Komor, Pacific Advanced Civil Engineering, Inc.			
3:30 p.m. – 4:00 p.m.	Soil Column Testing for San Fernando Valley Groundwater Recharge  Yoshiko Tsunehara, Los Angeles Department of Water and Power	Orange County's Ground Water Replenishment System Expansion - Operating Results  Vasu Veerapaneni, Black & Veatch	The Treatment of RO Permeate for Potable Reuse using UV/Chlorine Advanced Oxidation  Keith Bircher, Calgon Carbon UV Technologies			

#### **Poster Presentations**

 $\begin{tabular}{ll} \textbf{Deep Well Placement of Biosolids with Other Waste Water Residuals}\\ \textit{Diane Jones, City of Los Angeles} \end{tabular}$ 

**Educating NextGen on Advanced Water Purification** *Melissa McChesney, Padre Dam Municipal Water District* 

New Water Brew - Recycling Water for the Highest Purpose Abigail Antilovich, Xylem

Pretreatment of WWTP effluents for Reverse Osmosis Reuse consisting of dual biol Gal Greenberg, IDE Technologies

**Salt/Nutrient Challenges in the San Fernando Valley** *Anthony Hicke, Upper Los Angeles River Area Watermaster* 

#### **Technical Tour**

Pure Water San Diego and Claude "Bud" Lewis Carlsbad Desalination Plant

Sunday, March 19, 2017 11:00 am – 4:30 pm Fee: \$55

With little rain and limited local water supplies, the San Diego region imports more than 80% of its fresh water from the Colorado River and Northern California. Rising imported water costs, population growth and the ongoing drought threaten the region's water reliability. Leveraging uniquely collaborative efforts throughout the region to reduce reliance on imported water, innovative solutions are being implemented including expanded recycled water use, potable reuse through surface water augmentation, and ocean desalination. This tour program will explore the challenges facing the San Diego region and highlight the two largest programs that will ultimately produce 135 million gallons per day of local water supply.

#### Pure Water San Diego Program:

The City of San Diego is moving forward with Pure Water San Diego, a phased, multi-year program that will provide 1/3 of San Diego's water supply locally by 2035. Phase 1 will produce 30 mgd of pure water and Phase 2 will produce and additional 53 mgd for a total of 83 mgd.

Over lunch, tour attendees will view an introductory presentation to learn about San Diego's water supply challenges and how water purification will provide a reliable, sustainable and cost-effective drinking water supply for San Diego. Attendees will then take a guided walking tour through the 1 mgd demonstration Pure Water Facility, where proven technology is used to clean recycled water to produce safe, high-quality drinking water utilizing ozonation, biological activated carbon, membrane filtration, reverse osmosis and advanced oxidation with ultraviolet light.

Tour attendees will see the equipment and resulting purified water up close and have an opportunity to compare samples of purified, tap, bottled and recycled water. Finally, attendees will be offered the opportunity to taste a sample of the purified water produced by the facility.

#### Claude "Bud" Lewis Carlsbad Desalination Plant:

The Claude "Bud" Lewis Carlsbad Desalination Plant is a 50 million gallon per day (56,000 acrefeet per year (AFY)) seawater desalination plant located adjacent to the Encina Power Station in Carlsbad, California. Desalination has evolved into a desirable water supply alternative by tapping the largest reservoir in the world – the Pacific Ocean. A 30-year Water Purchase Agreement is in place between the San Diego County Water Authority and Poseidon Water for the entire output of the plant. The facility utilizes granular media filtration pre-treatment, microfiltration, reverse osmosis, and post-treatment re-mineralization. The plant has been delivering water to the businesses and residents of San Diego County since December 2015.

# 2017 WateReuse California Annual Conference

Full Name	First Name	as it should appear on ye	our badge
Title	Organizatio	n	
Address			
City	State/Province	Postal/Zip Code	Country
Phone			
E-Mail Address	cc: E-Mail A	ddress	
ADDITIONAL INFORMATION – Please che	eck all that apply.	×	
☐ This is my first California Section Conferent☐ I have the following dietary restrictions:	ace		

REGISTRATION FEES – Please circle the appropriate fees that apply.

	On or Before 1/23/17	Between 1/24/17-3/6/17	Onsite Registration After 3/6/17
Registration Rates			
WateReuse Association Members	\$400	\$450	\$500
NonMembers	\$500	\$550	\$600
Speaker Registration	\$250	\$300	\$350
One Day Rate – Sunday	\$75	\$125	\$175
One Day Rate – Monday	\$250	\$300	\$350
One Day Rate – Tuesday	\$250	\$300	\$350
Full Time Student	\$100		

# Technical Tour

Pure Water San Diego and Claude "Bud" Lewis Carlsbad Desalination Plant

\$55

<u>Guest Tickets</u> Guest at Sunday's Welcome Reception	\$25
Guest at Monday's Awards Luncheon	\$25
Guest at Monday's Networking Dinner	\$45

Guest at Tuesday's Gordon Cologne Breakfast

\$20

PAYMENT – Full payment must accompany your credit card the total payment and acknowled				VateReuse to charge
□ Check (payable to the WateReuse)	□ VISA	□ MasterCard	□ AMEX	
□ Purchase Order #				
Card Number	Exp	oiration Date	Security Code	
Billing Address	City	у	State	Zip
Print Cardholder Name		Total Due		
Signature		Date		
E-mail, Fax or Mail completed registration	forms to:			
E-mail Scan your registration form and e-mail it to <a href="mailto:ctharpe@watereuse.org">ctharpe@watereuse.org</a>				
Fax (703) 548-5085 Faxed registration must be accompanied by full payment.				
Mail WateReuse 1199 North Fairfax Street, Suite 410 Alexandria, VA 22314				

# Registration includes:

	Member, Speaker & Student Registration	Nonmember Registration	One Day Only Registration
Technical Tours	No	No	No
Technical Sessions	Yes	Yes	Registered Day Only
Exhibit Hall	Yes	Yes	Registered Day Only
Welcome Reception (Sunday)	Yes	Yes	Sunday Only Registrants
Continental Breakfast (Monday)	Yes	Yes	Monday Only Registrants
Awards Luncheon (Monday)	Yes	Yes	Monday Only Registrants
Networking Dinner (Monday)	Yes	Yes	Monday Only Registrants
Gordon Cologne Breakfast (Tuesday)	Yes	Yes	Tuesday Only Registrants
Town Hall Plenary Session and Luncheon (Tuesday)	Yes	Yes	Tuesday Only Registrants

# **Hotel and Travel Information**

The 2017 WateReuse California Annual Conference will be held at the Westin San Diego Hotel in San Diego, California.



The Westin San Diego Hotel 400 West Broadway San Diego, CA 92101

# Room Rate: \$225 per night plus tax

The room rate includes complimentary internet access in guest rooms.

Reservations must be made by February 27, 2017 in order to guarantee the Group Rate of \$225 per night.

# Reservations

To make your reservation call 1-888-627-9033

Please refer to the WateReuse California Annual Conference when making reservations to obtain the conference rate.

# **Transportation**

# Airport Shuttle Service

The Westin San Diego provides San Diego Airport shuttle service to/from the San Diego International Airport between 6am and 11pm, 7 days a week. Once you have collected your luggage, please contact the hotel at (619) 239-4500 and one of our operators will give you directions to the pick-up area and an estimated time of arrival as to when the driver will be there to pick you up. If you wish to take our shuttle to

the airport, please make arrangements at the luggage desk 24 hours prior to your departure.

## Getting around San Diego

Taxis, whether the traditional kind or "pedicabs", are readily available. The Red Trolley is a public transit system which offers transportation from the Mexican border through downtown and Mission Valley to parts of the East County. The Old Town Trolley offers a stop just outside of the hotel and offers tours throughout San Diego's Old Town and Coronado Island. See our Concierge for details about times and pricing.

# **Alternative Transportation Options to Airport**

#### Uber

• Guests who have an active SPG account and an Uber account can now <u>register</u> to participate in the SPG-Uber Benefits Program which allows you to earn one Starpoint for every U.S. dollar you spend with Uber.

#### Bus

• 992 Flyer leaves every 15 minutes from bus stop outside of hotel on Broadway (\$2.50/one way)

# Santa Fe Depot

• The bus depot is just one block from our hotel, within easy walking distance

Please note: When navigating to the hotel, the best address to use is 1051 Columbia Street, which will place you at the main lobby entrance.

#### **CEUs and PDHs**

The WateReuse California Annual Conference is pleased to offer Professional Development Hours (PDHs) for all states and Continuing Education Units (CEUs) in the state of California.

## How many educational credits can I earn at the California Annual Conference?

By attending all sessions on Sunday, Monday, and Tuesday, you can earn up to 1.5 Continuing Education Units (CEUs) and 15 Professional Development Hours (PDHs).

## How do I earn educational credits at the California Annual Conference?

In order to receive CEU credit, you will be required to sign-in and sign-out of every session you attend. If you forget to sign-in or sign-out of a session, you will not receive credit for that session; you must do both at every session you attend.

In order to receive PDH hours, you will need to complete the PDH form located in your registration packet. These forms can be dropped off at one of the drop boxes located throughout the conference or mailed to the WateReuse office after the conference.

#### When will I receive credits for the California Annual Conference?

Certificates and transcripts will be made available to participants electronically within 8-10 weeks after the Conference. Please keep in mind that, although WateReuse does provide these files, most states will require the individual licensee to report continuing education credits. In California, this will need to be done directly with CWEA.

#### **General Information**

Terminology and education credit requirements and restrictions vary widely. All participants are responsible for checking with their license/certification authority to ensure that the WateReuse technical concurrent sessions meet specific requirements.

#### **CEU and PDH Credit Calculations:**

1.0 CEU = 10 Hours of session time

1.0 PDH = 1 Hour of session time

1.0 Contact Hour = 1 Hour of session time

For Example: 1.2 CEU Credits = 12.0 PDH Credits or 17.0 PDH Credits could equate to 1.7 CEU Credits Depending on individual state regulations

# **Call for Award Nominations**

Nominations Due – January 13, 2017 Award Winners Notified – February 13, 2017

The WateReuse California Section will present Awards of Excellence during the 2017 WateReuse California Annual Conference to be held March 19-21, 2017 at the Westin San Diego Hotel in San Diego, California. Now is the time to recognize, or be recognized, on a statewide level by the leading WateReuse organization in California.

### All members are eligible to submit nominations for the following awards:

- Recycled Water Agency of the Year
  - Category 1 Large (beneficial reuse greater than 5,000 AFY)
  - Category 2 Medium (beneficial reuse between 1,000 and 5,000 AFY)
  - Category 3 Small (beneficial reuse less than 1,000 AFY)
- Recycled Water Outreach/Education Program of the Year
- Recycled Water Advocate of the Year
- Recycled Water Customer of the Year
- Recycled Water Staff Person of the Year

#### Back By Popular Demand....

- Video Submissions are encouraged as part of your supporting text or supplemental documentation. Make your nomination stand out by including a promotional clip, project/agency video, iPhone montage, interview or other videos. Videos can be submitted by including a link to a website, YouTube, or other vehicle that allows for video download. Alternatively, videos can be uploaded to the WateReuse FTP site at <a href="https://www.hightail.com/u/WateReuse">https://www.hightail.com/u/WateReuse</a>
- Conference App we are excited again this year to offer the 2017 WateReuse California Conference Mobile App. Award winner descriptions, videos and photos will be uploaded to the Mobile App and available for viewing before, during and after the conference
- Awards Luncheon if you are chosen as an award winner, video submissions will be integrated into the Awards Presentation. If you didn't include a video with your original submission, we encourage you to create one after you are notified that you have won. All award winners should submit their final videos by February 27, 2017 and shall be no more than 1 minute in length.

#### To Submit an Award Nomination:

- 1) Combine your <u>Nomination Form</u> and Supporting Documents into one file and send them as a Word or PDF File to ctharpe@watereuse.org
- 2) Videos can be included in your nomination packet or uploaded to the WateReuse FTP site <a href="https://www.hightail.com/u/WateReuse">https://www.hightail.com/u/WateReuse</a>

Technical Papers are <u>NOT</u> required for speakers at the 2017 WateReuse California Annual Conference.

**Speaker Discount:** A Conference registration discounts of \$150 off the member registration rate will be provided for all speakers.

#### **Important Dates**

• September 26, 2016

• October 31, 2016

• March 6, 2017

Abstracts due

Authors notified

PowerPoint Presentations due

# EXHIBIT OPPORTUNITIES

A booth placed strategically at the 2017 WateReuse California Annual Conference will put your organization at the center of all the action. WateReuse recognizes that exhibits are an integral component to the success of the 2017 WateReuse California Annual Conference. The Exhibit Hall is designed to maximize face-to-face communication between exhibitors and attendees. In addition to posted hours, the following traffic-boosting events will be held in the Exhibit Hall:

Welcome Reception: Sunday, March 19 Continental Breakfast: Monday, March 20

Refreshment Breaks: Sunday, March 19, Monday, March 20 and Tuesday, March 21

On or before January 16

After January 16

**EXHIBIT BOOTH FEES:** 

Member Rate

\$1,300

\$1,600

Nonmember Rate

\$1,800

\$2,100

#### **EXHIBIT BOOTH INCLUDES:**

- · 8' x 10' Booth Space with a Six-Foot Table, Two Chairs and Carpeting
- Two Complimentary Full Conference Registrations
- Attendee Mailing Address List (pre and post)

- One Wireless Internet Connection
- Company Information Listed on the Conference Website, Mobile App and Onsite Program Book
- · Ability to Upload Handouts or Fliers on the Conference Mobile App for Attendees to Download

## SET-UP & TEAR-DOWN HOURS:

Set-Up: Sunday, March 19

9:00 a.m. - 2:00 p.m.

Break-Down: Tuesday, March 21 12:00 p.m. - 3:00 p.m.

#### **EXHIBIT HOURS:**

The Exhibit Hall is tentatively scheduled to be open during the following hours:

Sunday, March 19:

3:00 p.m. - 6:30 p.m.

Monday, March 20: 7:30 a.m. - 3:30 p.m.

Tuesday, March 21: 9:30 a.m. - 12:00 p.m.

#### APPLICATION DEADLINE:

Applications for exhibit space at the 2017 WateReuse California Annual Conference must be received no later than Monday, February 13, 2017. All exhibit applications must be accompanied by full payment of exhibit fees. All booths are assigned on a firstcome, first-served basis.

#### CANCELLATIONS:

Cancellation of exhibit space must be made in writing to the WateReuse office. Refunds will be issued according to the following schedule and will be based upon either the postmark date of the letter, or the date your written cancellation is received by fax at the WateReuse office. Cancellations received on or before February 13, 2017 will receive 50% refund, cancellations received after February 13, 2017, will receive no refund.

# **EXHIBITOR APPLICATION**

#### **EXHIBITOR INFORMATION**

The contact information listed here will be included in the onsite program book.

COMPANY					
COMPANY CONTACT (LISTED IN THE PROGRAM)					
TITLE					
ADDRESS					
CITY, STATE/PROVINCE, ZIP CODE					
PHONE	FAX				
E-MAIL					
SHOW CONTACT (FOR SHOW LOGISTICS)	PHONE				
BOOTH LOCATION RE	QUEST:				
Space will be reserved on Indicate below your first, s locations:					
1) 2)	3)				
EXHIBITING OPTIONS AND RATES: EXHIBIT BOOTH FEES					
	On or before January 16	After January 16			
o Member Rate	\$1,300	\$1,600			
o Nonmember Rate	\$1,800	\$2,100			

#### COMPLIMENTARY CONFERENCE REGISTRATION(S)

Based on the type of sponsorship you choose, please complete the information for your complimentary full conference registration(s).

	NAME			TITLE		
	ADDRESS					
	CITY, STATE/	PROVINCE, ZIP	CODE			
	PHONE			FAX		
	E-MAIL					
2.	NAME			TITLE		
	ADDRESS					
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Payment method						
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Please return this form with payment to WateReuse: 1199 North Fairfax St., Suite 410 Alexandria, VA 22314 Fax: (703) 548-5085

DATE

SECURITY CODE

Total Amount to be Charged: \$\_

CREDIT CARD #

EXPIRATION DATE

CARDHOLDER NAME

BILLING ADDRESS

SIGNATURE

# SPONSORSHIP OPPORTUNITIES

For even greater visibility at the 2017 WateReuse California Annual Conference, take advantage of the sponsorship opportunities listed below. Sponsorships put your organization's name in front of influential senior managers and decision makers. These high-profile sponsorships are designed to maximize your marketing efforts at the 2017 WateReuse California Annual Conference and help your organization gain important visibility among the professionals whose focus is on the development of water reuse and desalination projects.

#### PLATINUM CONFERENCE SPONSOR: \$5,500

- · Complimentary 8' x 10' Exhibit Booth
- · Three Complimentary Full Conference Registrations
- · Signage Recognition throughout the Conference
- Company Logo on PowerPoint Slides Displayed Prior to all Sessions
- · Attendee Mailing Address List (pre and post)
- Company Information Listed on the Conference Website, the Conference Mobile App and the Onsite Program Book
- Ability to Upload Handouts or Fliers on the Conference Mobile App for Attendees to Download

#### Opportunity to Sponsor One of the Following:

- · Conference Mobile App
- · Conference Bags
- · Badge Holders
- · Hotel Key Cards
- · Conference Wi-Fi for all Attendees
- · Opening Session
- · Awards Luncheon
- · Monday Networking Dinner at House of Blues
- Gordon Cologne Breakfast
- · Town Hall Plenary Session

#### **BRONZE CONFERENCE SPONSOR: \$1,500**

- Signage Recognition at the Conference
- · Attendee Mailing Address List (pre and post)
- Company Information Listed on the Website and in the Onsite Program Book

#### **GOLD CONFERENCE SPONSOR: \$3,500**

- Two Complimentary Full Conference Registrations
- · Signage Recognition at the Conference
- · Attendee Mailing Address List (pre and post)
- Company Information Listed on the Conference Website, the Conference Mobile App and the Onsite Program Book

#### Opportunity to Sponsor One of the Following:

- · Registration Folders
- Notepads
- · Welcome Reception
- Technical Session Sponsor on Monday
- · Technical Session Sponsor on Tuesday

#### SILVER CONFERENCE SPONSOR: \$2,500

- One Complimentary Full Conference Registration
- · Signage Recognition at the Conference
- Attendee Mailing Address List (pre and post)
- Company Information Listed on the Website and in the Onsite Program Book

#### Opportunity to Sponsor One of the Following:

- · Technical Tour
- · Refreshment Break on Sunday
- · Continental Breakfast on Monday
- · Refreshment Breaks on Monday
- · Refreshment Breaks on Tuesday
- Pens

#### **PURPLE CONFERENCE SPONSOR: \$500**

- · Signage Recognition at the Conference
- Company Information Listed on the Website and in the Onsite Program Book

#### **APPLICATION DEADLINE:**

Applications for exhibit space at the 2017 WateReuse California Annual Conference must be received *no later than Monday, February 13, 2017.* All exhibit applications must be accompanied by full payment of exhibit fees. All booths are assigned on a first-come, first-served basis.

#### **CANCELLATIONS:**

Cancellation of exhibit space must be made in writing to the WateReuse office. Refunds will be issued according to the following schedule and will be based upon either the postmark date of the letter, or the date your written cancellation is received by fax at the WateReuse office. Cancellations received on or before February 13, 2017 will receive 50% refund, cancellations received after February 13, 2017, will receive no refund.

# SPONSOR APPLICATION

#### SPONSOR INFORMATION

The contact information listed here will be included in the onsite program book.

COMPANY		
COMPANY CONTACT (LISTED IN THE PROGRAM	M)	
TITLE		
ADDRESS		
CITY, STATE/PROVINCE, ZIP CODE		
PHONE	FAX	
E-MAIL		
SHOW CONTACT (FOR SHOW LOGISTICS)	PHONE	
EMAIL		

#### **SPONSORSHIP RATES:**

#### O PLATINUM CONFERENCE SPONSOR: \$5,500

8 Booth Location Request:
1) \_\_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

- Conference Mobile App
- Conference Bags
- Badge Holders
- Hotel Key Cards
- Conference Wi-Fi for all Attendees
- Opening Session
- Awards Luncheon
- Monday Networking Dinner at House of Blues
- Gordon Cologne Breakfast
- Town Hall Plenary Session

#### o GOLD CONFERENCE SPONSOR \$3,500

- Registration Folders
- Notepads
- Welcome Reception
- Technical Session Sponsor on Monday
- Technical Session Sponsor on Tuesday

#### o SILVER CONFERENCE SPONSOR \$2,500

- Technical Tour
- Refreshment Break on Sunday
- Continental Breakfast on Monday
- Refreshment Breaks on Monday
- Refreshment Breaks on Tuesday
- Pens

#### O BRONZE CONFERENCE SPONSOR \$1,500

#### O PURPLE CONFERENCE SPONSOR \$500

#### COMPLIMENTARY CONFERENCE REGISTRATION(S

Based on the type of sponsorship you choose, please complete the information for your complimentary full conference registration(s).

NAME	TITLE	
ADDRESS		
CITY, STATE/PROVINCE, ZIP CODE		
PHONE	FAX	
E-MAIL		,
NAME	TITLE	
ADDRESS		
CITY, STATE/PROVINCE, ZIP CODE		
PHONE	FAX	
E-MAIL		
NAME	TITLE	
ADDRESS		
CITY, STATE/PROVINCE, ZIP CODE	***************************************	
PHONE	FAX	
E-MAIL		

#### PAYMENT

Full payment must accompany application.

#### Payment method

O Check	O Visa	O MasterCard	O AMEX
Total Amou	nt to be Ch	arged: \$	
CREDIT CARD 4	¥		
EXPIRATION DA	ATE		SECURITY CODE
CARDHOLDER	NAME		
BILLING ADDRE	ESS		
SIGNATURE			DATE

Please return this form with payment to WateReuse: 1199 North Fairfax St., Suite 410 Alexandria, VA 22314 Fax: (703) 548-5085

# **Sponsors**

## **Platinum Conference Sponsors**

Kennedy/Jenks Consultants San Diego County Water Authority The Water Replenishment District of Southern California Water Systems Consulting, Inc.

## **Gold Conference Sponsors**

Trussell Technologies

## **Silver Conference Sponsors**

West Basin Municipal Water District

### **Bronze Conference Sponsors**

Santa Margarita Water District

# **Purple Conference Sponsors**

HydroScience Engineers, Inc. Infrastructure Engineering Corporation John Robinson Consulting, Inc.

# **Exhibitors**

Aqua-Aerobic Systems, Inc - Booth #25

DN Tanks - Booth #2

Eurofins Eaton Analytical, Inc. – Booth #4

Mazzei Injector Company, LLC - Booth #21

Water Systems Consulting, Inc. – Booth #18



## **COURTNEY THARPE**

Director of Conferences and Events

1199 N. Fairfax Street • Suite 410 • Alexandria, VA 22314 (571) 445-5510 • (703) 548-5085 (Fax) ctharpe@watereuse.org